

Caution for a man's game

TUC demand for minimum national wage

The TUC agreed that a future Labour government should introduce a statutory minimum wage

The resolution was carried despite strong opposition from Mr Eric Hammond and Mr Ron Todd

The Trades Union Congress agreed in Brighton yesterday that the next Labour government should introduce a statutory national minimum wage for about eight million low-paid workers despite opposition from powerful union leaders.

An alliance between the electricians and the transport workers failed to persuade delegates that they were taking the first step towards legally enforced wage control.

In any event, they were told, they were raising hopes that would never be fulfilled because the price was too high.

But an impassioned plea from Mr Rodney Bickerstaffe, general secretary of the National Union of Public Employees, to end "exploitation in Thatcher's Britain" was closer to the mood of the conference.

He said: "If it's OK for the Tories to bring in laws making the rich richer, it's OK for us to bring in laws to stop the poor getting poorer."

However, the commitment, which unions such as Nuppe have been trying to achieve for 20 years, could cause difficulties for Mr Neil Kinnock if he achieves power.

The commitment, which makes no reference to figures, could cause difficulties for Mr Kinnock if elected

Demands for increased funding for all areas of education were passed unanimously.

By Nicholas Wood and Tim Jones

For, while the Labour leader supports the principle of a wages floor, enshrined in a joint policy document agreed by his party's national executive committee and the TUC General Council in July, he is known to be concerned about the costs and will resist pressure for its precipitate introduction.

The resolution passed without a card vote makes no specific reference to figures, but Mr Bickerstaffe has his sights set on £116 a week, two thirds of average earnings.

Swift implementation would land industry and a future Labour Chancellor with a colossal bill and much will depend on how union leaders interpret the clause in the motion saying that the minimum wage should be "phased in, rising from its initial level to reach its target level within a fixed period."

Introducing the motion, Mr Norman Willis, the TUC general secretary, conceded that there would be "hard graft" over the target figure in the national economic assessment - the summit between trade union leaders and Labour ministers planned for immediately after an election victory.



Mrs Margaret Thatcher pausing to admire Ryan Mason, aged six months, during a visit to Furness General Hospital, Barrow-in-Furness, yesterday. Photograph Harry Kerr.

Soviet press tells of heroism in liner crash rescue

From Christopher Walker, Moscow

At the very moment that the ill-fated Soviet liner the Admiral Nakhimov was in collision with a large Soviet cargo ship last Sunday night, scores of its unsuspecting passengers were out on the top deck dancing in the open air to the ship's orchestra and completely unaware of the danger which awaited them.

This was one of the many graphic details of the disaster - one of the worst of its kind since the sinking of the Titanic in 1912 - provided by the accounts printed at length in the official Soviet press, which shifted from its earlier practice and provided the fullest and swiftest description of a domestic catastrophe ever given.

According to Western diplomatic sources, the timing and character of the coverage was ordered directly by Mr Mikhail Gorbachov, the Kremlin leader, from his holiday retreat.

The accounts made clear that the dancers were probably among the lucky ones as most of the 319 bodies still unaccounted for last night were believed to have been people trapped below decks in their cabins when the vessel went down in a horrifying 15 minutes which left no time for the launching of the lifeboats.

Throughout yesterday, teams of Soviet divers continued their rescue attempt, but no one held out any chance of finding more people alive.

The purpose of the continuing operation was to try and reach the hull of the ship 157 ft down and determine whether the bodies could be recovered.

According to the Soviet newspapers, 64 rescue boats set out the seven miles from the coast to try and recover the hundreds of survivors, many of whom were clinging to small rafts. As is customary with Soviet disaster reporting, many individual examples of heroism were cited.

One of the sailors involved in the dramatic rescue, conducted in the pitch darkness of a Black Sea night and assisted only by the beams of searchlights from the distant shore, explained: "The water was covered with a layer of fuel, paint and thick black oil. The paint was evidently from a cracked tub and all of this stuck around the life-rafts, the people and the objects which had been on board the liner."

"People who grew weak often could not grip the rescuers' hands and sailors at the risk of their own lives dived into the water themselves."

The eye-witness accounts made clear that many of those floundering in the rough sea were nearly naked, having escaped over the side in either their night or party clothes.

One of the sailors told how rescuers in his patrol boat had made clear that many of those floundering in the rough sea were nearly naked, having escaped over the side in either their night or party clothes.

One of the sailors told how rescuers in his patrol boat had made clear that many of those floundering in the rough sea were nearly naked, having escaped over the side in either their night or party clothes.

One of the sailors told how rescuers in his patrol boat had made clear that many of those floundering in the rough sea were nearly naked, having escaped over the side in either their night or party clothes.

Ted Moul, bluff voice of farming, found dead

By Alan Hamilton

Ted Moul, the Derbyshire farmer who made a virtue of a broadcasting career out of no-nonsense bluntness, was found dead of gunshot wounds at his home yesterday.

His family said he had suffered a brief but unspecified illness, and confirmed that he had taken his own life.

Mr Moul, aged 60, was found dead in the office of his 300-acre farm at Ticknall.



Mr Moul: Family said he committed suicide.

Police said they were satisfied that no one else had been involved.

His death shocked residents, who recalled him as a popular man unspoilt by fame, radio colleagues who created a character in The Archers for him in an effort to capture his untrammelled personality, and the double-glazing company whose products he extolled.

Neighbours said he appeared to have been suffering from depression.

Mr Jock Gallagher, head of network radio for the BBC in Birmingham said Mr Moul "was one of those larger-than-life characters who always brought a great deal of fresh air into the studio."

Although he had been broadcasting for many years, he "had never lost the essential countryman's quality that made him so refreshing to work with and to listen to."

True to his public persona, Mr Moul, who was married with six children, always claimed that broadcasting was never more than an essentially frivolous sideline to his proper business of farming.

Obituary, page 18

Family murder manhunt for former servant

By Michael Horsnell

Murder squad detectives investigating the brutal killings of five people in Hampshire launched nationwide manhunt yesterday for a former servant at the house where the tragedy occurred.

The man, described by police as violent, was named as George Francis Stephenson, aged 35, who was sacked only four weeks ago by his elderly employer, retired London publisher Joseph Cleaver.

The charred bodies of Mr Cleaver, aged 80, his disabled wife, Hilda, aged 70, their son Thomas, aged 50, daughter-in-law Wendy, aged 40, and live-in nurse Ms Margaret Murphy, aged 70, were found on Monday in different bedrooms of their isolated house at Fordingbridge, and warned that Stephenson could be armed.

He said that three shotguns and a .22 rifle, probably with ammunition, had been stolen from the fire-damaged property, Burgate House at Fordingbridge, and warned that Stephenson could be armed.

The hunt for Stephenson last night switched to the Midlands, where police were asked to assist murder squad detectives from Hampshire. This followed the discovery that Stephenson had returned a hire car to a garage in Coventry the morning after the brutal killings.

Police said that Stephenson hired the red Rover, C352 YRW, from a firm in the city at 10.40am on Monday and returned it 24 hours later at precisely the time the charred bodies, Stephenson is known to have hired the vehicle in the company of two other men.

A police spokesman in Hampshire said that Stephenson may have since hired another vehicle in the Coventry area and could now be anywhere in the country.

Continued on page 20, col 1



George Stephenson: Police say he is dangerous.

Det Chief Supt Alan Wheeler described Stephenson as a dangerous and violent man who may be armed, and warned people not to approach him.

He said that three shotguns and a .22 rifle, probably with ammunition, had been stolen from the fire-damaged property, Burgate House at Fordingbridge, and warned that Stephenson could be armed.

Stephenson, 5ft 9in tall, of medium build, with blue eyes and brown hair, had worked as a handyman for the Cleavers for two months, but on August 8 he and his wife were fired after a row and ordered to vacate their tied cottage on the Cleaver estate.

His wife, a general domestic help from whom he separated the day they were sacked, was yesterday helping police inquiries.

Police yesterday recovered a television set which had also been stolen from the house anywhere in the country.

BT price changes favour businesses

British Telecom yesterday announced a package of price changes likely to reduce the telephone bills of large companies but increase those of the average private consumer.

It said the changes - which, if approved, will take effect in November - represented an overall reduction in charges of 0.3 per cent.

The Telecom Users' Association, a consumer group, however, claimed the changes actually disguised an overall price rise.

British Telecom claims that before privatization, profits from long-distance calls subsidised local calls. It says the changes will create a fairer balance between costs and charges for specific services.

It has also been said that the price changes will help the company face competition from Mercury, the country's alternative telephone network which is trying to attract business customers. This, however, was denied by a company spokesman who said: "It has got nothing to do with Mercury at all, we are continuing our policy of re-balancing prices more fairly to reflect our costs."

Under the proposals the unit fee for a call will be cut by 12 per cent from 5p to 4.4p, but the unit time will also be reduced. Quarterly rentals on home telephones will rise by 50p and rentals on business machines will go up by 85p.

Some international calls, including those to Spain and Portugal, will be more expensive and connection charges will rise by £10.

Overall, British Telecom estimates that the average private consumer will pay 1.9 per cent more, while small businesses will pay 0.2 per cent less and large businesses will reduce their bills by between 1.3 and 1.4 per cent.

Tomorrow A clued-up champion



Dr John Sykes will not be taking part in Sunday's annual Collins/Times crossword contest, much to the relief of everyone else. The eight-times winner gives some clues to success

Portfolio

The £4,000 daily prize in the Times Portfolio Gold competition was shared yesterday by two readers, Mr L. Grugnon of Shalford, Guildford, Surrey, and Mrs Penelope Hilling of Leighton Buzzard, Beds.

Death threat

Faced with threats to kill six French hostages in Beirut, Paris denied it was acting with Washington to win their freedom and said two Iraqi dissidents expelled from France could return

Speaker dies

Lord Maybray-King, former Speaker of the House of Commons, died yesterday aged 85

Visas warning

The introduction of visas for Indians visiting Britain would adversely affect Indian-British relations, an Indian Government spokesman said

EEC sheep ban

Sheep exports to EEC countries were banned last night in a new post-Chernobyl radiation curb. The ban will stay in force as long as the Government enforces sales curbs in Britain.

Table with 2 columns: Home News, Overseas, Births, deaths, marriages, Books, Business, Court, Crosswords, and their respective page numbers.

\$4 billion issue to aid pound

The Government yesterday gave notice that the pound will not be allowed to slide in the run-up to the general election.

It raised \$4 billion (£2.7 billion) in a record issue on the international capital markets as extra ammunition in case political uncertainties send the pound tumbling.

The previous record was a similar capital-raising exercise for \$2.5 billion - just over a year ago. That was made to bolster Britain's foreign currency reserves just before the winter collapse in oil prices, when the Bank of England intervened heavily in the exchange markets to support the pound.

Yesterday's issue, with firmer oil prices, pushed the pound back above \$1.50. It rose 1.1 cents to \$1.5005.

The move prompted speculation in the City that the Government was about to take sterling into the exchange rate mechanism of the European Monetary System - the EEC fixed currency link.

This was firmly denied by officials at the Treasury and the Bank of England, however. Before the summer recess the Prime Minister gave her firmest denial yet of plans to take the pound into the EMS at an early stage.

Instead, the money appears to have been raised to help support the pound as the election approaches when the alternative - raising interest rates - could be politically inopportune.

The \$4 billion raised yesterday will lift Britain's gold and foreign currency reserves to almost \$23 billion.

Record issue, page 21

City backs investor protection

New rules to protect investors after the City's "big bang" on October 27 have been passed by the Stock Exchange Council.

The rules will govern the way in which members of the Stock Exchange conduct their business in the equity, government securities and corporate fixed-interest markets.

The 40 pages of rules are designed to cater for the new dealing practices that will come into effect on October 27 - when the system of fixed commissions on share and gilt transactions will be dismantled, with the separation of the functions of stockbroker and stockjobber.

They are prefaced by a general principle requiring all Stock Exchange member firms to "handle their business in a manner which is fair and consistent with good market practice". This is meant to outlaw practices such as excessive trading of investors' shares, purely to generate extra commission for the stockbroker.

Clients of Stock Exchange member firms will have to be notified in advance of the basis on which the firm is acting. In other words, firms must tell their clients in advance whether they will be acting as principals holding stock on their own account and selling it to clients, or as the client's agent.

In the latter case the firm will be subject to extra duties requiring it to act in the best interests of its clients. This will generally require it to buy or sell shares for the client at the best price available in the market.

Final version 21

Surprise move by Karpov in Leningrad

From Raymond Keene, Leningrad

Anatoly Karpov, the former world chess champion, unexpectedly took time out in yesterday's game with Gary Kasparov. Their 13th game, the first in the Leningrad half of the match, has been postponed until tomorrow.

Yesterday morning, Karpov handed in a doctor's certificate citing respiratory problems.

The time out is Karpov's second and leaves him with only one in reserve for the remaining 12 games.

Fifth of firms share profits with workers

More than one in five British companies operate profit-sharing schemes for their employees, according to a survey by the Department of Employment (Our Economics Correspondent writes).

The study was done before Treasury plans to give tax relief on profit-linked pay, likely to come into force next year, were disclosed.

Schemes were operated by 58 per cent of public companies with more than 500 employees, and 24 per cent of smaller public companies.

Calculus and spacemen in a Moscow prison cell

From Christopher Walker, Moscow

Mr Nicholas Daniloff, the Moscow correspondent of the US News & World Report and the only US citizen to be jailed here since the death of Stalin in 1953, spends much of his time in prison doing intricate mathematical calculus with a highly-educated Soviet stool pigeon planted in his tiny cell by the KGB.

Details of the conditions in which Mr Daniloff is being held in a bleak two-storey cell in a centre in Energeticheskaya Street, in the east of the city, were given to The Times by his British wife, Ruth, who has been allowed two visits since he was seized by KGB agents last Saturday.

"He whines away the time talking and solving problems with the charming, erudite mathematician who the KGB have obviously planted in his cell to try and gain his confidence and report on his moods", Mrs Daniloff told me. "There is no doubt at all who the man really is, but he always claims to be accused of spying like my husband."

Earlier this week, Mr Daniloff gave his wife a piece of toilet paper with some of the prison calculus on it. He also told her that his Soviet cell-mate was a believer in extra-terrestrial life, and liked to discuss the possibilities of it at length.



Mrs Ruth Daniloff: Two prison visits

was copied best with the stress of Moscow life and his health problem", his wife said. Under Moscow prison rules, she is permitted to take him five kilos of extra food a month, excluding luxury items (which include chocolate) and excluding any con-

tainers, so that she has to supply tooth powder rather than toothpaste.

"In the prison they get four meals of pretty grain food a day, which is pushed through a grille into the cell", Mrs Daniloff said. "Things like dental floss and shoe laces have been removed from Nick, presumably on the grounds that they could be used to commit suicide - not that he is likely to do that."

Although Mr Daniloff is depressed as a result of his ordeal, his wife said he had been heartened by the amount of interest which it had provoked around the world. "I am afraid that this may be a long-drawn-out affair because basically it is political", she said.

Like senior members of the Reagan Administration, and many of Mr Daniloff's colleagues, she is convinced that he was set up by the KGB. "I think that in the long run he will get out, rather than be sent to Siberia like his ancestor, but there could be a trial first", she said.

She added that she had been told at the prison that the 27-year-old Soviet teacher who handed Mr Daniloff the incriminating package, saying that it contained only newspaper clippings, had himself been arrested, but the Kremlin's chief spokesman was unable to confirm this.

At the US Embassy, officials are growing increasingly angry at Mr Daniloff's continued detention, but in public at least they have given no hint that any kind of secret deal is under negotiation. "We intend to raise his case on every possible occasion with our Soviet counterparts", one said.

SCHOOL FEES Your child's education is priceless. Our expert advice is free.

A school fee plan designed without any charge or obligation and administered by experts with unequalled experience will SAVE you thousands of pounds - up to 80% of the fees.

SPREAD the cost over those difficult years. PROTECT your family's future.

The earlier you start a plan the better, but even if you think you've left it too late we may still be able to help.

Send for information to the address below or simply phone one of our offices and speak personally with:

LONDON: 01-434 0712 STEPHEN WHITEHEAD ROGER MATTOCKS

CHESTER: 061-928 2209 PETER HARRISON BRIAN SMITH

WILTSHIRE: 0249-716069 MICHAEL HYPE-DEREK RIDING

Post to: Whitehead & Partners Ltd, Linen Hall, 162-168 Regent Street, London W1R 5TB.

Name Address Tel: (Evening) Tel: (Day) Parents' ages Child Children's ages Current proposed fees. Day £ p.a. Boarding £ p.a. Proposed method of payment (please tick) From income Capital Income-Capital

WHITEHEAD & PARTNERS THE SCHOOL FEE AND INVESTMENT SPECIALISTS

Football clubs get cash aid to help to reduce long-term dole queues

By Peter Davenport

The Government has earmarked up to £4 million a year to fund a new scheme by the Football League and the Professional Footballers' Association aimed at creating new jobs for the long-term unemployed, improving the image of the game and helping to eradicate the problem of hooliganism.

Details of the programme, "Football in the Community", were unveiled yesterday by government ministers, players' representatives and officials of the Football League at the ground of the second division club, Oldham Athletic.

Initially the programme will operate as a pilot scheme at six clubs in the North-west, including Oldham, Manchester United and Manchester City, and will provide 61 jobs under the Community Programme. The Manpower Services Commission will provide £250,000 for the scheme.

However, it is hoped that the scheme, if successful, will be expanded to include all 92 league clubs, providing around 1,000 jobs with total government funding of £4 million a year.

The aim of the programme is to create jobs for the long-term unemployed, improve contact between clubs and the communities in which they are based, and help to utilize and extend public use of the facilities at the grounds.

It is hoped that many of the jobs will become permanent and that all those involved will improve their job prospects by experience in the sport and leisure-related fields.

Special emphasis will be placed on involving young people from the deprived inner city areas and from ethnic communities.

At yesterday's ceremony, Mr Richard Tracey, the Minister for Sport, said that football must work at marketing itself as safe family entertainment if it was to improve its image.

"Football has suffered some massive blows over the last two or three years and it has survived because of the commitment of some people within the game. But it can no longer rely simply on the pull of the game itself to attract the massive support it enjoyed in the past. Those within football now have to work hard at marketing the game as safe, enjoyable family entertainment.

"This sort of scheme represents positive marketing aimed at families and young people. In the longer term the links it will build should help remove the threat of violence as it gives people a positive stake in their clubs."

In an attempt to prevent the hooliganism that has blighted the game over recent years, the scheme will include a programme of talks and visits by professional players aimed at influencing the young in schools, youth clubs and industry.

Mr Philip Carter, president of the Football League, said that the main aim of the project was to create employment and improve contacts between clubs and communities. But a side benefit would be helping to combat hooliganism by making youngsters feel more involved with the clubs they support.

"We have to make youngsters feel that their team cannot win every game, that they can be beaten by better teams. If we can teach them to accept that in a fair and sensible way, then we will have achieved something."

Explanation for elderly 'hooligans'

The eight Britons, including two men in their seventies, barred by the Belgians from enjoying an annual reunion in Ostend are to be offered an alternative venue or another date for their trip, it was announced yesterday.

The eight were told that the Belgians would not allow their trip because they might be soccer hooligans. Today they will be given an explanation by British Rail.

British Rail said that it had looked into the banning of the 488 group booking for a weekend in Ostend.

The eight people arranged the weekend for their annual reunion; they have been meeting for some years.

Mr Eddie Woods, aged 45, who works for the Press Association, said: "One of the people in our party is Alan Hoby, the *Sunday Express* sports writer, who is 72 and is about to go to Buckingham Palace to receive the OBE."



Mr Richard Tracey, aiming to provide jobs.



Mrs Katherine Westmore, a passenger bound for San Francisco, watching children at play in the new crèche at Heathrow Airport's terminal 4. The facility, which was officially opened by Susan Hampshire, the actress, yesterday, has been organized by Volvo so parents can leave their children while shopping for duty-free goods (Photograph: Bill Warburton).

Newsboy case being examined

By Robin Young

The Home Office is urgently examining documents submitted by lawyers for Michael Hickey, who is serving a life sentence for the murder of the newspaper boy Carl Bridgewater.

The move comes after the prosecution witness who testified that Hickey confessed in a prison shower to the killing, said he had lied.

Mr Brian Sinton, who claimed at the trial in 1979 that Hickey had told him he had fired the shot that killed the boy, told a press conference yesterday: "I was set up from start to finish."

Mr Sinton claimed that two prison officers had told him to strike up a conversation with Hickey while they took a shower together. "The conversation was an ordinary one, prisoner to prisoner. He did not admit that he killed Carl Bridgewater but I was frightened, and I was approached by a prison officer who told me word for word what I should say," Mr Sinton said he knew the officer's name, but did not give it.

Mr Sinton said that at the time he was in solitary confinement, suffering from an eye injury received in a prison fight. "It was told that if I did not do what they wanted my life would be made hell," he claimed.

On release from prison, Mr Sinton lodged a letter with his solicitor in which he confessed to lying in the witness box.

He said that on two other occasions he had tried to confess his perjury, but twice when visited by police he stood by his evidence. He said yesterday that was because he was still afraid of the authorities.

Mr Sinton was traced by Hickey's mother, Mrs Ann Whelan, six weeks ago, and when confronted by her, confessed that he had lied. The letter he had left with the Barnsley solicitors was recovered and opened last Friday, and has now been forwarded to the Home Office with a solicitor's affidavit as to the date it was deposited.

Mrs Whelan said yesterday: "I am grateful to Mr Sinton now and admire his courage in coming forward. He was pressured by the police and prison officers to make his statement, and I am grateful that he has now told the truth. It is the best evidence that Michael could have."

Hickey, who spent 89 days in the winter of 1983-84 on the roof of Gaitree prison protesting his innocence, has been in Park Lane near Liverpool, a secure institution for the mentally ill, since March 1986.

In a petition to the Home Secretary, Mrs Whelan points out that Mr Sinton is the second important prosecution witness in the case to have retracted his evidence.

There have been two previous inquiries into the case, but in neither did the Home Office find case for action.

Disaster compensation Lawyers unite over claims

By Frances Gibb, Legal Affairs Correspondent

Two lawyers specializing in compensation claims have set up the country's first law firm dealing with the aftermath of disasters, which will concentrate on events with mass legal consequences, such as an air crash or a drug with damaging side effects.

The firm is the idea of Mr Roger Pannone and Mr Michael Napier, two north of England solicitors with broad experience in "disaster" cases. Among those they have handled are the Land's End school trip drownings; the Manchester aircraft fire; the Bradford football ground fire, and several product liability cases, including actions over the Dalkon Shield contraceptive device, the arthritis drug Opren and the heart drug Eraldin.

They have also been involved in claims over whooping-cough vaccine and polio vaccine. Mr Pannone, a member of the Law Society council and a senior partner in the Manchester firm of Goldberg Blackburn, says in an interview in the *New Law Journal* that he had "wanted to see the development of a disaster practice" and that Mr Napier was the obvious choice. They "were thinking again and again in exactly the same way."

Mr Napier, a senior partner in the Sheffield firm of Irwin Mitchell, and the first solicitor to argue a case in the European Court of Human Rights in Strasbourg, says "it seemed to us to make sense to harness the experience of the two of us."

Both will remain partners in their existing firms and by a unique arrangement, all partners of those firms are also partners of Pannone Napier. The new firm's profits are shared equally between the two existing firms. One advantage is that Pannone Napier can call on the services of the solicitors in the other two firms in an emergency.

"The problem in the big disaster type of case is that when you're instructed, you've got to gear up to do it immediately. It will have phases of intensive activity and then it settles down for a bit," Mr Napier said.

Portfolio Gold—Two share £4,000 payout

Mrs Penelope Hilling, from Leighton Buzzard, Bedfordshire, and Mr Leonard Grugeon, from Shalford near Guilford in Surrey, share yesterday's Portfolio Gold prize of £4,000.

Mrs Hilling, a housewife aged 61, was overjoyed when she discovered that her numbers had come up. "It made me feel very wobbly," she said. "In fact it still hasn't sunk in yet."

Mr Grugeon, a lecturer in management studies at Greenwich College, and chairman of the local parish council, said that he had been playing Portfolio since it started, but never expected to win.

"It was a real turn-up for the books," he said, "especially as I almost forgot to check my numbers in time."

Mr Grugeon thought that he might spend his share of the prize money on reducing his overdraft.

Readers who wish to play the game can obtain a gold card by sending a stamped addressed envelope to: Portfolio Gold, The Times, PO Box 40, Blackburn, BB1 6AJ.



Mr Grugeon, who may reduce his overdraft.

Judge strikes out order on baby mix-up

A judge at the High Court in Dublin yesterday struck out an order preventing the parents of one of the babies involved in the baby mix-up from taking the child out of the country.

No order, however, was made on the earlier direction that the parties involved should not be named.

Mr Justice Egan said: "I'm sure everybody sympathizes with both sets of parents in this unfortunate mix-up and I am sure all wish they would settle down happily now with their proper babies."

The Irish Midland Health Board has launched an inquiry into the mix-up, which was not discovered until the babies, now two weeks old, were five days old.

Howell death crash driver to be charged

A student is to be prosecuted for failing to ensure his passengers' safety after the son of Mr Denis Howell, the former Labour sports minister, died in an accident in his car.

David Howell, aged 21, was thrown from the hatchback's boot when the car, with six passengers, spun out of control yesterday.

Yesterday Mr Donald Hawkins, the Avon Coroner, recorded a verdict of accidental death on the social sciences student. The inquest heard Mr Harjit Singh Sandhu, aged 19, had had the car for a week. It began swerving then ran into steel railings and an M32 bridge.

Police Constable Peter Nesbit-Bell, a vehicle examiner, said rubber bands on the wheel suspension mountings had deteriorated, "but it is very difficult for the driver to detect."

Boxing 'second to football'

By David Cross

A London boxing promoter yesterday entered the debate over the safety of boxing by publishing an opinion poll which shows that the sport is more popular among Britons than cricket, motor racing, rugby and motorcycling.

The survey, which Mr Frank Warren paid Marplan £8,000 to conduct, sampled 1,518 adults in 100 political constituencies. It placed boxing second only to football in popularity—62 per cent to 68 per cent.

Although acknowledged as dangerous by three-quarters of respondents, more than half found the risks to fighters acceptable. Seventy-five per cent of men said they accepted boxing's risks, while a large number of women were not so sure.

Other figures show that the sport is not as "working class" as is often thought. Fifty-six per cent of ABC1 men said that they were interested in boxing compared with 62 per cent of the population as a whole.

Mr Warren told a press conference yesterday that he was "sick to death" of hearing arguments from the anti-boxing lobby. "I accept that boxing is a dangerous sport. What we are saying is that we are in a free society and, in a democracy, if somebody wishes to box, they should be allowed to."

Mr John Morris, general secretary of the British Boxing Board of Control, said that a safety package had now been introduced to protect its 600 licensed fighters. That included pre-fight brain scans and random drug tests.

But a spokeswoman for the British Medical Association, which is campaigning hard to outlaw boxing, said that it was nonsense to try to make out that the risks were acceptable. Medical research had shown that brain damage to boxers, developed over a number of years, was wrecking the quality of their lives and probably causing premature death.

She said it was inevitable that people enjoyed watching boxing matches on television, but they are not in the ring themselves. "Our main concern is for the participants and we accept that it will take a long-term programme of public information to change people's minds."

Putting a match to furniture

The Consumers' Association has called for stricter controls on furniture manufacturers after a survey revealed that one death in five caused by fire in the home is the result of inflammable upholstery.

Under present regulations, new furniture must pass a British Standard test against catching fire from a smouldering cigarette but a more severe test using a match flame is not compulsory.

The report in the association's magazine *Which?*, published today, says that many popular forms of upholstery such as acrylic velvet and Dralon would not pass the more stringent match test the association wishes to see introduced.

The report says proposed Government legislation which would outlaw some combinations of covers and fillings would still not make the match test compulsory. The furniture industry claims the tests would reduce choice and increase prices.

Which? recommends buyers to look for furniture carrying a square green label showing it has passed the match test. Furniture that has passed only the cigarette test carries the red triangle label.

The survey shows that out of the 53,000 accidental domestic fires in Britain in 1984, matches and cigarettes caused 11,000; accidents with cookers, particularly frying pan fires, caused 21,000; faulty wiring and electrical equipment led to 9,000 fires and heating appliances caused 5,000.

Two fire blankets designed to smother frying pan fires also comes in for criticism. One failed the association's test and the issue is to be taken up with the Government's Consumer Safety Unit.

Three hurt in mill explosion

Three workers were critically ill last night after an explosion in the dust extractor on the ground floor of the Joseph Dawson textile mill in Bradford, West Yorkshire, yesterday.

At least 14 others were treated for shock and inhaling smoke after fire raged through the five-storey building. The explosion demolished parts of all four upper floors.

At first, firemen feared workers could be trapped inside the mill in Birkland Street, a few hundred yards from the busy city centre.

The three injured workers were transferred to the regional burns unit at Pinderfields Hospital, Wakefield.

Cable TV companies lose cash

The companies set up to provide programming to cable television subscribers are losing money.

The five main cable programme ventures have lost almost £60 million between them in the past two years, but research shows that the services are finding an audience.

Next week, the Independent Broadcasting Authority will open for public inspection the applications of five consortia that are seeking to operate the direct-broadcast-satellite service and two other offers from companies that want to translate cable programming experience to the DBS market.

According to the submission to the IBA from Starstream, the cable programming venture of British Telecom, Thorn-EMI and D.C. Thomson, cable is winning a 30 per cent share of the television audience in homes.

Back in class

Paul Worthington, aged six, the youngest heart transplant patient at Papworth Hospital, returned to school yesterday.

Former art therapist wins business award

By Angella Johnson

Miss Elisabeth Gluck, a former art therapist in Holloway prison, who took only five years to build a company from nothing to one with an annual turnover of £6 million a year, was yesterday presented with a top business award.

Miss Gluck, aged 30, the chairman of Programmes Ltd, was named the winner of the "Women Mean Business" competition at the Savoy Hotel, London.

She set up her telephone marketing agency in north-west London in 1981. "I started with only a telephone in the corner of a friend's office and it took a lot of hard work and support from my friends to reach this stage, but I always knew I would make it if I kept going," she said.

Programmes Ltd and its six associated companies, which include an office in France, now operates in training, recruitment, information technology, music, computer software and design. They employ more than 250 people, some of whom have been financially supported by Miss Gluck to set up on their own.

"I am optimistic about life and generally believe everyone can be successful if they get a little help. We take people on and train them, and if they want to set up their own business, we will back them," she said.

Miss Gluck took the annual award and £5,000 in prize money from five other finalists in the contest run by *Options* magazine, and sponsored by Imperial Life of Canada.

Bomber 'does look like me'

James Hazell has told Birmingham Crown Court of his horror of being named in a national newspaper as the Handsworth riots petrol bomber.

Hazell, aged 31, told the court that he saw pictures of a West Indian man throwing a petrol bomb during the riots on the front page of his daily newspaper, but it was not until his name was published two days later that he panicked.

"I was a bit horrified and panicked and went to London," he told the court yesterday.

Mr Igor Judge, QC, cross-examining him, asked if he thought the photograph of the petrol bomber which was printed across the front pages of most national newspapers looked like him.

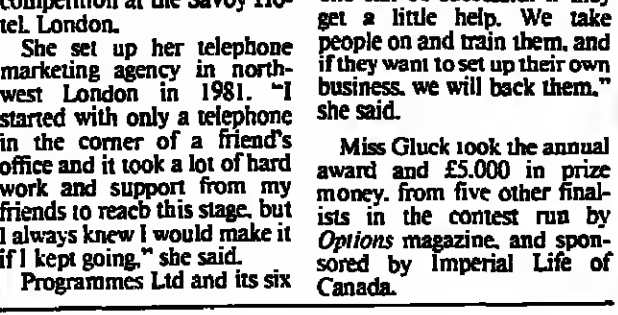
"There is a resemblance," he admitted.

Hazell, of Murray Hill Drive, Winsor Green, Birmingham, denies setting fire to a building contractor's store after throwing a petrol bomb causing £20,000 worth of damage.

It is claimed that the incident happened on the second day of fierce rioting sparked by the visit to the city of the Home Secretary, Mr Douglas Hurd.

Aaron Palgrave, aged 21, of Church Vale, Handsworth, has also pleaded not guilty to causing an explosion and denies possessing an explosive device.

The case was adjourned until today.



Miss Elisabeth Gluck: built up an annual £6 million turnover in five years (Photograph: Paul Lovelace).

Unicef starts magazine on children's problems

By A Staff Reporter

Unicef today launches a popular magazine which will highlight children's problems throughout the world. *Children First!* will emphasize that children are newsworthy—and not only when they are missing, starving or being battered.

The magazine, with an initial quarterly circulation of 40,000, will be distributed free of charge to schools and supporters of the fund. It is modelled on *Newsweek*, the American weekly news magazine, says its editor, Miss Edith Simmons. Each issue will carry a cover story highlighting an issue of international dimensions, but not one which has necessarily been given prominence by the national press.

Under the headline "Not Too Small To Kill", the main feature in today's issue has Lindsey Hillsam, a Unicef worker in East Africa, describing the plight of rebel boy soldiers of Uganda. "I saw my mother being assassinated. I saw them come to my house and kill my father. I just ran away. Then I heard that Museveni's people [Mr Yoweri Museveni, the former rebel leader] were collecting boys and girls. So I joined them," one corporal, aged 14, told her.

In the next edition, Mrs Simmons will write the cover story on a trip she has just completed to Vietnam, where she found children suffering enormously from acute malnutrition, caused mainly by protein and vitamin deficiencies.

"We are trying to present at least one poignant story of the kind that you don't see all the time in each edition," she said.

In another section, a Unicef field worker will write a personal account of the sort of problems he or she faces every day in dealing with children.

In the first edition Mr Ulf Kristoferson describes what it was like to arrive in the African state of Chad after the civil war.

"The capital was in ruins, every building scarred by gunfire. The hotel room where I was staying had a hole in the wall caused by a bomb blast. There was no water, no electricity," he writes. "What we are trying to do here is show that Unicef workers are real people with deep feelings," Mrs Simmons said.

Each copy of *Children First!* costs 25p to produce and although Unicef has allocated a small budget for the initial issues, it is hoped that company sponsors will come forward to help to pay for production costs.

Children First! (Unicef, 55 Lincoln's Inn Fields, London WC2A 3NB).

Breguet: Precision mastery since 1775

Abraham Louis Breguet (1747-1823) was one of the most phenomenal watchmakers history has ever known. His genius has an overriding influence not only on watch-making techniques but also on the beauty of the finished object.

Breguet

Exhibition of antique watches From 4th to 19th September, 1986

In London at CHAUMET Jeweller since 1780

178 New Bond Street Tel. 01-493 5403

PARIS BRUSSELS GENEVA NEW YORK

Anderton says he will not step down

Health bonuses attacked

Read it... you'll love it

TUC CONFERENCE

Minimum legal wage

Cash aid for schools

Call for investment

Big majority shows favour for minimum legal wage

The Trades Union Congress in Brighton voted by a huge majority yesterday in favour of a statutory minimum wage. It did so in the face of strong misgivings expressed by the Transport and General Workers' Union and the electricians' union EETPU, whose general secretary, Mr Eric Hammond, said they were being asked to vote for a statutory income policy and feared that a statutory minimum wage would cruelly raise hopes that would not be fulfilled.

However, Mr Norman Willis, general secretary of the TUC, who successfully commended the joint Labour Party-TUC document advocating a statutory minimum wage, said that differentials would not be immoral or illegal under statutory minimum wage legislation.

Before the long composite motion advocating a statutory minimum wage was carried by a show of hands, the congress carried by 4,146,000 votes to 3,671,000 votes, a majority of 475,000 votes, an amended EETPU motion instructing the General Council that talks with the Labour Party on a joint economic policy should be based on a framework of free collective bargaining.

It recognized, however, the need to attack poverty by achieving a minimum level of income for all. EETPU opposition to a minimum wage set out in the motion had been deleted without a card vote. Amendments by Tass to the motion were thrown out.

Mr Rodney Bickerstaffe, general secretary of the National Union of Public Employees and chairman of the TUC Economic Committee, declared to loud applause that it was right for the Tories to bring in laws to make the rich richer, it was "OK" for the Labour movement to bring in a law to stop the poor getting poorer.

Mr Bickerstaffe moved the composite motion on low pay calling for retention and

strengthening of wages councils and for introduction of a statutory national minimum wage. He said that it was "make your mind up time". They were on the brink of a decision not just for the working poor but for the trade union movement.

Mr Eric Hammond, general secretary of the Electrical, Electronic, Telecommunications and Plumbing Union, opposing a statutory minimum wage, said that to lay down a statutory minimum wage provided the basis for a rigid incomes policy.

Removal of differentials was neither sensible nor practicable. They could not run industry like an outpatients department of the social services.

Mr Jack Rogers, Union of Construction Allied Trades Technicians, seconding said many building craftsmen regarded themselves as low paid. Some half a million workers had gone self-employed because as an organization they had failed to bring them the necessary rewards.

Mr Jack Catt, Tass, moving amendments to tighten the EETPU motion by disengaging the issue of a minimum wage from incomes policy, argued that a statutory minimum wage would underpin free collective bargaining.

Mr George Prior, Society of Civil and Public Servants, said employees of the Government had had a form of wage restraint for the past seven years. Incomes policy had never solved economic problems and they did not work but his union endorsed a statutory minimum wage as an underpinning minimum.

Mr Ron Todd, General Secretary, Transport and General Workers' Union, said his union opposed the composite, because they believed a statutory minimum wage was the wrong way to go about improving the position of the low paid.

	% paid under £100/week*	Average weekly earnings (£)
Counter hands	69.1	85.01
Shop assistants	68.1	85.44
Kitchen hands	66.9	83.68
Barman, barmaids	52.0	91.09
Nursing auxiliaries	50.1	89.36
Chefs, cooks	48.5	99.81
Cleaners	44.9	92.96
Footwear workers	38.4	112.37
Packers, butlers, carriers, caretakers	37.4	99.67
Record Library clerks	35.8	98.40
General clerks	34.4	114.65
Telephoneists	29.9	108.39
Farming, fishing and related workers	29.3	114.36
Costing and accounting clerks	28.4	120.24

* (including overtime earnings).
According to statistics released in 1985 by the Department of Employment in the New Earnings Survey, the following categories of workers were the worst paid in Britain (figures apply for men and women working in manual and non-manual jobs).



Mr Rodney Bickerstaffe (left) of NUPE, and Mr Fred Jarvis, of the NUT, challenging the Government yesterday.

Willis call for strong support on low pay

The time had come to help the low paid: they had waited long enough, Mr Norman Willis, general secretary of the TUC, said yesterday.

He was introducing the joint TUC/Labour Party report *Low Pay: Policies and Priorities*, and called on delegates to give it strong support.

It also covered pensions, public services, investment, inflation and unemployment. It demonstrated that social justice and trade unionism went together, and was an important expression of partnership built on the firm foundation of the previous year's joint statement with the Labour Party.

It was the basis for a working partnership between them, together with the employers.

It did not balk from the difficult issues, nor did it take one step backwards from the commitment made for a reduction of one million in the unemployment figures in two years.

The consultative exercise indicated a wage packet of about £80 a week, although some unions thought that too low.

However the report represented only one part of the policy to expand the economy. It was unashamedly about improving social services and lifting the manufacturing base.

It was also unashamedly about consensus. Without consensus low pay was likely to become even more acute.

It was time to change the warped approach of the City that gave a £40,000 pay rise to a stockbroker and a 40p rise to an old age pensioner.

The misgivings of some unions was understandable but he could not accept the amendment of the EETPU.

TUC REPORT Investment the main factor

There were no quick fixes or overnight miracles ahead, Mr Rodney Bickerstaffe, chairman of the TUC economic committee and general secretary of the National Union of Public Employees, said in commending the general council's economic report and strategy and in echoing the previous day's remarks of Mr Neil Kinnock, the Labour leader.

However, Mr Bickerstaffe maintained that there were simple, practical, realistic alternatives, all spelt out in the TUC's economic review, in its TUC budget statements and in the joint TUC-Labour Party document.

He said that three simple words - investment, jobs and partnership - summed up much of what the movement was trying to get across.

First, he said, they were talking about investing for the future. That meant investing in new machines and new technologies needed to rebuild industries and pay their way into the next century.

It meant investing in new homes and hospitals and clearing city slums. It meant investing in the infrastructure, in people, in training, education, health.

Second, they were talking about linking wretched skills and sunset needs.

There were thousands of trained nurses on the dole while thousands waited for treatment, half a million construction workers on the dole while millions were desperate for a decent home. There were old people to be cared for and children taught.

"We can all see the waste and we can all see the want", he said. "All that is missing is a government with the common sense and will to build a bridge between the two."

Third, they were talking about a new partnership - a government that worked with industry and not against it, that listened to working people, that laid down new rights for workers to share in decisions at work, that took inside everyone whom the Prime Minister left out in the cold, including the poor, low-paid, women, part-time workers, blacks, home workers.

He told the congress that that all that was not going to be easy. The next government would not inherit a healthy economy and they would get no help from stockbrokers and speculators in the City.

He added: "But Neil Kinnock told us yesterday that the Labour Party means business. We mean business, too. And we are going to do business together when he meets the Labour government in the first national economic

assessment."

The TUC agreed that the first call on the nation's resources must be the creation of jobs, that the second must be improvement of living standards for those in need - pensioners and the low-paid - and that the third must be the improvement of living standards for the rest of those in work.

He conceded that it was going to be tough working out those priorities. There was going to be tough talking on jobs, pay, prices, inflation and investment, and tough decisions.

The trade union movement had always had a vision of what the country could be like if wealth was shared more fairly, if working people could stand up as equals and if skills and energies could be released and used for the common good.

Earlier, in a strong attack on the Government, Mr Bickerstaffe had said the simple fact was that manufacturing industry was still producing less than when the Tories took over seven long years ago, the first time the country had suffered such a long-term decline.

The million new jobs claim was bogus and where was the success in destroying two full-time jobs and putting only one part-time job in its place? There were more people out of work than every before.

STATE FIRMS Council 'should see CBI'

Motions condemning privatization and calling for the regeneration of industry were unanimously carried by the congress. The general council was urged to build talks with the Confederation of British Industry to see whether a common approach could be established.

One motion, moved by Tass, opposed plans to privatize Rolls-Royce and British Leyland. During the debate there was strong criticism of the way in which the Government was seeking to switch Royal Ordnance factories and the dockyards at Devonport and Rosyth to the private sector.

The other motion condemned the Government's continued refusal, as highlighted by the Westland crisis, to back industry with a coherent strategy that supported it in competing in international markets.

Mr George Mackay, Tass, proposing a motion in defence of British industry, that by creating record unemployment coupled with a poor export performance, the Government had allowed vital employment and investment decisions to be taken by faceless men and women in Tokyo, Chicago and New York.

The motion said that the congress was concerned at the threat posed to Britain's political independence by the acquisition by foreign interests of British-owned assets. Once financial independence was gone, he said, political independence followed.

Mr Jim Magness, of the Engineers' and Managers' Association, moving the motion on regeneration of industry, said it was time the Government admitted its doctrinal obsession with privatization had positively hindered the recovery and reshaping of industry.

Mr John Golding, general secretary of the National Communications Union, attacked the conduct of the privatized British Telecom, saying that last year £500 million of profit was paid out rather than reinvested in the business.



EDUCATION Cash aid plea on schools backed

Demands of financial support for education authorities, youngsters in full-time education and parents, proposed by the National Union of Teachers, were approved unanimously during a debate on education and families and government education policy.

Mr Robert Richardson, NUT, proposing the composite motion, said that the enormity of the Government's offence against education had been realized not only by the school inspectors (HMTs) but also by parents, teachers and school associations.

The package proposed that all mothers should have financial security during and after pregnancy with the opportunity to continue in paid employment without disadvantage; that fathers should be enabled to participate actively in caring for their young children; and that tax reductions should be amended to ensure that workplace crèches were not a taxable benefit.

The motion also proposed funds for nursery education, after-school facilities and holiday schemes; equipment allowances, adequately staffed and maintained schools and properly run ancillary services; that educational maintenance allowances should be provided for all young people over 16 in full or part-time education; and that a comprehensive policy on education should be developed for the 14 to 19 age group.

Mr Fred Smithies, general secretary of the National Association of Schoolmasters and Union of Women Teachers, said that the Government had been irresponsible in pressing ahead with the new GCSE examination without providing adequate teaching.

Dr John Chartres, Association of University Teachers, said: "Within a decade our schools, on current entries to university courses, will not have anything like the reasonable number of physics and mathematics teachers that this society will need."

Miss Brenda Hudson, National Association of Local Government Officers, drawing attention to the position of low-paid ancillary and support staff in the education service, also complained that the GCSE had been introduced without adequate resources.



Geoffrey Smith

The most notable feature of this conference is its subdued tone. Last year the TUC came close to tearing itself apart with threats to expel even such a large union as the AUEW for accepting public money for postal ballots. The year before that the conference was dominated by the trauma of the miners' strike.

Now the movement has been chastened by its loss of power. It knows that it would suffer if it were to throw out substantial unions over balloting or anything else. It knows that it can no longer afford to parade the differences within its ranks. So the proceedings have been relatively restrained even on issues which would have aroused bitter passions in previous years.

Even the unions' espousal yesterday of the case for a statutory minimum wage was in one sense an acknowledgement of their own weakness. There has been much talk at this conference about the increasing number of low-paid workers, many of them in part-time employment. They represent the growth of a new servant class, according to Mr John Edmonds, the new general secretary of GMB/ATU (the old General and Municipal Workers' Union).

These are people whom the unions have always found it difficult to mobilize, but now the TUC has confessed its inability to safeguard their interests by the normal processes of collective bargaining. So it is calling upon the law to achieve a social purpose that the unions feel unable to accomplish for themselves.

Logic based too much on outrage

There is a logic in this approach, but it seems to me a pretty superficial logic. It is based too much upon an emotional sense of outrage at the problem and too little upon an awareness of the full consequences of the remedy.

A statutory minimum wage must either push up everyone's pay in one course or squeeze differentials. Neither development should be welcome to anyone concerned about economic prosperity, to which both the TUC and Neil Kinnock have been proclaiming their attachment this week.

Higher pay all round would be inflationary and would undermine the competitive efficiency of British industry. A contraction of differentials might sound a better idea. It might be good social policy to suggest, as a number of speakers did yesterday, that the better off should accept narrower differentials so as to improve the lot of the low-paid.

But in practice the deliberate squeezing of differentials has always caused trouble in a changing economy. It was one of the principal reasons for the failure of successive attempts at a statutory incomes policy. I suspect, therefore, that attempts to prevent a general rise in pay would create tension between one group of workers and another, would impede the operation of a flexible economy and would ultimately be ineffective.

To make matters worse, the imposition of a statutory minimum wage might well reduce the number in work because those who offer low-paid jobs in various service trades are just the people who might be unable to afford the higher wages that would be required.

The policy would militate against the very purpose which Mr Kinnock had described the day before as his first priority: the campaign against unemployment. It might be thought, therefore, that yesterday's vote illustrated the wisdom of Mr Kinnock's declaration of independence from the TUC. This is precisely the kind of ill-considered decision that the Labour leadership should not be obliged to follow.

But in fact Mr Kinnock had rushed to adopt the principle of a statutory minimum wage even before the full TUC did so yesterday. Perhaps he did so in anticipation of the thinking in the unions, in which case he would have been demonstrating his independence while proclaiming his independence. Or perhaps it is his own tender heart from which he needs to secure his independence.

Whatever the explanation, the stance that the TUC has taken with the active encouragement of the Labour leadership is a tribute to their social conscience - but not to the sense of economic realism that Mr Kinnock had sought to convey the day before.

Nurses call for training changes

Britain's largest nursing union wants to change the "stressful" system of nurse training and establish new "nursing practitioners" to fulfill some duties undertaken by doctors, it said yesterday.

Miss Alison Dunn was speaking on behalf of the Royal College of Nursing, which is not affiliated to the TUC, at a fringe meeting held in Brighton.

She said that the college wanted to stem the 35 per cent dropout rate among trainee nurses.

Potential nurses were exposed to an "unreasonable degree of stress" during training and talented men and women were dropping out at an unacceptable rate.

The union, which has 253,000 members, contends that it is becoming increasingly difficult to find the right type of recruit and suggests switching the present training scheme to an educational programme.

Miss Dunn also said that Britain should adopt the American system of "nurse practitioners", who would fulfill nursing and medical duties in deprived areas where there was a shortage of doctors.

She suggested that the health service in general needed a cash injection of at least £300 million.

Today's agenda
The TUC will be asked today to establish a new policy on nuclear power. Other subjects for debate are: public service pay, environment and transport policy, equal pay, South Africa and other international topics.

INDUSTRY Road to socialism 'paved with jobs'

The road to socialism had to be paved with jobs, Mr Bill Jordan, president of the Amalgamated Engineering Union, said when he successfully moved a motion condemning government policies.

It blamed the Government for destroying the manufacturing base and for being the principal cause of unemployment, and called on the TUC General Council to prepare a 10-point programme to restore public ownership and the wealth creation of manufacturing.

The motion sought endorsement of such a plan next year or at a special congress before the general election.

The proposal would also seek planned trade; extension of free collective bargaining; special job-creation policies; reduced working time; more training at all levels; public investment in infrastructure; promotion of new technology and planning for conversion of resources from war to peace production.

Mr Jordan said that the decline of manufacturing industry was the most serious charge against the present Government.

The Government had promised the people that it would set manufacturing free to grow. The result had been that it was free to go.

"We have reached the point where the country is not earning its keep and our oil-slick Chancellor blithely pays the nation's debts with a North Sea credit card as if oblivious of its expiry date. Even then he fails to balance the nation's books."

"The oil, the family silver,

IS BRITAIN ABOUT TO CHOOSE AN AIRBORNE EARLY WARNING SYSTEM THAT'S ALREADY OUT OF DATE?

Of all the complicated issues involved in the choice of Britain's Airborne Early Warning System, there's one that's especially confusing.

Unfortunately, in terms of making a final decision, it happens to be the most important issue of all.

Which radar frequency will give Britain the most effective protection, not just for the present, but into the future?

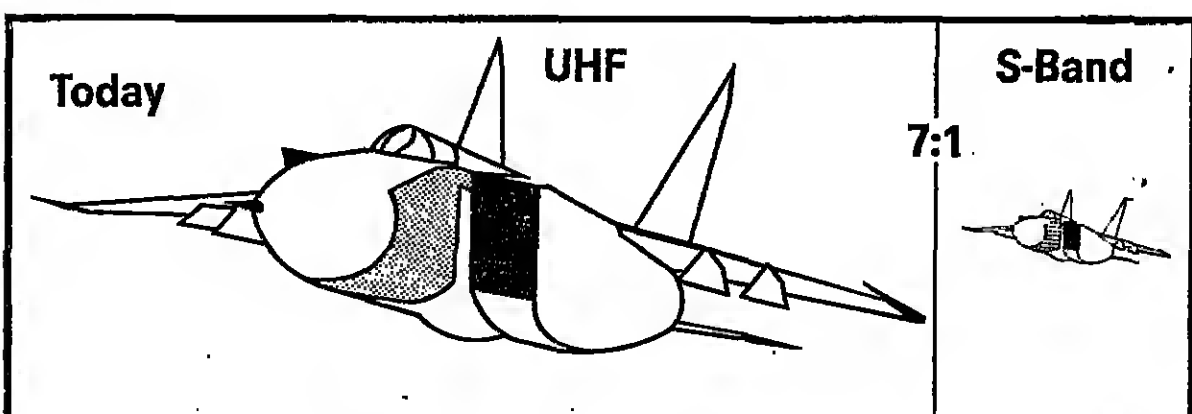
There are two contenders, S-Band and UHF.

Grumman, working with British Aerospace, offers the UHF solution. Its main competitors do not.

S-BAND v. UHF.

These are the essential differences.

1. Radar cross-sections of aircraft and missiles appear up to seven times larger on UHF than on S-Band

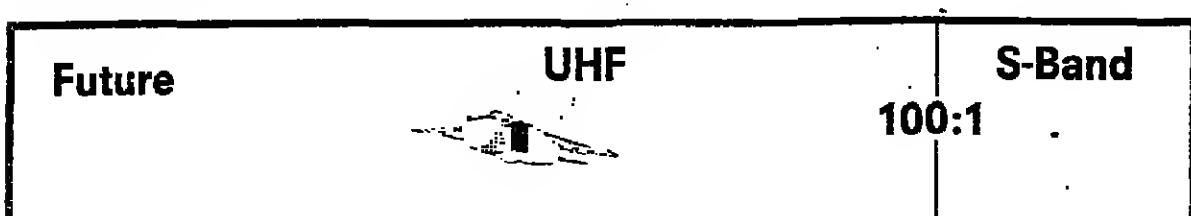


2. Radar interference, or 'Clutter', especially from the sea, (the main area of the UK application), is significantly less on UHF which means that targets not only appear larger than on S-Band but are also more distinct.

3. UHF is superior to S-Band in rejecting road traffic 'Clutter'.

4. Recent tests carried out by the Ministry of Defence have also concluded that a UHF system causes no discernible interference with ground installations.

5. THE INABILITY OF S-BAND TO COPE WITH THE CONTINUING DEVELOPMENT OF 'STEALTH' MISSILE DESIGNS WILL MEAN THAT IN 10 YEARS TIME THE CURRENT RADAR CROSS-SECTION ADVANTAGE OF UHF WILL HAVE INCREASED FROM 7:1 TO 100:1.



IS THE UHF SYSTEM COST EFFECTIVE?

Yes.

The system recommended by Grumman has been developed over the last twenty years and is proven, operational and available.

It can also be installed by British Aerospace in the current Nimrod airframe.

THIS WOULD MEAN THAT OVER 70% OF THE EXPENDITURE TO DATE WOULD BE PROTECTED AS WELL AS THE INVESTMENT IN BASING AND SUPPORT EQUIPMENT.

THE PROJECT WOULD REMAIN BRITISH GENERATING CONTRACTS THAT WOULD CREATE OVER 30,000 MAN YEARS OF EMPLOYMENT IN THE UK.

The weight of evidence in favour of a UHF based system is compelling. Although it can be claimed that S-Band is adequate in meeting today's requirements, its performance is surpassed by UHF.

As for the future, that lies with UHF.

A fact that has already been recognised by the United States Navy, Japan, Israel and, significantly, the USSR.

Unless it is content with an Airborne Early Warning System that is already out of date, it is a fact that must also be recognised by Britain.

GRUMMAN CORPORATION.

Grumman is a £2.3 billion corporation which has been in the forefront of aviation and space technology since before World War II.

We are the leading experts in electronic integration having integrated more different systems into more different aircraft than any other company in the world.

Currently, Grumman supplies military aircraft such as the F-14 Tomcat, A-6 Intruder, EA-6B Prowler, E-2C Hawkeye and C-2 Greyhound.



Grumman Corporation, 1111 Stewart Avenue, Bethpage, New York 11714.

HOME LAUNDRY

BUY NOW PAY IN DECEMBER

CHOOSE ANY WASHING MACHINE OR TUMBLE DRYER AND PAY IN 3 MONTHS TIME, INTEREST FREE.

WASHING MACHINES

from £9 a month

Automatic	Spin Speed
BALAY Solatronic 1535W	1000 229.95
ENGLISH ELECTRIC 1535W	800 254.95
HOVER 3384 Electric	800 249.95
INDEBIT 'Omega' 1030B	1000 259.95
ZANUSSI 29181	800 259.95
CREDA Concord 17003	1100 269.95
INDEBIT 'Omega' 1230B	1200 274.95
HOVER 3386 Electric	1100 284.95
ENGLISH ELECTRIC 1545W	1000 289.95
ZANUSSI 29191	1000 294.95
HOTPOINT 18073 Microtron	1000 299.95
PHILIPS 147 top loader	800 299.95
HOTPOINT 9340P	1000 329.95
HOVER A3418 Computer controlled	1100 349.95

*This price includes Hotpoint's PAX allowance.
*With Built-in Tumble Dryer Spin Speed NEWPOL 8000 by 800 1224.95
BENDIX 7380 800 309.95
CANDY Turbo 21 800 329.95

TUMBLE & SPIN DRYERS

from £5 a month

ENGLISH ELECTRIC 1355W	6lb 89.90
CREDA 37304 reverse action 6.5lb	94.95
HOVER D621B	9lb 144.95

Spin Dryers
FRIGIDAIRE FD1400 1400 57.95
FRIGIDAIRE FD2800 2800 67.95

DISH WASHERS

DISH WASHERS from £9 a month

INDEBIT 0310	12 199.95
CANDY 510 Electronic	12 249.95
HOVER 07114	12 259.95
ZANUSSI 250	14 264.95

*Includes 2 year guarantee (parts & labour).

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

DISH WASHERS

DISH WASHERS from £9 a month

INDEBIT 0310	12 199.95
CANDY 510 Electronic	12 249.95
HOVER 07114	12 259.95
ZANUSSI 250	14 264.95

*Includes 2 year guarantee (parts & labour).

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

VACUUM CLEANERS

VACUUM CLEANERS from £5 a month

Upright	Watts
GOBLIN 107A 'Ro-beat'	350 47.95
ELECTROLUX 502 Super	500 69.95
WITH TOOLS	500 69.95
HOVER U1220 Turbo	400 77.95
U1226 Senior	400 79.95
HOVER 'Powerplus'	400 79.95
HOVER U2332 Turbo	410 87.95
ELECTROLUX 551 WITH TOOLS	550 91.95
HOVER U2336 Turbo	410 97.95
ELECTROLUX 610 WITH TOOLS	550 107.95
ELECTROLUX 612 WITH TOOLS	560 117.95

*FREE TOOLS - NORMAL PRICE £14.95

REFRIGERATION

REFRIGERATORS from £5 a month

Gross Cubic Feet

LEC R135CM	4.0	97.95
FRIGIDAIRE R1512/16	5.5	99.95
LEC R155CM	5.0	99.95
TRICITY 'Verity' 33566	5.0	105.90
FRIGIDAIRE R1583 Larder	5.6	129.95
ELECTROLUX E72 FT	5.6	135.95
ZANUSSI Z1165 Larder	5.6	149.95

Three barbeque with all Electrolux refrigeration.

FRIDGE FREEZERS from £7 a month

Capacities stated are Fridge then Freezer.

LEC T246SL	4.0/2.1	159.95
LEC T424SL	4.0/2.7	177.90
TRICITY 'Verity' 33866	5.0/2.9	186.90
CANDY Compact 7	3.0/4.0	189.95
CANDY Compact 8C	4.5/3.5	195.95
LEC T454SL	4.0/4.3	197.95
CANDY Compact 9RC	3.0/6.0	219.95
FRIGIDAIRE 2710	7.1/6.6	224.95
ZANUSSI 1888R	6.2/2.6	224.95
INDEBIT 9302	4.8/5.8	249.95
ENGLISH ELECTRIC 2525W	6.0/4.2	289.95
POLAR KING CB18/20 (Woodgrain)	7.0/5.7	299.95
SCANDINAVIA 4340 (Brown)	4.8/7.2	324.95

Includes 2 year guarantee (parts & labour).

DEEP FREEZERS from £5 a month

Chest Freezers

POLAR QUEEN G396	14.0	204.95
------------------	------	--------

Upright Freezers

FRIGIDAIRE FV600	2.1	106.95
FRIGIDAIRE FV1250/60	4.4	129.95
LEC U996SL	3.7	129.95
ZANUSSI Z1120VFRM	4.4	154.95
LEC U265SL	6.3	159.95

ELECTRIC COOKERS

from £6 a month

Free-Standing	Width	Price
BABY BELLING 120	18 1/2"	134.95
BELLING 430N	18 1/2"	199.95
TRICITY 2312 Scapote Mk II	18 1/2"	199.95
CREDA Cameo Deluxe	20"	234.95
BELLING Compact 4	4/20"	239.95
TRICITY 2314 White Rose	18 1/2"	239.95
Mikil	21 1/2"	254.95
CREDA Highline	22"	319.95
BELLING 900LR Classic	21"	349.95
BELLING 900XR Executive	21"	379.95
TRICITY 4628 Sovereign Ceramic, double oven	23 1/2"	534.95

ELECTRIC COOKERS

from £6 a month

Slip-in	Price
PHILIPS 588 (Brown)	21 1/2" 239.95
TRICITY 1528 Princess Deluxe (Grey)	19 1/2" 274.95
BELLING Format 600S	23 1/2" 469.95
BELLING Format 600X (Ceramic)	24" 549.95

BUILT-IN OVENS

£129.95 to £399.95 or from £6 a month

BALAY, BELLING, CREDA, INDEBIT, PHILIPS, TRICITY, ZANUSSI

ELECTRIC HOBB UNITS

£54.95 to £229.95 or from £5 a month

BALAY, BELLING, CREDA, INDEBIT, PHILIPS, ZANUSSI

COMET FOR GAS

COOKERS AND FIRES

You'll see the best names in Cookers and Fires including Canon, Economic, Moffat, Main, New World, Leisure, Flavet, Parkinson Cowan and Valor... at unbeatable discount prices.

BE SAFE - BE SURE

Make sure that your new gas appliance is installed by professionals. With the Comet Installation Service you can rest assured that all work will be carried out to the highest standards.

3 & 5 YEAR GUARANTEE

For one single payment you can extend your initial 12 month guarantee to 3 or 5 years. Ask in-store for details.

BLACK & WHITE TV's

from £5 a month

FERGUSON 12 in.	49.95
FERGUSON 38050 14in. monitor style	63.95
BENKSON PTV57, 5 in. battery mains	69.95

COLOUR TV's

from £6 a month

14 in. Portables	Price
SOLAROX NB14	134.95
GOODMANS 148 monitor style	139.95
DECCA/COLOUR 0N1672 Red	159.95
FERGUSON 37140	159.95
PHILIPS 1014	169.95
GRUNDIG P37-2226	172.95
SANYO 3141 (2 1/2" G'base)	174.95
SONY KV1404UB	239.95

14 in. Remote Control

FIDELITY XK14C2	164.90
FERGUSON 37141	189.95
SANYO 3144	199.95
SONY KV1442UB	299.95

14 in. Portables

DECCA/COLOUR DPT1653 16 in.	189.95
FERGUSON 16A1 16 in.	199.95
DECCA/COLOUR 0P8454/8654 16 in.	219.95
SOLAROX 16R19 16 in.	229.95
FERGUSON 37801/16A2 16 in.	239.95
PHILIPS 2216 16 in.	239.95
FERGUSON 37023/16A3 16 in. Teletex	294.95
SONY KV1882 18 in.	349.95

TV Receivers/Computer Monitors

FIDELITY CMT1400 14 in.	179.99
FERGUSON MCD1 14 in.	189.95

*Remote Control

All the following sets are complete with stand, except where stated*

20 in. Models	Price
SOLAROX 3304*	179.95
SOLAROX NB20*	199.95
FERGUSON 20R15	239.95
PHILIPS 2036	239.95
SONY 2090	299.95

20 in. Remote Control

SOLAROX NR20	229.95
DECCA/COLOUR DTR678	239.95
SOLAROX 20R15	239.95
FERGUSON 20E2	274.95
PHILIPS 2236	274.95
SONY 2092	349.95

20 in. Teletext Remote Control

SOLAROX 20T19	319.95
PHILIPS 2636	339.90
FERGUSON 20C3	339.95
SONY 2056*	509.95

22 in. Models

SOLAROX 22S19	269.90
FERGUSON 22S11	269.95
PHILIPS 2061	299.95

22 in. Remote Control

SOLAROX 22R15	299.95
DECCA/COLOUR DVB678	299.95
FERGUSON 22E2	274.95
PHILIPS 2236	274.95
SONY 2092	349.95

26 in. Remote Control

FERGUSON 26D2	399.90
FERGUSON 26D3	449.90

PST TV (Flatter Square Tube)

GRUNDIG 40245 36cms. *</

Consumer council joins call to relax rules restricting solicitors

By Frances Gibb, Legal Affairs Correspondent

Solicitors should have greater freedom to advertise and to join other professionals to provide a "one stop" housebuyers' service of legal, financial and estate agency advice, the National Consumer Council says today. In its response to a Law Society draft paper for proposed changes in the solicitors' practice rules, the council says it supports the intention to remove some of the restrictions on advertising by solicitors.

That will lead to competition among solicitors, and therefore lower prices, and the public will be given more information and greater choice. But the proposed changes do not go far enough, the NCC says.

Restrictions on mixed partnerships reduce choice and the chance of offering a more cost-effective service. Many consumers would welcome the opportunity to take a "one stop" housebuyers package, which might include a survey, housing finance and conveyancing or... accountancy and legal advice.

General of Fair Trading, which also called for an end to restrictions. The Law Society council will, within the next few weeks, be considering the proposed changes to the practice rules in the light of comments from local law societies.

On advertising, the National Consumer Council says that contrary to the Law Society's view, solicitors should be allowed to advertise the amount of particular types of work they do, "so people can make better judgements on their skill and experience".

Solicitors should also be allowed - if the client agrees - to tell people about their "success stories" of past cases, to encourage others in similar situations to enforce their rights.

The council also disagrees with the Law Society that solicitors should be allowed to advertise only through specified media. It backs a ban on unsolicited visits and telephone calls, but sees "no good reason why solicitors should not advertise by direct mail".

Mr Michael Montague, chairman of the NCC, says: "It is a nonsense to ban solicitors from advertising their services by direct mail

and yet allow them to place exactly the same sort of information in a free newspaper which will be delivered through people's doors in the same way."

Welcoming the proposal to allow solicitors to provide independent financial advice, such as on the relative merits of buying or renting, the NCC says that is a "selling point ripe for exploitation".

It adds: "Consumers should have a choice between a conveyancing service which provides independent financial advice, a service in which advice is provided by the lender, and a service which deals only with technical matters and leaves the consumer to look after their own financial affairs."

But as that is a new area for many solicitors, the Law Society should take on the role of training and advising solicitors who want to become experts in giving financial advice, the council says.

In general the NCC says there is "enormous scope" for using advertising to provide a better and cheaper service to ordinary people in areas of law which are not well served by traditional practices such as welfare benefits, employment and immigration.



Aldaniti, the racehorse which will raise £250,000 for cancer research, with former jockey Bob Champion (left) and actor Bob Hoskins in London yesterday (Photograph: Dod Miller)

Aldaniti in £250,000 cancer walk

Aldaniti, the horse that won the Grand National in 1981 after recovering from a broken leg, is to walk more than 250 miles from London to Liverpool next spring in an attempt to raise £250,000 for the Bob Champion Cancer Trust.

The retired racehorse will be ridden for one mile sections of the trip by celebrities including Princess Anne and the actors Bob Hoskins and John Hurt, each of whom will be expected to raise £1,000 in sponsorship for the trust.

The journey will end when Bob Champion, who rode Aldaniti to victory after making a dramatic recovery from cancer, rides the horse on to Aintree racecourse on April 4, exactly six years after his Grand National win. Organizers hope the £250,000 raised by the 250 celebrities who will ride the horse be doubled by additional sponsorship from people along the route. All money raised will be donated to the Bob Champion Cancer Trust.

Doctors say plight of disabled people is being ignored

By Jill Sherman

Doctors accused the Government yesterday of overlooking the needs of physically disabled people.

A working party report published by the Royal College of Physicians claims there are glaring deficiencies in community services and that more funds are needed to improve residential units for the severely disabled.

The college says that younger physically disabled people, between the ages of 16 and 64, are not included in the three priority groups which the Government has singled out for attention: the mentally handicapped, the mentally ill, and the elderly.

"Despite the medical responsibility towards them, the young disabled constitute a group whose interests none of the established medical specialties has unequivocally agreed to service," the report says.

Because more disabled people are cared for at home, those in institutional care are likely to be very dependent with multiple disabilities, including behavioural and communication disorders.

"The trends may well require new objectives and new approaches to staffing, management and training," the report adds. Dr John Harrison, a member of the college working party, said yesterday that the college would now press the Government for equitable funding between residential and community care. "The Government pays £300 a week for hospital care for the disabled and about £200 for residential care. But a person living at home will be lucky if he or she gets £100 per week," he said. Disabled people had the right to as much choice as their abilities allow, and part of that choice depends on access to finance, the report says. It was plainly inequitable that social security payments paid for a place in residential care were more than twice that given to someone living at home. "Equitable funding would allow more choice and would allow clearer appraisal of the relative merits of community and institutional care," it says. The college also said there was an urgent need for an initiative to ensure collaboration at local level between the National Health Service, local authorities and the voluntary and private sectors. It proposes establishing a local disability forum with representatives from all the agencies, together with disabled people and their carers complemented by a system of monitoring the development of resources.

Search for Libyans intensifies

By Peter Evans Home Affairs Correspondent

Twenty-three missing Libyans are being sought by the Home Office, police and security services in the face of renewed concern about Colonel Gaddafi's terrorism role.

An investigation was launched in the wake of the American raid on Libya amid fears of possible reprisals. The aim was to locate 54 Libyans who had then overstayed their visas.

The investigation has been made more urgent by speculation of renewed American action against Libya and with Britain being seen as an ally.

There could be a number of reasons why the 23 Libyans have overstayed their visas. One may be minor variations in the way names have been filled in when applying for a legitimate extension to a stay.

Mr David Waddington, Minister of State at the Home Office, promised urgent action when he told MPs on June 3 that of 5,560 Libyan nationals admitted to Britain since visas were required after the shooting of WPC Yvonne Fletcher, 54 were unaccounted for.

He said that in each case the individual's leave had expired but there was no evidence they had left the United Kingdom or applied for an extension of stay. "These remaining cases are being vigorously investigated to establish whether embarkation, though not yet recorded, had in fact occurred, or whether action is necessary to enforce departure."

Most have been traced, but attention is now being concentrated on the 23 still unaccounted for.

Contractor charged in bribe case

A tenth private contractor was yesterday charged with corruption in connection with an alleged bribes scandal involving more than £50 million worth of building contracts for works at royal palaces and other government buildings.

Terrence King was bailed at Horseferry Road Magistrates' Court yesterday to appear next month with nine other contractors, a former Greater London council officer, and nine officials of the Government's Property Services Agency (PSA).

Mr King, aged 46, of Warwick Road, Coulsdon, Surrey, who faces 18 summonses, is a director of Clossier Ltd and Ferrycroft Ltd, general builders and plumbers. He faces 11 charges, six alleging he bribed PSA officials with all-expenses paid holidays to Las Vegas as a reward for helping him, and other contractors, to win agency contracts.

Mr King is accused of bribing Mr Stanley Hunt, a former GLC technical officer, with two holidays to Las Vegas.

He is also accused on four counts of giving Civil Servants at the PSA, District Works Offices at Wallington in Surrey, Westminster and Chelsea, false tenders in respect of contracts for work at St James's Palace, the Royal Hospital in Chelsea, and Harpenden House, in Westminster.

The 19 co-accused face 88 summonses between them, some involving cash bribes, holidays to Miami and contracts for work at Hampton Court Palace.

The charges come after a two-year investigation by the Metropolitan and City police company fraud department.

Computer fraud City firms victims of big electronic crimes

Millions of pounds have been stolen from City institutions in the past two years through computer fraud, which is one of crimes biggest growth areas, a survey has revealed.

The survey of 30 large financial institutions has prompted warnings that the City's "big bang", the deregulation of the London Stock Exchange, will see a further boom in the illicit transfer of funds from company accounts to Swiss bank accounts and the like.

Trusted employees are frequently fleeing the country after switching sums in excess of £1 million to their own private accounts elsewhere in the world, according to the accountancy firm Deloitte Haskins and Sells.

The firm's computer services division says that the growing use of computers in the City has not been matched by tighter security.

Mr John High, a Deloitte partner who organized the survey, said: "The big bang is only happening because computer technology makes that kind of large-scale operation possible. It is all tied in with buying, selling, making deals and transferring the money, but security systems are not as up-to-date as the computers are going to be."

"Everywhere we have been, we have seen the opportunity, if somebody has the desire, to subvert the system."

Mr High said those crimes were very likely to be discovered, but the problem was that

people were getting caught too late.

"If it is detected in the next few hours, it is too late. The person who has perpetrated it may well have left the building and caught a plane."

Mr High said that only a fraction of such crimes were reported because companies feared the publicity would damage customer confidence in their computer systems. He said he knew of a number of cases in which sums of more than £1 million had been stolen.

Mr High said the crimes were so easy to carry out because many large companies and financial institutions were connected directly to Swift, the network used by the clearing banks to transfer funds around the world, and to Chaps, which transfers money within Britain.

"Each computer terminal is the equivalent of a cheque book, but instead of signing a cheque, with a terminal you authorize it and the money goes."

Companies should prepare contingency plans in case their computer system fails, he said. A "crash" which could result in the company going out of business, is usually caused by the system malfunctioning, but there have been cases of deliberate sabotage.

Mr High said one consolation was that so far no British company has suffered in the way an American firm did, when an employee became so angry with his computer, he shot it.

NEW TELEPHONE CHARGES

Price changes towards a fairer deal

The 1986 review provides for an overall reduction in British Telecom's regulated prices - in accordance with its operating licence.

The main theme of the review is fairness. Some services cost more to provide than others, and the differences have not always been reflected in the price the customer is asked to pay. That's why there are ups and downs in the panels below.

Over three years, British Telecom's price changes on

exchange line rentals and ordinary dialled calls taken as a whole will, on average, have been kept some 3 per cent below the Retail Prices Index.

Few other major companies can present a similar record to their customers.

The new rental and connection charges take effect from November 1, and call charges from November 3. The main effects of the price changes are given below (exc. VAT)*

UP	DOWN	UNCHANGED
Quarterly rentals for residential exchange lines will rise by 50p (to £13.95), and for business customers by 85p (to £22.55).	The call unit charge will be cut from 5p to 4.4p, so brief calls can be cheaper.	The minimum price of a public payphone call remains unchanged at 10p.
Most local daytime calls Monday to Friday will cost the customer more.	Most cheap-rate local and national call charges will be reduced.	The cost of a local call from a public payphone remains the same.
The price of the majority of calls over national routes up to 56km will rise.	The cost of daytime long distance calls (over 56km) will be reduced by at least 12 per cent.	Free Directory Enquiries.
Calls to Spain, Portugal, Gibraltar, and some non-European countries will cost more.	Another 45 'low cost' national routes are to be introduced, cutting charges on these additional routes by about 30 per cent.	
So will cheap-rate calls to the Irish Republic.	Many calls to Europe, North America, and the Middle and Far East will cost less.	
The takeover connection charge and the charges for connecting new customers and those moving premises will be increased.	The £10 payment for changing your entry in the Phone Book is abolished immediately.	
	Rebates on rental charges for residential low users will be increased.	
	Peak and standard rate calls to the Irish Republic will cost 12 per cent less.	

From October onwards leaflets with your telephone bill will give fuller details. They will also contain useful advice on how to get the best value from your telephone. For further information telephone 100 and ask for Freefone 2500. *

*Unless otherwise specified, all call charges above refer to directly dialled calls from ordinary telephones.

† Please telephone in normal office hours.

British TELECOM

BRITISH TELECOMMUNICATIONS PLC, 81 NEWGATE STREET, LONDON EC1A 7AJ.

BRITISH ASSOCIATION

Scientists told brain implants and drugs may assist thousands

By Pearce Wright, Science Editor

Brain implants and new drugs could help to stop thousands of people suffering from senile dementia and Parkinson's Disease, scientists at the annual meeting of the British Association for the Advancement of Science in Bristol were told yesterday.

Research into the cause of premature ageing, with loss of memory and mental confusion, showed there was a genetic susceptibility to Alzheimer's Disease.

The finding also explained the slow but steady deterioration caused by that disorder. About 10 per cent of people older than 65 are estimated to be vulnerable, but the majority of sufferers are aged over 75.

The discovery of the genetic susceptibility was outlined by Dr Claude Wischik of the Cambridge Brain Bank Laboratory at Cambridge University.

Scientists outlined possible medium and long term approaches for treating Alzheimer-type disorders in which the medium-term goal was to restore an imbalance of the chemical messengers in the brain, particularly acetylcholine, which is associated with loss of memory and can be restored by substituting drugs.

Dr Susan Iversen, director of Behavioural Pharmacology at the Merck, Sharp and Dohme Neuroscience Research Centre, described the type of substances that could be used to restore memory in disorders where brain chemicals had been lost.

The chemical deficiencies were being reproduced in animal and volunteer human subjects, she said. Drugs which affect transmission of chemicals in the brain and cause memory disorders closely resemble those seen in Alzheimer's Disease.

She said drugs which stimulated the production of acetylcholine also reverse faults which were caused in the experiments. She believes replacement of chemical messengers by drug therapy held the best hope for treatment in the medium term.

The next form of treatment was expected to come from a discovery that showed how the fault occurred in the brain cells.

The new understanding described by Dr Wischik de-

ended on analysis by new techniques developed in the molecular biology research laboratories at Cambridge, which revealed that brain cells were supported by a microscopic framework consisting of three strands of molecules plaited together like rope.

Dr Wischik's group also identified an "aberrant" natural protein molecule which was produced in the cell. The cell tried to get rid of it by the usual process to dispose of unwanted or "garbage" molecules. But the abnormal one was a stable partner and the usual mechanisms of the brain for dissolving and removing such garbage did not work.

As it accumulated it caused the strands to collapse in a heap. That tangle of microscopic filaments inside brain cells was recognized a long time ago as a characteristic of cells affected by Alzheimer's Disease. But it needed the advances in modern molecular biology to show how and why it had happened.

The unwanted protein has only just been identified and scientists are starting to think about ways of preventing it from forming.

line, which is associated with loss of memory and can be restored by substituting drugs.

Dr Susan Iversen, director of Behavioural Pharmacology at the Merck, Sharp and Dohme Neuroscience Research Centre, described the type of substances that could be used to restore memory in disorders where brain chemicals had been lost.

The chemical deficiencies were being reproduced in animal and volunteer human subjects, she said. Drugs which affect transmission of chemicals in the brain and cause memory disorders closely resemble those seen in Alzheimer's Disease.

She said drugs which stimulated the production of acetylcholine also reverse faults which were caused in the experiments. She believes replacement of chemical messengers by drug therapy held the best hope for treatment in the medium term.

The next form of treatment was expected to come from a discovery that showed how the fault occurred in the brain cells.

The new understanding described by Dr Wischik de-



Miss Caroline Walker, co-author of *The Food Scandal*.

Scientists uncertain over food additives

By Our Science Correspondent

The use of additives in food does not benefit consumers but is "immensely beneficial" to the food industry, specialists said yesterday.

There is "massive uncertainty" about the safety of chemical additives among scientific researchers but the industry is given the benefit of the doubt by government departments.

Professor Erik Millstone, of Sussex University, said during a debate.

But Mr Peter Strachan, a food industry scientist, said additives were not an issue of public safety and the controversy over their use has been created by pressure groups.

Miss Caroline Walker, co-author of *The Food Scandal* and a member of the Coronary Prevention Group, said studies reveal that children eat large amounts of crisps, sweets, snacks and drinks which were "spiced up" with artificial colours and flavourings to make them more attractive.

"Many other foods contained additives which misled purchasers and represented legalized consumer fraud," she claimed.

But Dr Peter King, secretary of the Society of Chemical Industry, said: "We live longer than ever before, our children grow taller and stronger than their parents and athletic records continue to be broken. These are not the symptoms of a poisoned people."

Widening health gap between the rich and poor

By Thomson Prentice, Science Correspondent

The health gap between rich and poor in Britain is widening with an increasing percentage of the population having poor living standards, according to the latest evidence.

The growth of unemployment, the fall in low wage levels, and the increase in early retirement has led to more people experiencing hardship, Professor Peter Townsend said.

"The social distribution in Britain of income and wealth seems to have become more polarized in recent years," he added.

Professor Townsend, professor of social policy at Bristol University, presented a review of recent studies of inequalities in health in Britain.

While only eight deaths per 1,000 of the population happen among men under 64 years in social classes one and two, 16 deaths per 1,000 occur in the same group of men among social classes four and five. The numbers of people whose income is below or slightly above the "poverty line" of supplementary benefit has increased from 7.4 million in 1960 to 16.3 million in 1983.

Among the most deprived areas of the country is the North-east. In some parts of Middlesbrough unemployment five years ago was 36 per cent.

But hardship is not confined to the North. The review states that in Bristol, the rate of stillbirths and infant deaths in the St Paul's area, the scene of riots in recent years, is twice as high as in the well-to-do suburb of Westbury on Trym. Deaths among adults under 64 averaged 57 per 10,000 of the population compared with 22 per 10,000 in Westbury.

Conditions in outer London suburbs, especially to the south and east of the capital, are far better than those in the inner city, Professor Townsend said, with areas of Hackney, Tower Hamlets and Lambeth worst of all.

However, a different view of the health gap was offered by other researchers yesterday. A study by Dr Julian Le Grand, of the London School of Economics, and Professor Raymond Illsley, of Bath University, suggested that there has been an almost continuous rise in the length of life of the average individual in Britain in the past 65 years.

Smoking plan to save 20,000 lives

By Our Science Correspondent

Smoking could be cut by 20 per cent in the next five years without harming government revenue, a researcher said yesterday.

The reduction would lead to 20,000 fewer deaths a year and a drop in smoking related diseases, Mrs Joy Townsend, a research scientist at Northwick Park Hospital, Harrow, said.

It could be achieved by a policy of sustained health education with real increases in cigarette prices, she said. One in every four smokers die up to 15 years prematurely and Britain has the highest lung cancer death rates in the world, she added.

Increases in cigarette tax have boosted government revenue while decreasing consumption and tax is an "effective ally" of preventive medicine, she said. Forty years ago cigarette tax was a leading source of revenue but now it provides only a quarter of the total, with other taxes, such as value-added tax and petrol tax, assuming greater value.

It has been calculated by health education campaigners that it costs £199 to add a year to the lifespan of people who give up smoking. The cost of saving a year of life by the simple means of a GP advising his patient to give up is about £167, she said.

A year of life gained by a coronary artery bypass operation costs £800 and a heart transplant costs £5,000 for a year gained.

"These comparisons are a strong argument for more resources to go to smoking control programmes," Mrs Townsend said. "A further 20 per cent rise in prices, curtailment of advertising and continued health education would result in a further 20 per cent reduction in smoking without detriment to the budget," she said.

Plants get new role in medicine

By Our Science Editor

Extracts of relatively simple compounds from four families of wild plants are causing excitement among scientists because of their potential use in medicine and agriculture (Our Science Editor writes).

The substances resemble simple sugar compounds, such as glucose and fructose, but they are alkaloids with important medicinal properties. The details were described by Dr Linda Fellows of the Royal Botanical Gardens at Kew.

These substances have attracted attention because certain enzymes that process sugar in any organism are unable to distinguish between true sugars and these alkaloid "mimics", which find their way into the parts of the organism where enzymes are active. The mimics can sabotage or be used to enhance the action of the enzymes.

One mimic of glucose, DNU, extracted from the black mulberry, strongly inhibits Maltase, the enzyme which is important to digestion, but it has little effect in an organism like the pest beetle, which attacks stored pulses. A mimic of fructose, DMDP, which is found in some tropical wild beans, prevents the enzyme in the beetle but not in mammals.

Safety for quake buildings

By Our Science Editor

New safety standards for the design of buildings in earthquake areas may follow the results of research into the disaster in Mexico last year done by Mr Martin Degg, of Nottingham University.

He showed that buildings between nine and eleven storeys high experienced the most damage because of the geological characteristics of the ground, which amplified shockwaves and "tuned" them to a particular vibration.

Mr Degg said his analyses showed how different types of construction responded to shaking and he identified the buildings that were most susceptible. Measurements made in his research could be used to assess the behaviour of different types of soil.

Almost all damage in Mexico was restricted to buildings over an old lake bed where soft, water-saturated clay deposits amplified shockwaves by a factor of eight when compared to bedrock motions.

The effect of the amplification varied between buildings, with rigid structures performing better than flexible ones, and the height of construction played a vital role. Buildings between six and twenty storeys high were worst affected.

'Crucial' child abuse conferences disappoint

By Our Science Correspondent

The value of special conferences of health and social workers concerned with cases of child abuse has still to be proven 12 years after government recommendations about their "crucial importance", a researcher said yesterday (Our Science Correspondent writes).

Better communication among the professional workers, police and teachers was urged by the Department of Health and Social Security, leading to the setting up of "case conferences" to discuss action on specific cases of child abuse.

Although many benefits have resulted, a study of some conferences produced a "catalogue of shortcomings and negative impressions", Dr Brian Caddick said.

In one case the outcome was the arrest of an innocent person and the further abuse by the real perpetrator of the original injuries to a child. In other cases, key people were frequently absent from meetings and there were gaps in information.

Dr Caddick, a lecturer in applied social sciences at Bristol University, said probably too much had been expected of the conferences.

More research was needed to develop understanding of how traumatic experiences for children and crises for their families might better be managed by the people "to whom we give this awesome and difficult task", he said.

Clean up as you freshen up at Sainsbury's.

22^p x 5
Sainsbury's Single Blade Disposable Razors.

75^p x 5
Sainsbury's Swivel Twin Blade Cartridges.

42^p x 5
Sainsbury's Double Edged Razor Blades.

15^p 128g
Sainsbury's Mild Green Family Soap.

39^p 125ml
Sainsbury's Fluoride Toothpaste.

85^p 400ml
Sainsbury's Frequent Use Shampoos.

65^p 250ml
Sainsbury's Family Anti Perspirant.

75^p 1 litre
Sainsbury's Moisture Creme Bath.

ALL MERCHANDISE SUBJECT TO AVAILABILITY. SOME LINES AVAILABLE AT LARGER BRANCHES ONLY

France denies Muslim claim of collusion with US on Beirut hostages

From Diana Geddes, Paris

In the face of new threats against the lives of six Frenchmen being held hostage in Beirut, Paris yesterday refuted claims that it was acting in collusion with Washington to win their freedom, and said that two Iraqi dissidents expelled from France in February were free to return.

The new threats against the hostages were made by the Islamic Jihad, the extremist Muslim group, in a text accompanying a video-cassette of one of the hostages, M Jean-Paul Kauffmann, and left at the Beirut offices of the American ABC television channel on Tuesday night.

Looking pale and emaciated, M Kauffmann, a journalist who has been held for the past 15 months, accused Paris of having abandoned the hostages and appealed to it to take urgent action to secure their release.

"We live in constant fear and are perpetually obsessed

by death... Anything could happen... We are tired, sick, and nervously exhausted. Our friends must put pressure on our leaders, as a matter of the most utmost urgency, before our kidnapers lose patience."

M Kauffmann said the spark of hope generated from the release in June of two other French hostages had soon faded. "Having obtained that gesture, our leaders are no longer interested in us... We feel desperate and completely abandoned."

M Jean-Bernard Raimond, the French Foreign Affairs Minister, commenting on the Islamic Jihad's accusation that France's policy in the region was "still dependent on that of the United States", said: "France's action is completely autonomous and independent of all others."

The only specific demand made by the Islamic Jihad in its communiqué was for the

return to France of the two Iraqi dissidents expelled in February who, it claimed, were still being held "in atrocious conditions in Iraqi prisons". (The group allegedly executed one of the French hostages in March in revenge for the expulsions.)

France claims the men were released from prison soon after their deportation and have since been seen by journalists living freely with the families in Baghdad.

M Raimond announced yesterday that they had asked for, and had been granted, visas to return to France and were expected to arrive in time to resume their university studies in Paris.

M Raimond said that the talks with "those who are able to exert some influence" on the situation of the hostages were continuing normally, and that there had been no change which could explain the latest threats.



Cathy Evelyn Smith, above, the woman who admitted giving John Beheshi, the actor, his fatal drug overdose in 1982, has been sent to prison for three years by a judge who said "Beheshi's drug-infested life led to his own death" (Ivor Davis writes from Los Angeles). "That fact however does not absolve you from responsibility," Judge David Horowitz of the Los Angeles Superior Court said on Tuesday. "Every time you stuck a needle in someone's arm you put their life at risk."

"And as a result of your actions John Beheshi is dead."

Smith, aged 39, who often worked with rock musicians, pleaded "no contest" (a plea which is tantamount to a guilty one in the US) in June to involuntary manslaughter and three counts of furnishing and administering drugs to Beheshi, aged 33, who died in March 1982 in a Hollywood hotel. In exchange for her plea, the prosecution dropped second-degree murder charges and 10 other drug counts.

£300m aid from EEC for growth in Crete

From Mario Modiano Athens

Crete, the largest Greek island, with a population of 500,000, is the first beneficiary of the European Community's new "integrated Mediterranean programme" under a seven-year development plan costing more than £300 million.

The plan, one of seven prepared by Greece and the first to be approved by the European Commission, aims at developing agriculture and tourism, Crete's traditional sources of revenue.

One project will take advantage of the warm climate to diversify into tropical crops.

Another will seek to ease Crete's heavy dependence on tourism by channelling it towards a more selective market, away from its saturated holiday resorts.

The main emphasis will be on industrialization. One third of all credits allocated in the formal agreement signed at Heraklion on Tuesday between Greece and the EEC will be spent on developing industry, manufacturing and advanced research projects.

The Community has undertaken to contribute just over half the total cost of the programme.

The Greek Government will cover the rest, but the island may also benefit from Community loans of up to £87 million.

Mr Costas Simitis, the Greek Minister of National Economy who signed the agreement with Mr Grigoris Vafis, the European Commissioner for Regional Funds, said the application of the programme came at a period when mistrust between the socialist Government of Greece and the EEC had been replaced by a stable relationship based on realism.

Crete was given priority because the island was one of the regions of the European Community most likely to suffer from the effects of the entry of Spain and Portugal.

The Greek Government said the sum to be spent in Crete represented an investment of up to £500 for each citizen.

There are suggestions that the Government sees it as a debt of honour to a population whose loyalty largely contributed to its rise to power.

Jews deny part in gas attack at opera

Moscow (Reuters) - Tass

yesterday described as Zionist provocation a tear-gas attack at New York's Metropolitan Opera house during a performance by a Soviet dance company.

The American Jewish Defence League has denied any involvement in the incident, to which about 30 people were treated for smoke inhalation and eye irritation after the tear gas sent thousands of people running from the opera house.

Death crash

Graz, Austria (Reuters) - An

Australian woman died and 20 people were seriously injured when a tourist bus collided with a truck in Styria.

Racing fixed

Hong Kong (Reuters) -

Yang Yuan-loong, aged 63, a Hong Kong businessman, was given a suspended two-year jail sentence for conspiring with others to fix horse races.

Animals ban

Brussels (Reuters) - The

European Commission is expected to order a ban this week on meat and live animal exports from Italy, because of outbreaks there of foot-and-mouth disease.

Blaze deaths

Paris - Seven people died

and 17 were injured in a fire which swept through a decaying block of flats in the city housing immigrant workers. Arson is suspected.

Blast tragedy

Dakka - At least 20 people

were killed and more than 30 wounded when a rice mill steam boiler blew up in an industrial township outside Dhaka.

Players held

Prague (AFP) - Six musicians

belonging to the independent Jazz Section of Czechoslovak Musicians' jazz performers group have been arrested and charged with earning money illegally.

Envoy protest

Spain is to recall its ambassador

to Chile to protest at Santiago's failure to answer adequately allegations that Chile's secret services had spied on the Spanish Embassy.

Iran stays buoyant in teeth of Gulf oil losses

From Robert Fisk, on board the Taftan off Larak Island, Iran

Mr Muhammad Souri leant forward in a knowledgeable way. "You know that the Exocet missile is not really dangerous to the crew of an oil tanker?" he asked.

"We were sitting in the captain's cabin of the 141,000-tonne Iranian 'shuttle' tanker Taftan, and the throb of the engines under our feet made the chairs, the table, even the cutlery, vibrate softly.

Perhaps Mr Souri sensed some incredulity. "Yes, you see we know where a missile hits a tanker, and so we give strict instructions to the crew on where they should take position and sleep during the daylight hours sailing near Kharg Island."

The chairman of the National Iranian Tanker Company, the man in charge of Iran's vulnerable oil export shipments from the Gulf, was telling the truth. Most crews sailing up to Kharg now know that hostile Iraqi aircraft always approach a tanker from the south, since the pilots would have to fly over Iran if they attacked from the north. So their missiles usually hit

the port side of the ships when they are in-bound and the starboard side when they are out-bound and fully laden with oil. Sensible crewmen therefore sleep on the starboard going in and the port leaving.

Indeed, Mr Souri claimed that the British-made anti-missile aluminium "chaff" canisters with which the tankers are being equipped now have actually been used successfully against an Exocet. He said the chaff confused the missile's radar during an Iraqi attack on a ship carrying the new equipment off Kharg Island last month.

But even Mr Souri does not try to disguise what happened last month when the Iraqi Air Force, confounding all Iran's

predictions, staged a long-range air raid against the oil loading station at Sirri Island and set three ships on fire, destroying the Iranian tanker Azarpoor and killing almost all her crew.

"We don't want to see the story of the Azarpoor repeated," he said. "We don't think it will be. Now here at Larak we are further away but, more important, we have taken certain new measures to prevent this happening here."

Mr Souri did not mention surface-to-air missiles, although the two Iranian naval officers sitting opposite him smiled gratefully at his assurances.

"Mr Souri is anything but pessimistic despite the toll on shipping in the Gulf these past

nine months, which now accounts for more than 60 tankers damaged by Iraqi or Iranian jets. "At Kharg Island now, we have 16 berths and the Iraqis have bombed them, but we have six working again at our "C" terminal there and six more at the "I" terminal.

"Our oil is flowing normally again and soon we shall return to our normal number of ships in the shuttle to Kharg - 14 or 15 tankers ferrying crude oil and eight ships taking oil products to Kharg."

Shipping agents in the Arab Gulf states, it should be said, dispute Mr Souri's figures, claiming that there are only 14 berths in all at Kharg and that three at the most are working. Yet even they admit that the Iranians' capacity for repair-

ing bomb damage and maintaining their flow of oil at about 1.2 million barrels a day through the Gulf is little short of a miracle.

It was also the first time that a senior Iranian oil official had given details of the country's export capacity and tanker movements since the Iraqi attack on Sirri Island. "Iran is now buying its own ships for the shuttle voyage," Mr Souri revealed. "We have bought eight tankers in the last eight months and we are about to purchase another two or three soon."

He insists that the Iraqis will not be able to cut off Iran's oil exports, however hard they try to attack the tankers. He confirmed that the Iraqis were now planning to mioziao up to three empty vessels off Larak to take up spare capacity on the Kharg shuttle if tankers are badly damaged.

Iran is now keeping spare seamen ashore at the naval port of Bandar Abbas to take over ships whose crews decide to "abandon the dangerous shuttle voyage."

Warning shots for Soviet freighter

Bahrain (Reuters) - An Iranian

warship fired warning shots to force a Soviet cargo vessel to leave to for inspection in the Gulf on Tuesday night.

Sources said Iran challenged or stopped 10 cargo

ships, including one other Soviet vessel, in the 24 hours up to yesterday morning.

The incident comes as the Soviet Union and Iran are seeking to improve long-strained relations.

© BAGHDAD: Iraq said yesterday it had recaptured an offshore oil platform in the northern Gulf, wiping out the Iranian force that seized the structure the previous day.

All Iranian naval vessels around the platform were also destroyed.

Alliance charts Nato path

From Jonathan Brande Brussels

The Social Democrat-Liberal alliance presented a united front here yesterday as leaders set out their ideas for strengthening the European contribution to Nato. They spoke to the press after talks with Nato's Supreme Commander, General Bernard Rogers.

With their own differences over Britain's nuclear defences kept well covered, Dr David Owen and Mr David Steele argued that political divisions over nuclear policy threatened Britain's future role in Nato.

Accusing the Labour Party of dishonesty in claiming Britain could stay in Nato if US nuclear bases were closed down, Mr Steele said: "You cannot expect to be part of a collective system of security if you are not prepared to play your full part."

Dr Owen also aired his view that Europe would have to "pick up the tab" for its own defence

TO £1250 NO DEPOSIT INSTANT CREDIT

13% APR

COMET

FTFR SALES SERVICE

ALCULATOR

FREE HOUR

APES WITH

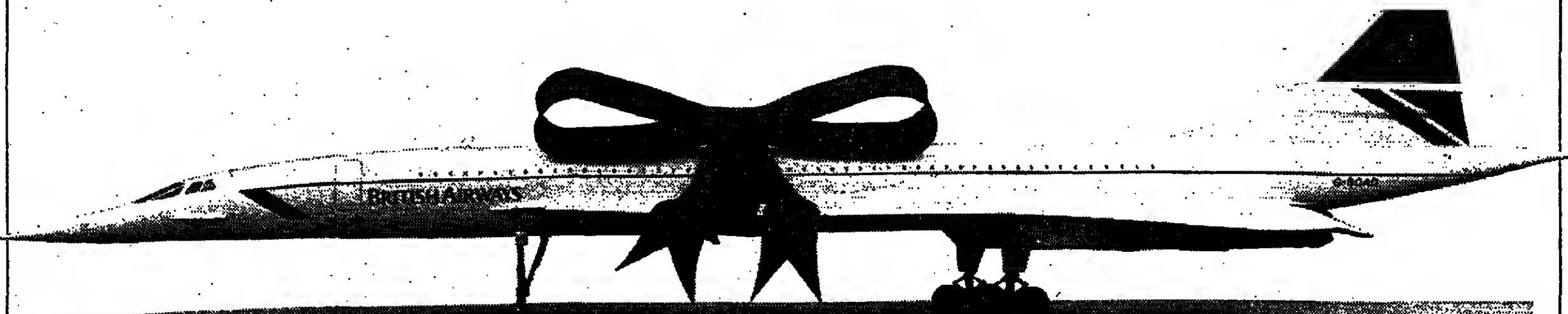
ALL VIDEO

RECORDERS

HILIPS

£379

Come 300th in this competition and you win a Concorde holiday. Just imagine what the 1st prize is.

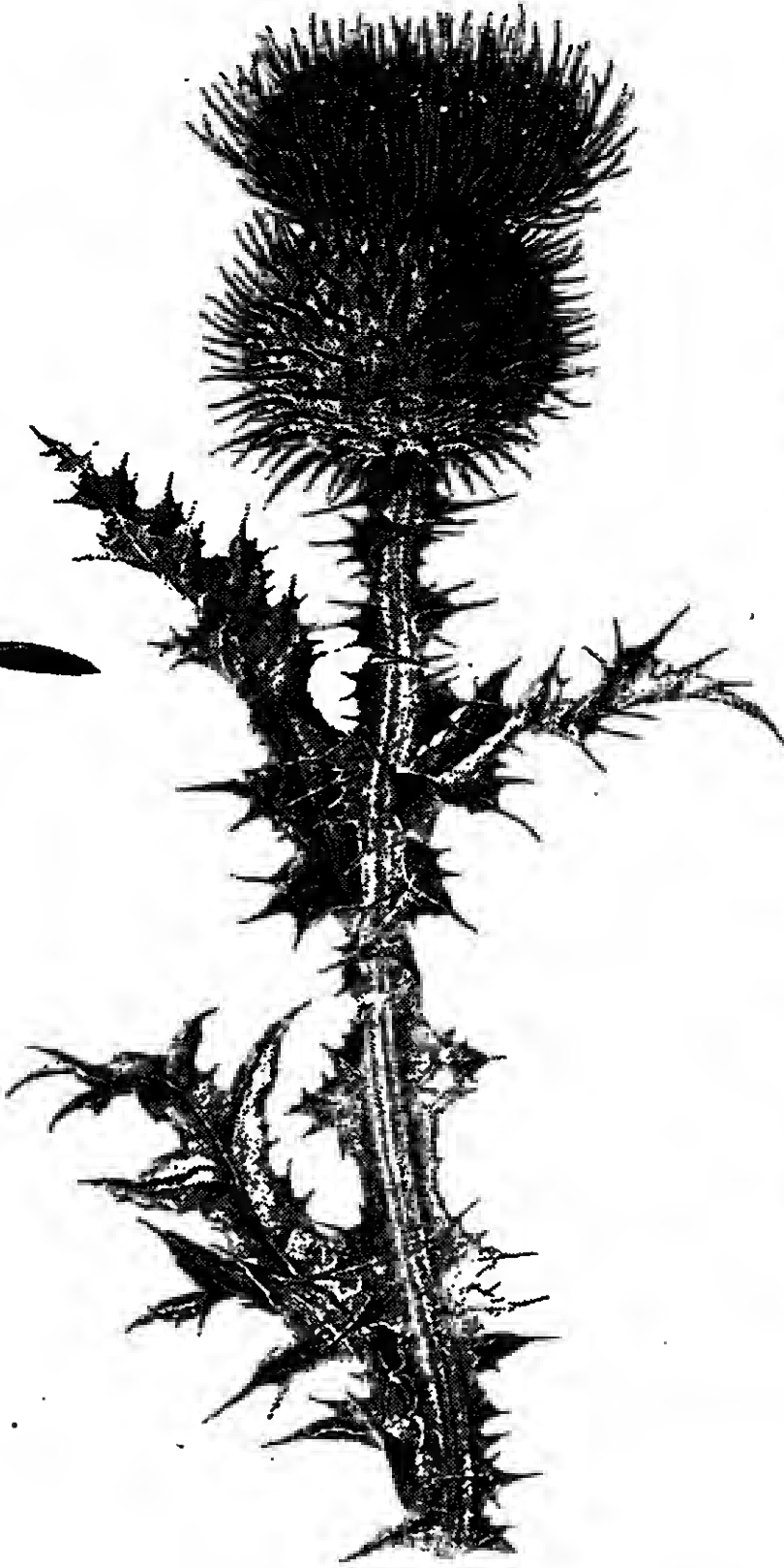


Fly with us any time in September or October and enter The Concorde Challenge.

BRITISH AIRWAYS
The world's favourite airline.



*Fig. 1. The Welsh
Development Agency*



*Fig. 2. The Scottish
Development Agency*



*Fig. 3. English Estates
The Developing Agency*

To be successful, every plot has to be carefully tended.

At English Estates, we've matured into the largest developers and managers of industrial and commercial property in England.

Hardly surprising when you consider that we've had fifty years experience in the field.

In that time, we've planted over 38 million sq.ft. of property in our plot, at more than 500 locations throughout the country.

Funded principally by the Government, we operate in the assisted and rural development areas where private property developers do not wish to be involved.

At present, 113,000 people are working in our properties in these areas. In fact last year alone, over 1,600 businesses moved in with us.

We feel this is a sure sign of our success.

We offer a wider range of properties than anyone else in England. And we can custom build premises; each individually designed to meet specific needs.

But our service doesn't end when the building does. We ensure that our estates are carefully tended to maintain an environment in which businesses can bloom.

And because we have 16 offices up and down the country, we are always on hand to offer help and advice.

 **ENGLISH
ESTATES**
The Developing Agency

For example we can put companies in touch with the relevant national and local assisting agencies. And advise them where they can go for details of grants and other forms of financial aid they may be entitled to.

In certain areas, we can even provide a specialist business adviser to get to the root of any problems that may crop up.

As you have probably realised by now, we do everything we can to help the businesses in our care to flourish and grow.

And that's what has made us an important part of England's business success.

So while the other two agencies have been working in their parts of Britain, we've been carefully tending a fairly large plot of our own.

Protest
order
Some

Official
cutting

Since sees
Raleigh
pioneers

German

Pretoria tries to counter pressure from within and without Protesters seek court order to lift ban on Soweto mass funeral

From Michael Hornsby, Johannesburg

A committee of churchmen and local community leaders was meeting last night in Soweto to discuss their response to the Government's ban on mass funerals of victims of police shootings.

Meanwhile, they instructed their lawyers to seek an urgent injunction from the Supreme Court setting aside the government ban.

The South African Council of Churches said yesterday that the funeral ban showed that the authorities were not prepared "to respect the feelings, the mourning and the pain of the people of Soweto".

"The Government would be to blame" if this lack of respect for human dignity resulted in further unrest. The government edict was issued on Tuesday night as preparations were going ahead for a funeral today in Soweto for those shot dead by the police last week, when violence erupted over threats to evict people refusing to pay rent for their homes.

Among other things, the decree states that no more than one person may be buried at a time, only 200 people may attend, funerals must be held indoors, no banners, placards or posters may be displayed, no marches or processions may take place, and only ordained ministers may speak.

The chairman of the Soweto Civic Association, Dr Nthato Motlana, one of the leading opponents of the Government, said yesterday police officers had called at his house and told him that no funeral could be held without police authorization.

"I told them: 'First you murder our people, and now you want us to ask for your permission to bury them. Why should we?'", Dr Motlana said during a break at his surgery in Soweto's Dube district.

There continues to be a dispute about the number of people killed in last week's violence, according to *The Star*, Johannesburg's evening paper. It reported yesterday that there were 27 bodies awaiting burial at various funeral parlours in Soweto.

The official casualty toll still stands at 21 dead and 98 injured. The Government's Bureau for Information said that six of the 27 bodies mentioned by *The Star* were those of victims of "normal crime".

Mrs Helen Suzman, the law and order spokesman of the Progressive Federal Party, the official opposition in the House of Assembly, said she feared there could be "tragic consequences" if the funeral restrictions were not lifted.

The effectiveness of the rent boycott as a weapon of protest is evident from figures disclosed by Mr Nico Malan, the white Town Clerk of Soweto. These show that the sums of rent collected in Soweto in June, July and August were 900,000 rand, 1.6 million rand and 1.3 million rand, compared with a monthly rental income of 5 million (£1.4 million) before the boycott started on June 1.

It is difficult for the authorities to break the boycott because there are so easily identifiable ringleaders, and forcible mass evictions would undoubtedly provoke widespread violence. So far only seven families have been evicted in Soweto.

The South African Government is making a last-minute attempt to forestall the imposition of tighter trade sanctions by Japan.

Mr R.F. "Pik" Botha, the Foreign Minister, arrived here last night for an unofficial visit requested by Pretoria.

Japan does not have full diplomatic relations with South Africa and the visit was clearly arranged at short notice. The Foreign Ministry knew nothing of it until three days ago.

Despite the lack of full relations, Mr Botha will today see Mr Tadashi Karamari, the new Japanese Foreign Minister.

Trade between the countries has declined in recent years. Last year Japanese imports from South Africa were about £1.23 billion and exports about £700 million.

Far East tour: Western diplomats in Tokyo believe Mr Botha's tour, also taking in Taiwan and Hong Kong, is aimed at strengthening Far East trade ties in case Europe and the United States impose strict sanctions to force Pretoria to dismantle apartheid. (Reuter reports).

Botha bid to head off sanctions by Japan

From David Watts Tokyo

The South African Government is making a last-minute attempt to forestall the imposition of tighter trade sanctions by Japan.

Mr R.F. "Pik" Botha, the Foreign Minister, arrived here last night for an unofficial visit requested by Pretoria.

Japan does not have full diplomatic relations with South Africa and the visit was clearly arranged at short notice. The Foreign Ministry knew nothing of it until three days ago.

Despite the lack of full relations, Mr Botha will today see Mr Tadashi Karamari, the new Japanese Foreign Minister.

Trade between the countries has declined in recent years. Last year Japanese imports from South Africa were about £1.23 billion and exports about £700 million.

Far East tour: Western diplomats in Tokyo believe Mr Botha's tour, also taking in Taiwan and Hong Kong, is aimed at strengthening Far East trade ties in case Europe and the United States impose strict sanctions to force Pretoria to dismantle apartheid. (Reuter reports).



Mr R.F. "Pik" Botha arriving in Tokyo yesterday. With him, right, is the Consul-General to Japan, Mr Jan Wentzel.

American reporter threatened with smuggling charges

Moscow (AP) - Soviet officials are threatening to charge the American journalist Mr Nicholas Daniloff, with smuggling after finding some items in his household goods that were not listed in a customs declaration, according to Mr Daniloff's wife.

Mrs Ruth Daniloff said the customs authorities had offered her husband's office in Moscow and told a translator that a smuggling case was being initiated.

The announcement came on the fourth day of Mr Daniloff's detention in Lefortovo prison. The KGB has accused him of espionage, but no formal charges have been filed.

Before Mr Daniloff was jailed, he and his wife were due to leave the Soviet Union at the end of his five-and-a-half years' assignment as correspondent for the US News & World Report magazine.

Last month they sent their household goods to the Butovo customs house for clearance. Mrs Daniloff said customs agents spent two days going through the items.

"In the bottom of my jewellery box, I had some rubbishy old jewellery," she said. "There also was a pocket watch that Nick got from his father on his 21st birthday, a locket that belonged to my mother and grandmother, a brooch and a Mexican bracelet."

Those items were not listed by the Daniloffs when they entered the country, or on their outgoing customs declaration, because they did not consider them valuable.

WASHINGTON: The Reagan Administration maintained its war of nerves with the Kremlin yesterday over Mr Daniloff's arrest (Christopher Thomas reports).

There is no doubt in the minds of senior officials that he was arrested in retaliation for charges of espionage against Mr Gennady Zakharov, a Soviet physicist employed by the United Nations.

Officials are worried that the two incidents could seriously disrupt the steady progress towards improving superpower relations, but both sides are clearly anxious that it should not spoil the chances for a Reagan-Gorbachev summit later this year.

Mr Zakharov is due to appear in court again in New York on Tuesday. If the judge decides to release him into the custody of the Soviet Ambassador, US officials believe the authorities in Moscow might then release Mr Daniloff.

Both Mr George Bush, the Vice-President, and Mr Caspar Weinberger, the Defence Secretary, have said that Mr Daniloff has been framed.

US official hints at cutting air links

By Henry Stanhope, Foreign Policy Correspondent

Further decisions this month on sanctions against South Africa were promised yesterday by a senior American official, who said in London that he could not rule out the severing of air links between the two countries.

He added that he "would not be surprised" by an early meeting between the US Secretary of State, Mr George Shultz, and the African National Congress leader, Mr Oliver Tambo.

"We are determined to expand and elevate our level of contact with all the key players," said the official, who was commenting on conditions of anonymity.

Speaking after talks with Sir Geoffrey Howe, the British Foreign Secretary, and with a senior Japanese government official, he said the aim was not to carve out identical policies but to achieve a "broad harmony of view" in the West - on the timing of any measures as well as their likely impact.

With Congress returning next Monday, he made clear that neither of the sanctions Bills drawn up by the Senate and the House of Representatives was acceptable to the Administration in its present form.

Nor was there much enthusiasm to "bail out" frontline states in southern Africa from the folly of any double-edged economic sanctions they may try to impose. But the Administration would certainly like to do more for regional development if the money could be found.

People were going to have to negotiate on South Africa if they were to avoid "the abyss". The longer they delayed, the higher the price.

Prince sees Raleigh pioneers

From Paul Valley Boston

The Prince of Wales yesterday met young participants in American projects of "Operation Raleigh", the four-year international youth leadership programme which was begun at his suggestion in 1984.

Two recently returned Raleigh venturers discussed their work on projects in rural areas of Papua New Guinea and Peru, at a private meeting.

Mr Jim Frattarola of Pennsylvania reported on his three months in an isolated village, in the Amazon basin, where he and other volunteers helped local people build two cable suspension bridges to provide access to districts which are cut completely off in the rainy season.

Miss Serena Wilson of Connecticut discussed her work with a medical group in Papua New Guinea, where she assisted a team of field doctors in a rural programme of cataract surgery.

The Prince, who is in Boston for the 350th anniversary of Harvard University, at which he will deliver the main address today, arrived here on Tuesday evening.

He was greeted at the airport by a guard of honour from the Massachusetts National Guard who seemed determined to remind him of their independent status.

They wore the red and blue militia uniforms of their revolutionary predecessors from the American War of Independence, complete with powdered wigs and tricorn hats.

The Prince has been welcomed by cheering crowds at all of his public engagements.

So far there has been no sign of the demonstration against British policy in Northern Ireland which the security agencies here feared might be staged by members of the city's large Irish community.

Spotlight on Gaddafi criticized

From A Correspondent Harare

Dr Nathan Shamuyarira, Zimbabwe's Minister of Information, last night attacked media attention to the Libyan leader, Colonel Gaddafi, at the summit of the Non-Aligned Movement here.

Dr Shamuyarira denied that Colonel Gaddafi's arrival in Harare late on Monday night had been unexpected. He also rejected reports that he was yesterday on the point of leaving without having the chance to address the summit.

"He has been taking full part in the discussions today," said the Information Minister, commenting on suggestions that the Libyan leader, who had wanted to have the summit in his own capital, Tripoli, was at loggerheads with less radical statesmen.

Argentina's President Alfonsin left unexpectedly yesterday, five days before the summit was due to close. He succeeded in gaining the floor on Tuesday, ahead of the pre-arranged list of speakers, making an appeal to the international community to recognize Argentina's claim to the Falkland Islands.

Radical Latin American states, led by Cuba, have apparently been lobbying behind the scenes. The conference chairman, Mr Robert Mugabe, the Zimbabwean Prime Minister, has begun referring to the Falklands by their Argentinian name.

President Alfonsin accused Britain of defying all resolutions of colonialism adopted by international organizations.

RABAT: King Hassan's senior political adviser said Colonel Gaddafi was wasting his time appealing to the International Court against Morocco's renunciation of its Treaty of Union with Libya, because the renunciation was irrevocable (AP reports).

inflammation of an intense debate on ways of stemming a stream of refugees from Africa, Asia and the Middle East which is expected to top 100,000 by the end of the year.

Chancellor Helmut Kohl's Christian Democrats yesterday proposed scrapping a constitutional clause which anchors the right to political asylum and replacing it with a more limited guarantee.

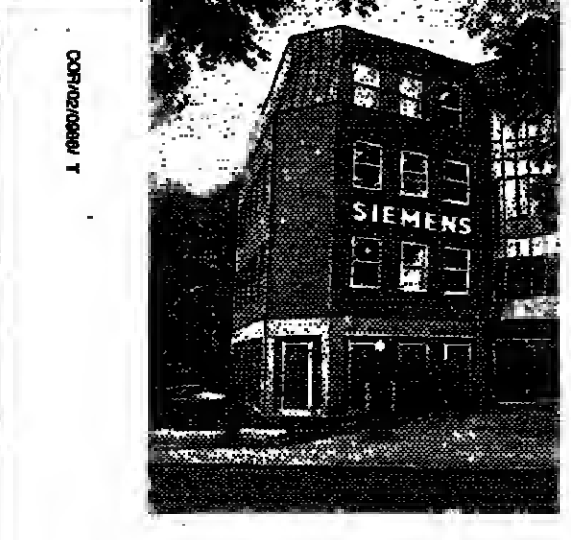
German refugee influx soars

Bonn (Reuters) - An influx of refugees into West Germany grew by 50 per cent in August to total nearly 15,000, the vast majority of them from the Third World, the Interior Ministry said yesterday.

A spokesman said the new increase brought the number who have sought asylum here so far this year to 66,814. The rise appeared likely to

SIEMENS

Our Centre has all mod. comms.



St. Catherine's House, Feltham, Middlesex.

If you hadn't previously thought of Feltham, Middlesex as a centre of office and business technology, be prepared to change your mind. Because that's the home of the Siemens Consultancy Centre.

It's rare to find so many different communication and information systems in one place. But it's even more remarkable to be able to see how they solve business communication problems.

There are computers, laser and inkjet printers, teletext, telex, facsimile machines, PABX and telephone network systems. Plus the people who can answer any questions you may have.

Few companies in the world could advise on such a wide range of high quality integrated business and communication systems. Only one company in the UK has them all ready for demonstration and delivery. In Feltham, Middlesex.

Siemens is one of the world's largest and most innovative electrical and electronics companies. Here in the UK we employ around 3000 people in Research & Development, Manufacturing, Engineering, Service and other customer related activities.

Siemens technology embraces computer and business communication systems, telecommunication networks, electronic components, power engineering, industrial automation and medical engineering.

Siemens Limited, Siemens House
Windmill Road, Sunbury-on-Thames
Middlesex TW16 7HS
Telephone: 0932 785691

Innovation · Technology · Quality · Siemens

plot
led

India warns of damaging rift with Britain on visa controls

Harare (Reuters) — The introduction of visas for Indians visiting Britain would adversely affect relations between India and Britain, an Indian Government spokesman said yesterday.

The spokesman, who is in Zimbabwe with Mr Rajiv Gandhi, the Prime Minister, for this week's Non-Aligned Movement summit, said it was appalling, at a time when the Commonwealth and the rest of the world were trying to destroy South Africa's racial policies, that South Africans could still visit Britain freely.

"It is difficult to avoid the conclusion that this discriminatory measure is motivated by considerations of race and colour," he said.

After complaints of immigration chaos at Heathrow airport, Britain decided on Monday that visitors from India, Pakistan, Bangladesh, Nigeria and Ghana, who had previously been able to arrive in the country without a visa, would in future have to get one.

He said the decision would cause "avoidable and unnecessary hardship and harassment to bona fide Indian visitors", and would "ad-

versely affect the long-standing friendly relations between the peoples of India and UK".

President Babangida of Nigeria played down Britain's move here, calling it a purely administrative and technical measure with no political motives.

● **DHAKA:** Bangladesh yesterday requested talks with Britain on the visa controls.

"The Government regrets the move because it was taken outside the informal process of consultation and dialogue," it said in a statement.

Dhaka would be prepared to discuss the issue with the British Government because of "excellent relations between the two countries".

● **ISLAMABAD:** A Pakistan Foreign Office source said his Government was considering imposing visa restrictions on Britons in response (Hasan Akhtar writes).

The source said that, in spite of changes in immigration rules over the years by the British Government and Pakistan's decision to leave the Commonwealth, the visa procedure for visitors from Pakistan had remained more or less unchanged since independence in 1947.



Mr Richard Nelson, president of the Money Company, displaying a tea set that belonged to Adolf Hitler. It is to be auctioned in Hong Kong tomorrow, together with coins, medals and other memorabilia from the days of Germany's Third Reich.

Nixon hits back on Watergate era tape

From Christopher Thomas Washington

Three months before he resigned, a defiant President Nixon dismissed Watergate as "the thinnest scandal in American history" and declared that "if these charges on Watergate were true, nobody would have to ask me to resign — I wouldn't serve for one month".

These comments, held on a tape recording released for the first time by the National Archives, were made by the former President in an interview in 1974 with Rabbi Baruch Korff.

The tape was among 4,467 recordings made routinely and openly by the White House Communications Agency during Mr Nixon's presidency.

Mr Nixon, commenting on how the media were handling Watergate, said: "They are consumed by this issue. I can see it in the eyes of them... their hatred. I feel sorry for them in a way."

When asked how historians would assess the scandal, he said it would be regarded as something difficult to understand, particularly "in the campaign of an individual who is a political pro, which I am".

He said "Watergate would not have happened" if he had paid attention to it rather than to trying to extricate the US from the Vietnam war.

FAO agricultural strategy

Land revolution can feed Africa

From Charles Harrison, Nairobi

Africa is able to meet its own food needs — provided it can revolutionize its farming systems to avoid a recurrence of crises like the 1984 famine which brought widespread starvation to a large part of the continent.

This is the theme of a study of African agriculture, looking ahead into the next century, completed by experts of the United Nations Food and Agriculture Organization (FAO) and now under discussion by African agriculture ministers meeting at Yamoussoukro in Ivory Coast.

Between now and September 11 the conference is expected to draw up a commitment to press all African governments to devote more resources to farming, and to promote an international effort to overcome the problems of unreliable rainfall, environmental degradation, poor farming practices and inadequate incentives for African farmers to get the best out of their land.

The document, *African Agriculture — The Next 25 Years*, is essentially a strategy for Africa to regain the capability to feed itself. It has been drawn up in the light of modern farming techniques, the availability of new seeds which can better withstand drought and the need to expand production dramatically to keep pace with a fast-growing population.

The FAO director-general, Mr Edouard Saouma, points out in a message to the conference that, if agricultural performance is not greatly increased, there will be repeated and massive famines, and many African states will be unable to finance imports needed to feed their people.

If trends continue, only four African countries will be able to feed themselves in 25 years' time and the rest will have to import 100 million tons of cereals a year, the cost of which would far exceed the revenue earned from African exports of coffee, tea, cotton, cocoa and other products.

"Given radical reforms in agricultural and economic policies, food production in many countries can increase significantly," Mr Saouma adds.

Agriculture accounts for half Africa's gross domestic product, 80 per cent of its employment and 90 per cent of its foreign exchange earnings. Yet few African countries spend more than 10 per cent of their budgets on the farm sector, and less than 20 per cent of foreign aid goes there.

Although reserves of good arable land are small in many areas, there is enough farming land to provide food for the continent. Most of the increase must come from improved seeds, greater use of fertilizers and pesticides and by mechanization. Much of the cost of fertilizers and other inputs must be met by the developed world, the FAO says.

Poland's farm fund plan dies

From Roger Boyes Warsaw

The Roman Catholic Church in Poland yesterday announced that it was abandoning a much cherished scheme to channel millions of pounds to private farmers and thus improve food supplies.

The Church laid the blame squarely on the Government, saying that it was attempting to control the funds and undermine the autonomy of the proposed foundation.

The announcement marks the end of four years of hard negotiations, during which Church emissaries have travelled the world for cash donations.

The Pope raised the issue during his 1983 visit to Poland. But over the past year, the foundation has been dying a slow death.

On Tuesday the Primate, Cardinal Józef Glemp, met the organizing committee. According to the communiqué, they concluded that talks with the Government on the fund had come to a total impasse.

The idea was to raise money — about \$2 billion (£1.3 billion) — originally set as a target — which could be used to buy fertilizers and modern equipment in the West.

The Church foundation would then distribute the equipment, as diverse as spare tractor tyres, milk-cooling machines and combine harvesters, to private farmers.

The Church says that it received commitments of \$28 million to a pilot scheme. As Church officials said yesterday, they were confident of raising \$180 to \$200 million.

Government officials had always hinted that these targets were unrealistic and that the foundation would never raise enough cash to make an impact on Poland's under-mechanized agriculture.

But the crucial issue was always who would control the money. The Church says that the Government wanted to insert two restrictive clauses in the statutes of the foundation.

The authorities insisted, according to the Church, that the decision of the Agriculture Minister would be final and unchallengeable.

Cardinal Glemp has asked the organizing committee to search for other ways of assisting Polish farmers.

Turmoil in Spanish opposition

From A Correspondent Madrid

Spain's biggest opposition party, the Popular Alliance coalition led by Señor Manuel Fraga, is in turmoil less than three months after the general elections of June 22.

But yesterday the party's new Secretary-General, Señor Alberto Gallardo, aged 27, said the Popular Alliance was not in a state of crisis.

He said all that had occurred with Monday's dismissal of Señor Jorge Vestrinze, his predecessor who had led the party since 1979 and who was a close associate of Señor Fraga, was a "necessary renewal" to put the party on a stronger footing for regional and general elections next year. Few believe him.

For his part, Señor Vestrinze looked ashen and shocked when Señor Gallardo was named as his successor at a party function.

Señor Fraga, aged 63, who had treated Señor Vestrinze as his political godchild, had told him on Monday that, although he never intended "to ever throw anyone to the lions", he was nevertheless dismissing him because he had talked too much — especially about the possibility of Señor Fraga running for mayor of Madrid next year.

But the immediate cause of the crisis and his dismissal was not Señor Vestrinze's speculation concerning Señor Fraga's intentions in the forthcoming municipal elections, but his own moves to change the party statutes to ensure the leadership would be exercised in a more collegiate way.

Several members of the Popular Alliance think the party would have a better chance of being an alternative to the Socialist Government if it adopted a more centrist position and shed some of the more right-wing ideas that link it with the former Franco dictatorship.

For some members, this would include shedding Señor Fraga who, though a confirmed democrat, was a minister in the Franco Government.

Further signs of a leadership crisis in the party surfaced with squabbling at its seventh national congress in February this year and its poor showing in the June general elections.

Announcing a mutually beneficial arrangement for bank and student.

We have a most persuasive argument for choosing a Lloyds Bank Student Account. We'll automatically credit £10 to your account, for starters.



And should you find yourself perilously low on cash later on, we can let you have an overdraft of up to £200 at the special rate of 1% a month.

That's equivalent to an effective annual rate of 12.6%.

We'll also spare you expense by waiving normal account charges, providing you stay within that £200 limit.

And we'll issue you with a cheque card, an Access card and a Cashpoint card for use at over 1700 cash dispensers, the length and breadth of the country.

We can even provide your parents with something to ease the burden.

Namely a Higher Education Loan on very favourable terms.

And a Deed of Covenant form to help them make the most of tax concessions, should they wish to help supplement your grant.

All in all, we can help make the task of managing your financial affairs a much less onerous one.

And we'll always be on hand to discuss a personal loan, for instance, or simply to lend you advice.

If you'd like to open an account with us, all you need to do is write to Lloyds Bank Plc, Freepost T3, London N4 1BR.

Alternatively, you can pay a visit to your local branch.

Where you could well learn something to your advantage.



A THOROUGHbred AMONGST BANKS.

£10 credit available only to first-year, full-time students commencing a course of 1 year or more. Offer applies only to accounts opened on or before 31 October 1986. Written details of our credit terms available from branches of Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS. Lending is at the Bank's discretion and you must be 18 or over to borrow.

Gatecrashing couple sell story of Berlin escape to newspaper

From Frank Johnson, Bonn

The young East Berlin couple who last week escaped from East Germany to West Germany, astonishing both by crashing a seven-ton lorry through Checkpoint Charlie, have sold their story to the mass-circulation *Bild*, which has been telling it all week.

The tale of the "fantastic superflight" has been exciting, doubtless having been helped along by the age-old narrative skills of *Bild*.

Herr Hans Joachim Pofahl, aged 33, made the border dash with his companion, simply described as Martina, aged 26, huddled on the floor of the cabin and curled protectively round their eight-month-old daughter.

Herr Pofahl is quoted as reliving the moment when, having smashed through the striped, metal boom lowered by the East German guards in front of approaching vehicles, he suddenly saw an iron gate closing in front of him.

"I'll never do it. That damn gate is quicker than me.

"I'm staring ahead, steering through this narrow space. The gate is racing up towards me. An enormous noise, and a crash. Gunfire? The wind-screen is breaking. Bits of glass all over me. It's as if we've

been hit by a gigantic fist. The lorry is flying to the right."

To avoid the gate he swerved into the lane for traffic coming from the West. He hit the gate as he did so and as the East German guards opened fire.

Oil was coming from the engine. He tried to change gear, but realized the clutch had given out. How far do I have to go, he wondered.

Straight ahead there was a street crossing. He hoped there were no cars on it.

"Am I still in the GDR (East Germany)?" he asked himself.

He saw cars parked in the street on either side, and a group of young people. "Am I in the West?" he asked them.

"Sure," they said, before understandingly asking him where he had come from.

Through it all Martina was lying on the floor of the cabin, curled round the baby.

In yesterday's final instalment of the story, Herr Pofahl revealed that, while searching for a suitable place to crash through the Wall, they had first considered the Brandenburg Gate.

Late one night they went to examine its potential, when

suddenly a voice from the darkness asked them: "What are you doing here?" It was a policeman.

"Can't you see, we're just going for a walk," Herr Pofahl replied.

"In the middle of the night?" asked the policeman.

"I have to work during the day, and anyway it's my business when I go for a walk."

"Your papers?"

The policeman checked their names with his list of known troublemakers. They were not on it.

After this, the couple decided against the Brandenburg Gate and instead began taking strolls in Friedrichstrasse, near Checkpoint Charlie.

On the fateful day, Herr Pofahl reported sick at work for the week, in order to make all the preparations. They sold their television for about £83 and Martina hung out the washing so as to make everything look normal.

The story ends with them strolling along the Kurfürstendamm, the rich street in West Berlin, with Martina saying that everything was like a fairy tale and that she would now like to visit Paris.



Nicholas Burton, aged two, falling towards the outstretched arms of a rescuing police officer after being dropped yesterday from the roof of a burning building in Boston, Massachusetts. The child's mother, Veronica, stands on the roof, waiting for her turn to leap to safety.

Tamil boat captain feels no guilt

Hamburg (Reuter) - The West German captain suspected of illegally taking 155 Tamil refugees to Canada said yesterday he considered the matter closed.

Herr Wolfgang Bindel said from his home in Nordenham, near Bremen: "The police have not approached me, therefore the whole thing is over. Why should I feel guilty? Guilty of what, anyway?"

A spokesman for the public prosecutor's office in the northern city of Oldenburg said authorities were considering whether they had enough evidence to bring charges against Herr Bindel.

He denied all involvement in the affair, although Hamburg police have said his ship, the 425-ton freighter *Auriga*, took the Tamils from Europe to Canada last month. Two Sri Lankans have admitted organizing the trip.

Herr Bindel returned to Nordenham on Tuesday but refused to speak to dozens of newsmen who besieged his house.

He denied telling a Toronto newspaper that he had treated the Tamils well and did everything to ensure they were found quickly.

● COLOMBO: Tamil guerrillas have severed the causeway linking Mannar in Sri Lanka with India. Security sources said yesterday (Vijitha Yapa writes).

Islamabad control rejected by tribes

From Hasan Akhtar Islamabad

An all-tribal assembly, the Loi Jirga, which included four members of the Pakistan Parliament, has rejected any move by the Government to extend the law and constitution to the tribal areas bordering Afghanistan.

The tribal areas in the North West Frontier Province and Baluchistan are administered by the traditional tribal system.

The writ of the courts remains virtually non-existent in these tribal areas even after the creation of Pakistan in 1947.

The Loi Jirga is reported to have warned the authorities against any contemplated change in the tribal administrative and social systems.

It said that even the British could not enslave the tribes.

The Loi Jirga, led by Malik Jahangir Khan and Malik Fazal Khan, both members of the National Assembly (the Pakistan Parliament's lower house), Malik Gulab Khan and Malik Sandilal Khan, both members of the Senate, the upper house, also demanded compensation for loss to life and property by Afghan military incursions into the tribal belt and adequate employment for tribal people in Pakistan's services.

Mexico poll anger links left to right

From A Correspondent, Mexico City

A countrywide movement against the Mexican Government's control of national elections was strengthened this week when the four main opposition parties announced a "national forum on effective suffrage" for Saturday and Sunday and called on all electors and civic organizations to attend.

The right-wing National Action Party (PAN) and three left-wing groups - the United Mexican Socialist Party (PSUM), the Mexican Workers' Party (PMT) and the Revolutionary Workers' Party (PRI) - said they had buried their political differences "to fight for democratic elections".

The parties complain that recent state elections in Chihuahua, Durango and Oaxaca were manipulated by the ruling Institutional Revolutionary Party (PRI), and that their protests have gone unheard because the government runs the election process and dominates the state electoral colleges that judge the validity of the results.

The opposition is demanding the creation of an electoral

organization that will be completely independent of the government and the PRI. It is also demanding that government subsidies for PRI election campaigns be stopped.

Meanwhile, the PAN will present evidence of alleged electoral fraud in Chihuahua on Sunday before the Inter-American Human Rights Commission of the Organisation of American States. It also plans to put evidence of fraud in the Durango elections before the commission later this year.

Opposition protests are continuing in all three states. In Oaxaca, eight opposition members are in the second week of a hunger strike. The opposition parties said they would launch pilgrimages to condemn electoral fraud and achieve democratic elections.

Mexican observers point out that the alleged PRI-government manipulation of state elections this year has achieved the impossible by not only uniting the traditionally divided left, but bringing it into an alliance with the conservative, right-wing PAN.

Crackdown in Bolivia defended

La Paz (Reuter) - The threat of civil war forced President Paz Estenssoro of Bolivia to decree an indefinite state of siege. Señor Fernando Barthelemy, the Interior Minister, has told the National Congress.

In a speech explaining the President's reasons for imposing the state of siege last Thursday, Señor Barthelemy said the decree "came in a moment of great upheaval that threatened the nation's peace".

He said on Tuesday that leaders of the Bolivian Workers' Confederation (COB) and " fringe parties called for an uprising against the Government in a practical civil war. The Government was seeking a return to public order with this preventive measure".

The minister also said the Government had discovered one Cuban and an unspecified number of Nicaraguans training Bolivians for "subversive cells with shock squads".

The Cuban and Nicaraguans had arrived legally as technical advisers, he said. He gave no details on whether they were still in the country.

Señor Paz Estenssoro decreed the state of siege to counter what he called a plan by left-wing labour and political leaders to take advantage of a protest march on La Paz by 7,000 tin miners last week and "liquidate" his 13-month-old centre-right Government.

Troops stopped and dispersed the miners under threat of force outside the capital on Thursday.

In a special session of Congress which was punctuated by cheers for Señor Barthelemy and opposition in the shouts of "send him to the firing squad", Señor Barthelemy said the miners' march had openly subversive ends.

La Paz remained calm during the sixth day of the state of siege, but strikes and anti-government demonstrations multiplied across the rest of the country.

Demonstrations last night in Cochabamba, which is 240 miles south-east of here, left one policeman dead and three people injured, police said.

14 killed in two air crashes

Sydney (Reuter) - An air ambulance and a small charter aircraft crashed in separate accidents, killing 14 people, police said yesterday.

In Melbourne, a Cessna 402 crashed shortly after take-off from Essendon airport, killing four patients, a nurse and the pilot. In northern Queensland, a missing Piper Navajo was found on a mountainside near Cairns, with eight people dead.

Power chief

Moscow (AP) - The Soviet Union has appointed Mr Vadim Malyshev, aged 54, to replace the sacked chairman of the state atomic power safety committee.

Egli to quit



President Alphonse Egli of Switzerland, above, says ill-health will force him to give up his seat in the Government at the end of the year.

No smoking

Canberra (Reuter) - The Australian Government plans to ban smoking in all its offices throughout the country within the next 18 months.

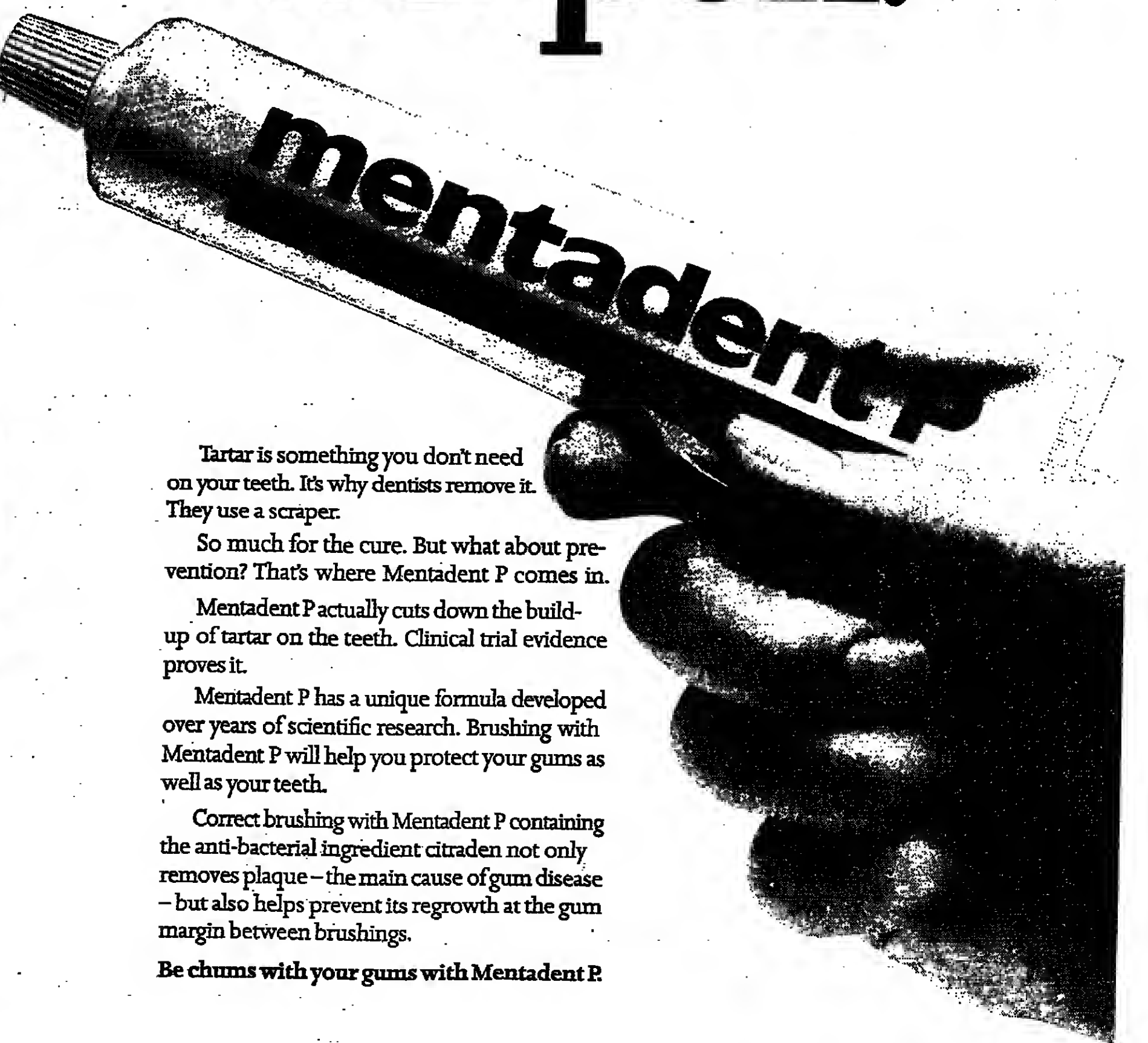
Six executed

Hong Kong (Reuter) - Six men, including two who robbed a British businessman, have been executed in the south China city of Canton.

Ark bid ends

Ankara (Reuter) - The former US astronaut James Irwin has abandoned his latest attempt to climb Mount Ararat in search of Noah's Ark.

In the tartar war you need a strong weapon.



Tartar is something you don't need on your teeth. It's why dentists remove it. They use a scraper.

So much for the cure. But what about prevention? That's where Mentadent P comes in.

Mentadent P actually cuts down the build-up of tartar on the teeth. Clinical trial evidence proves it.

Mentadent P has a unique formula developed over years of scientific research. Brushing with Mentadent P will help you protect your gums as well as your teeth.

Correct brushing with Mentadent P containing the anti-bacterial ingredient citraden not only removes plaque - the main cause of gum disease - but also helps prevent its regrowth at the gum margin between brushings.

Be chums with your gums with Mentadent P.

Vertical advertisements on the left margin including: TELEPHONES, HOME COMPUTER, TO £1250 NO DEPOSIT INSTANT CREDIT, COMET AFTER SALES SERVICE, ALGULATOR, FREE HOUR APES WILL ALL VIDEO RECORDERS, HILIPS, £379.

The entertainer in old age

THE TIMES PROFILE

KINGSLEY AMIS

Kingsley Amis once defined his intentions as part of his entry in a literary encyclopaedia. "What I think I am doing is writing novels within the main English-language tradition: that is, trying to tell interesting, believable stories about understandable characters in a reasonably straightforward style: no tricks, no experimental foolery."

No style could be more instantly familiar — bluff, matter-of-fact, colloquial and insistently squaring up for a fight. And no name springs more rapidly to people's lips in talk of the post-war English novel than that of Amis, a writer who has turned himself into a living emblem of the nation's vain attempts to keep things in perspective.

Amis, who was to reject derisively the canon of modernist literature, was born in 1922, the year of the publication of *Ulysses* and *The Waste Land*. He was brought up in Norbury, south-west London. His father was an export clerk for Colman's Mustard, but avoided being moved to Norwich in 1938 when the company merged with Reckitts.

So the following year Amis, who had been attending the City of London School, was evacuated with the rest of London's children. He went to Marlborough College in Wiltshire and then to St John's College, Oxford, to read English. There he met Philip Larkin.

"I got drunk with him several times before I realized he wrote any poetry," says Amis. "He was a different character from what he became later. He was a flashy dresser, he shouted a lot, drank a lot of beer and played jazz records."

Amis had wanted to be a writer from the age of 10, but he shared Larkin's reluctance on the matter. Literature was their work. They would discuss the latest release from the Louisiana Rhythm Kings endlessly, but not books.

There were two obvious reasons. First the war — most knew they would have to fight, and this engendered a certain seriousness about work. Second, there was an antipathy to the grand self-consciousness of modernism. Under the influence of their tutor, Gavin Bone, they were coming to believe more in a reticent English tradition, exemplified by their early championing of John Betjeman.

In 1942, while most of his contemporaries — including Larkin — proved to be unfit for service, Amis was called up. For three years he was with the Royal Corps of Signals. His war was not dangerous but it was a hard, dour experience which reinforced his seriousness about the primacy of craftsmanship and getting on with the job.

In 1945 he returned to Oxford and took another four years to complete his degree. Despite Bone's influence, he also produced a distinctly modernist novel called *The Legacy*.

"It was terrible, terrible. It got modernism out of my system. It had

a hero called Kingsley Amis and it was full of pointlessly long descriptions of things."

By 1949 the job problem was looming. He was married now — to Hilary Bardwell — and he had two children, Philip and Martin. He had decided on teaching as the only thing he could possibly do. He had vaguely aspired to a quiet country school where he could get on with his writing, but at the suggestion of an Oxford contemporary, the author John Wain, he opted for university lecturing. This was a rare calling in those days before the expansion of higher education.

It was with this in mind that he visited Leicester University, where Larkin had become a librarian. It was a Saturday morning and Larkin had some work to do so he left Amis in the common room. He watched the lecturers as they milled about. They were a new breed to him — provincial academics — with new pecking orders, rituals and anxieties. It gave him an idea.

Amis took a job at University College, Swansea, and settled down to teaching and writing his second novel. Its central figure was a young assistant lecturer in a provincial university, discontented with his lot, consumed with loathing for his professor, saddled with a girlfriend he did not fancy and barely able to finance a serious beer habit. He was Jim Dixon — *Lucky Jim* Dixon.

After taking almost a year to make up his mind, Gollancz published the novel in January 1954.

To his amazement Amis found almost at once that he was part of a literary movement — or possibly three literary movements. First, there was the provincial movement, a group headed by William Cooper. Second, there was the Movement itself, a loose collection, mainly of poets said to be in the process of knocking some hard common sense into English letters. And finally he was an Angry Young Man, left-wing and obsessed with the vacuity of our national life.

None of these movements actually existed, of course, and certainly Amis did not regard himself as a card-carrying member of any of them. But they served a journalistic purpose and they helped book sales, so he did not complain. The real point was that *Lucky Jim* had struck an extraordinarily universal chord, as Amis only gradually realized. On one occasion he met a Yugoslavian professor who told him that students at home identified very closely with Jim. "He represents their own struggle against Stalinism," whispered the professor. "Say no more."

But for Amis, Jim, and indeed all his characters, have no such symbolic weight. Jim was not fighting the system — just the bit of it he happened to be in. If either the characters or their situations became generalized, the poignancy and hilarity of their thousands of tiny dramas and defeats were lost. For then, as now, Amis's ideal novel is quite simple, quite specific. "To



Story-teller: Amis, whose 15th novel appears next week, with his heroes P.G. Wodehouse and Evelyn Waugh

me the most fascinating sort of fiction is a good, truthful, funny account of how human beings behave and live. Human nature, in fact, I have very little to offer the reader in the way of thrills and excitement, though I hope they are going to be interested and involved."

By 1961, four more Amis novels had been published and he had become established as a leading literary light, a figure representative of the new, undecieved realism of the 1950s. Only his third — *I Like It Here* — seemed to raise significant critical doubts.

He left Swansea in that year to take up a fellowship at Peterhouse College, Cambridge, where F.R. Leavis described him as a pornographer, and where he became dismayed at the factionalism of the study of Eng. Lit.

In 1963 his life was turned upside down. His father died. He separated from his wife and three children — Philip and Martin had now been joined by Sally. He left his job to write full time and went to live in London with novelist Elizabeth Jane Howard.

Luckily he started his new life with a range of projects in hand including *The Egyptologists*, a novel

being co-written with Robert Conquest, and some work on Ian Fleming which was to emerge in 1968 as *Colonel Sun: A James Bond Adventure*. Meanwhile the mainstream novels continued to flow steadily as well as poetry and a range of non-fiction work — editing *The Oxford Book of Light Verse*, a short study of Kipling, a book on drinking and so on.

In 1965 he married Elizabeth Jane Howard but they were to separate in 1980. Amis moved into his present house near Regent's Park in London, which he shares improbably with his first wife and her husband. "It seems a bit like an Iris Murdoch novel... but we're all very old now."

Meanwhile his own recent novels — *Joke's Thing*, *Stanley and the Women* and his latest, *The Old Devils*, to be published on Thursday next week by Century Hutchinson — have taken on the lineaments of age. Now Jim's irritation with pretension has been mixed with the enemies of constipation, chest pains and impending dissolution.

"Being old is quite awful really. But it's amusing as well and if you can make the thought of it seem funny, you might help people."

Martin Amis, of course, has grown up to establish his own reputation as a novelist with some brilliant fireworks displays that leave his father admiring but uneasy. "I respect him as a craftsman. He is very intelligent and very talented but I think he is going up the wrong alley. I say give the reader something to enjoy in every sentence but he goes further, so that after a while I'm dying for an ordinary sentence that just says something like, 'They finished their drinks and left.'"

"Sometimes it reminds me of what C.S. Lewis said of Kipling — he felt 'bombarded with felicities'." It is worth noting that Martin's latest novel *Money* contains a character called Martin Amis — as *The Legacy*, the emetic his father once took to cure himself of modernism, had contained one Kingsley Amis.

But Amis *per se*, now 64, is not about to change. He loathes the very idea of development, quoting his old friend Larkin — "I got it right first time". Besides, he simply loves writing in the way he does. He does not believe there have been any great English writers since the Second World War and quotes Larkin again — "we are just the best of a bad lot". He identifies his own heroes — Waugh, Powell and Wodehouse — as essentially pre-war figures.

Finally it is this sense of an empty, somewhat vacuous age which seems to come close to the heart of all his work. His novels are no-nonsense, well-made, good-humoured products. They are about the struggle to get by in the gutter and their heroes seldom roll over to gaze at the stars. Like Larkin he is awestruck by the *idea* of religion but he cannot subscribe.

Instead, his novels are happily committed to the obliteration of cant without thought of what to put in its place. It is the very determination of his opposition to the world and its stupid people, decaying bodies and perverse inanimate objects which holds them together. In the depths, of course, Amis might find nothing, not even a reason for writing novels, and he might discover that the homely tradition to which he subscribes was softly and silently severed some years ago.

Perhaps he would never admit it, but he seems to know, and it is that knowledge which fuels the helpless sense of indignation and purposelessness in his characters. These lines are from an early Amis poem called *Belgian Winter*:

Then if history had a choice, he would point his cameras Oh yes anywhere but here, any time but now.

Bryan Appleyard

©Times Newspapers Ltd. 1986

Campaigners for the lost cause

WHEN PAUL FOOT was first asked to write a book about the controversy surrounding newsboy Carl Bridgewater's murder in 1978 he was not keen. The jury had been unanimous and there was an unchallenged confession by one of the accused. And while it might seem every investigative journalist's dream to right injustice in a murder case, Foot had had a chastening experience from his previous book, *The 46 Murder*. His bid to exculpate James Hanratty taught him how much work would be involved, and how little it might eventually achieve.

His concern appears to have been justified. Paul Foot's book *Murder at the Farm* is to be published next week by Sidgwick and Jackson, but its section dealing with the part the evidence of Brian Sinton played in securing the conviction of Michael Hickey, one of three men convicted of the murder, is already completely outdated by Sinton's appearance at a press conference yesterday to announce that he had been lying all along. Hickey had not, after all, confessed to the murder in the showers of Winson Green Prison.

At one time after his release from prison in 1980, Sinton tried to contact Foot, who at the insistence of Michael Hickey's mother had begun writing about the case in the *Daily Mirror*, to tell him his story. The call, confused and rambling, was taken by a colleague while Foot was out of the office. The opportunity was lost, and Sinton, now living as Brian Bernaclough, was not found again until Foot's book had been printed.

FOOT TAKES it philosophically. "It was a foul up. The fact that the news breaks now is entirely coincidental, and while it attracts interest to the case obviously I would dearly have loved to find Sinton before I finished writing. We were looking for him for years."

What finally determined Foot to tackle the book was Michael Hickey's second rooftop protest against his conviction. For 89 days in the winter of 1983 Hickey went on the roof of Gartree prison, near Leicester. "It was suddenly obvious," Paul Foot says, "that if Michael could spend a whole winter on a prison roof, I could write a book."

Foot, nephew of Michael Foot, public schoolboy turned editor of *Socialist Worker* and best-known publicist for the remote-left Socialist Workers Party, works in an idiosyncratic British tradition of patrician concern with injustice and its victims — often petty criminals — in the lower levels of society.

The tradition reaches back to Sir Arthur Conan Doyle and his campaign for Oscar Slater, a German Jew with a background of petty crime, convicted in 1909 of the murder in Glasgow of Miss Marion Gilchrist. The creator of Sherlock Holmes was convinced the case was "rotated from first to last" and published a pamphlet demanding "reconsideration" in 1912. It

Fresh revelations in the Carl Bridgewater case highlight the lonely role of the investigative author — a tradition dating back to Conan Doyle

was not until 15 years later that the Scottish appeal court set the verdict aside. Slater was given £6,000 compensation for his 19 years in prison, and died, aged 75, in 1948.

MORE RECENTLY the great author/campaigner has been Ludovic Kennedy, who did a correspondence course in journalism while he was at Eton, and went on to write books which brought a posthumous pardon for Timothy Evans, the Welsh illiterate framed by the necrophiliac John Christie at the eponymous *Ten Rillington Place*, a free pardon for the Glasgow builder Paddy Meehan, who had been convicted of the murder of Mrs Rachel Ross in 1969, and who eventually received £50,500 for the seven years he served of his life sentence (*A Presumption of Innocence*), and immediate release (but no pardon) for David Cooper and Michael McMahon who, on the evidence of an habitual liar, served more than 10 years in prison for the murder



Old campaigner: Paul Foot in 1969 of a Luton postmaster.

Mr Kennedy's latest book, like his first, seeks to exonerate someone who has already paid the capital penalty: *The Airman and the Carpenter* develops the case made out by the American journalist Anthony Scaduto in a book called *Scapogato* that the carpenter Bruno Richard Hauptmann was framed for the kidnapping and murder of the Lindbergh baby, for which he was electrocuted in 1936.

There is no shortage of continuing cases, though, for investigators willing to devote their energies to them. The BBC *Rough Justice* team won the release in 1983 of an unemployed squatter, Mervyn "Jock" Russell, convicted in the "handful of hair" murder after its television investigation of the case prompted new evidence from a pathologist. Russell has been paid an interim £15,000 for the seven years he spent in prison.

Robin Young



We can only employ Sid out of the kindness of your heart

We have to raise £14,000 a day to keep Sid Jenkins and his fellow RSPCA inspectors on the road, fighting the horrifying and, sadly, increasing abuse of animals all over the country. Day in and day out, 240 Inspectors deal with animal suffering of all kinds, from experimentation and factory farming, to mutilation, injury, starvation and neglect.

The RSPCA receives no Government support. It relies completely on your generosity. Only your donations can help us keep Sid Jenkins on the road. For example, it costs at least £7 a day to run his van. Please send as much as you can, today.

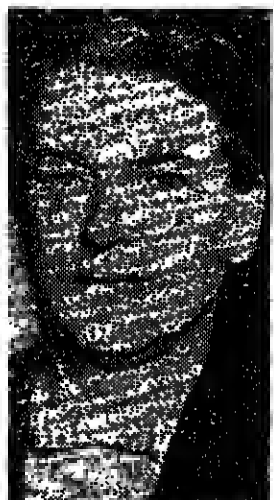
I would like to support the RSPCA. I enclose a donation of £100 £50 £20 £10 £7 other or charge my Access/Barclaycard No. _____ Or ring our Credit Card Donation Line on 0403 61133.

Name _____ Address _____ Postcode _____

Return coupon with your donation to: RSPCA, FREEPOST Horsham, Sussex, RH12 1ZA.

BIOGRAPHY

- 1922: Born south London April 16. Educated at City of London School.
- 1939: Evacuated from London. Completed his schooling at Marlborough, Wiltshire.
- 1941: St John's College, Oxford, to read English.
- 1942: Joins the Royal Corps of Signals.
- 1945: Returns to Oxford.
- 1948: Marries Hilary Ann Bardwell.
- 1949: Completes degree and becomes lecturer at University College, Swansea.
- 1954: Publication of *Lucky Jim*.
- 1955: *That Uncertain Feeling*.
- 1958-59: Visiting Fellow in creative writing at Princeton University, USA.
- 1961: Fellowship at Peterhouse College, Cambridge.
- 1963: Father dies. Separated from wife. His three children — Philip, Martin and Sally — all came from his first marriage. Gives up job and moves to London with the novelist Elizabeth Jane Howard.
- 1967: Visiting professor, Vanderbilt University, Tennessee.
- 1978: *Collected Poems 1944-1979*.
- 1980: Separates from Elizabeth Jane Howard.
- 1986: *The Old Devils*, his 15th novel.



The angry young man as groom: Amis on the day of his wedding to Elizabeth Jane Howard in June, 1965

novelist Elizabeth Jane Howard.

CONCISE CROSSWORD NO 1045

ACROSS

- Beyond comparison (3,10)
- Ship's stoker (1,1,1)
- Middle (19)
- Jumped (5)
- Struggle (7)
- Ruin (7)
- Fourth Greek letter (5)
- Beater (9)
- Chafe (3)
- Mont Blanc defile (2,7,4)

DOWN

- Attraction (6)
- Invasion fleet (6)
- Atone (8)
- Confer (6)
- Aspiration (4)
- Put in (6)
- Remove (6)
- First woman (3)
- Fabulous place (8)
- Illuminated (3)
- Ancient Athens juror (6)
- Lie in wait for (6)
- Sooty (6)
- Synophani (6)
- Grubs (6)
- Lie in wait for (6)
- Sod (4)

SOLUTION TO NO 1044

ACROSS: 1 Riband 4 Puddle 7 None 8 Sequence 9 Do-gooder 13 Sly 16 Oyster-catcher 17 Nua 19 Abrasion 24 Accouree 25 Ripe 26 Breeze 27 Alight

DOWN: 1 Reno 2 Ben Jonson 3 Disco 4 Figue 5 Deed 6 Local 10 Opera 11 Decor 12 Rites 13 Schooling 14 Yard 15 Bonn 18 Ulcer 20 Bathie 21 Arena 22 Tone 23 Pest



WORD POWER.

The best dictionary for your child to take back to school

Longman Pocket English Dictionary from Britain's leading educational publisher

£4.95 from your bookshop now.

LONGMAN DICTIONARIES-WORD PERFECT

phone 0122 4 1022 for your FREE, Limited Dictionary Guide.

BOOKS

The demon oaf of a Greek soap opera

So great was Onassis's hunger for fame that he wanted to turn himself into a fictional character...

Peter Ackroyd reviews the empty life of another Socrates

ARI The Life and Times of Aristotle Socrates Onassis By Peter Evans Cape, £12.95

That, you might say, is the good news, and certainly represents the best part of Peter Evans's book...

And the love of display was Onassis's essential quality, also - his 'showmanship'...

statistics, without a thought for the human and material costs involved...

Peter Evans is interesting about the financial minutiae of such a life...

The chapter headings from various Greek classics suggest that Mr Evans is trying to place him in some great tradition...



anyone whom he compelled to share his unhappy existence. This biography is racy written...

The real problem with the biography is actually quite different: it is impossible to care about the history or the fate of anyone at all...

(Although this discounts the possibility that he put them there deliberately, precisely so that observers might find some meaning in his otherwise tawdry existence.)

Quite early in his massive and devastating book Robert Conquest gives a neat reminder of Stalin's motives...

Power through famine

Iverach McDonald THE HARVEST OF SORROW By Robert Conquest Hutchinson, £16.95

greatest of his book's merits. First-hand accounts tell of the deportation of peasants...

stations in the North Caucasus. The intensification of the calamity leads on to Mr Conquest's second main contribution...

There remains the question: how could it happen? Part of the answer lies in the very structure of any large-scale authoritarian regime...

Rum affairs in old university

John Nicholson DR GRUBER'S DAUGHTER By Janice Elliott Hodder & Stoughton, £9.95

COLOMBO HEAT By Christopher Hudson Macmillan, £9.95 A LONG WEEKEND WITH MARCEL PROUST By Ronald Frame The Bodley Head, £9.95

But not half so rum as the world of 161 Radpole Road. The setting of Miss Elliott's latest black comedy...

Britain is not just a struggle but an unattractable puzzle. Take Elenora Fitch, Ilse Lamprey's only legal tenant...

So joyless is the Mowle union that Valerie Mowle spends most of her waking hours in intimate conversation with refugees from Central Europe...

questions that are bemusing the 161-ites. Miss Elliott writes like an angel. Her imagination is diabolical...

Ronald Frame's new collection of seven short stories and a novella enhances his reputation as one of our most gifted younger writers...

Writers' Monthly - FREE! Yes, here's your chance to try Writers' Monthly absolutely free...

BOOK SUPPLY SERVICE Books published in Britain mailed inland and worldwide...

Biggles with sex and Sartre

David Cautie is a rapacious author. In his new novel he makes a bid to synthesize history and humour...

NEWS FROM NOWHERE By David Cautie Hamish Hamilton, £10.95

Stern's adventures amid the faction-fighting and betrayals of emerging Zimbabwe are frankly confusing...

NOVEL of the week Victoria Glendinning

Blackwell (blak'wel, n.): collective name for a family of fine bookshops. BLACKWELL'S tradition of excellence as booksellers stretches back over 100 years...

Europe's finest bookstore is now open. (And it's not in Charing Cross Road.) DILLONS THE BOOKSTORE Over 5 miles of books, 52 specialist departments and 110 booksellers...

Golden boldies of scifi

SCIENCE FICTION Tom Hutchinson

THREE GO BACK By J. Leslie Mitchell Greenhill Books, £8.95 THE INNER HOUSE By Walter Besant Greenhill Books, £7.95

Nothing changes: everything changes. Science fiction is consistently the most ideologically alliterary genres of importance...

Here is a chance to look back in nostalgia, with these two books from a most promising publishing venture...

Three Go Back was written by J. Leslie Mitchell - who also wrote under the name of Lewis Grassie Gibbon...

The airship on which they are travelling drifts through a time-slip to above a prehistoric Atlantis...

The power of the Victorian novelist Walter Besant's The Inner House is in putting the narrative into the mouth of a year-saver...

The Swords of Coram, by Michael Moorcock (Greenhill, £9.95). Mighty Moorcock strikes again with this epic of wonders...

The Songs of Distant Earth, by Arthur C. Clarke (Greenhill, £9.95). An emotional evocation from the master science-fictioner...

THE TIMES DIARY

Fellow traveller

Will the obsessive over-turning of stones that has accompanied the Stalker affair ever cease? First John Stalker, then his boss, James Anderson, had their use of transport facilities publicly questioned. Now news reaches me that Tony McCardell, the Labour councillor who is reportedly calling for an inquiry into Anderson, was himself the subject of an investigation into claims that he fiddled his travel expenses. Last September McCardell was dismissed from his job as a crane driver for the British Rail subsidiary, Freightliners, after the company alleged that he had put in a £12 expense claim for a rail trip to Birmingham, even though, as an NUR official, he owned a rail card entitling him to free travel. McCardell later said that he had paid the full fare and that he had been stitched up - an explanation which he may need to repeat at the Greater Manchester police authority meeting later this month when he hopes to secure his election as the authority's chairman. McCardell is currently chairman of the authority's finance committee and the city council's police monitoring committee.

Black watch

So much for the effectiveness of neighbourhood watch. Publi-can Gerry Diaz, who runs the thirteenth century Ye Olde Swan at Thames Ditton, Surrey, held a meeting early this week to set up a watch scheme. His neighbours, all of whom live on an island some 50 yards from the riverside pub, trooped over the connecting bridge, leaving a policeman on guard. By closing time a committee had been set up and Diaz had promised always to be on the look out for suspicious characters crossing the water. The islanders went to bed warmed by feelings of public-spirited security. Four hours later the Swan was burgled.

Export or die

After my worrying paragraph about the Council of Europe report that said ageing was demographically advantageous, the Wall Street Journal reports that Japan's ministry of trade has come up with an unorthodox plan to stimulate the economy: export old people to the United States. Such "silver communities" of elderly Japanese would encourage relatives to spend yen visiting them. "We don't have any nasty purpose to exporting old people," said a ministry spokesman.

● Liberals who remember the beheading of Jeremy Thorpe's hovercraft fear the worst for this year's party conference in Eastbourne. David Steel is planning to descend, appropriately some would say, in a hot-air balloon.

Go for gold

To save gnomes of Zurich getting caught short outside banking hours, a Swiss bank has installed a gold-dispensing machine in the city - press a button and out shoots a 10-gram gold bar or a choice of four gold coins. Unlike cigarettes and chocolates, these vending machine goodies are not packed in throwaway wrappers; they emerge from the heavily guarded machine nestling in velvet-lined boxes.

Twilight zone

The Norwich branch of the right-wing British National Party is plying a new line: wares designed to advertise a rival scheme to the left's nuclear-free zones. "Join us now," read the stickers, "make Britain a riot-free zone." The BNP tells me ominously that after "exhaustive analysis" it has "pinpointed the cause of riots in our English townships". The last person I heard refer to "English townships" was Larry the Lamb.

Not knockout

After All, Cooper and Bruno, boxer Barry McGuigan this week began the haul to TV stardom outside the ring. McGuigan's first chat show for BBC Northern Ireland, I fear, has been mauled by critics the other side of the Irish Sea. Although shored up for his first show by such gabfest naturals as actor James Ellis and flautist James Galway, McGuigan, writes the Irish Independent critic, looked nervous inside and out: "The entire show was unprofessional, unsmooth and clumsy."

The score

All is not well with the finances of the magazine of the Composers' Guild of Great Britain. Among proffered solutions, recorded in the minutes of the guild's AGM, was that of an editorial committee member: "The cost of printing might be reduced (a) by lower printing costs..."

Tonsil-aid

A heroic performance by Ian McKellen at the National Theatre the other day rescued his attempt to raise money for Aids charities. During his second one-man Shakespeare show of the day, his voice failed. Fortunately, in the front row sat Sir John Mills, who from his wife's handbag conjured a packet of throat lozenges. These McKellen proceeded to suck between soliloquies through the rest of the evening, thus raising £50,000 for a good cause, and saving Sir John himself from taking the stage. PHS

Brighton's liberating breezes

Michael Vernon finds the present state of the TUC is allowing the Labour leadership room for political manoeuvre

Neil Kinnock had his triumphant half-hour at Brighton this week. The standing ovation afforded him afterwards was reminiscent of the Labour movement revivalism of the early Sixties. He is thus seen to have established his generalship over the movement - he gave no hostages to fortune in his speech - but he leads a different kind of army from 20 years ago.

It is not just that membership has dropped by more than two million since 1979, but that a trade union card no longer guarantees that the holder supports the Labour Party. The percentage supporting Labour dropped from 73 per cent in 1964 to 39 per cent at the last election. While activists have demonstrated their traditional loyalty - as Kinnock stated, 37 unions have reaffirmed their faith through postal ballots in political funding - this itself does not re-establish the individual worker's commitment of the Sixties.

But, paradoxically, this drop in traditional support does something else. It frees Kinnock and his political colleagues from being tied hand and foot to the demands of the unions (even if they remain the party's paymaster). The unions know it, and Kinnock demonstrated his less restrained powers by speaking beyond his immediate audience in the conference hall on Tuesday. There

would be no blank cheques, he said, no "cosy, cosmetic embrace that isn't worthy of the name consensus".

It is this new reality that means the trade unions will have to listen to a Labour government on such difficult issues as incomes and industrial relations. The former, by definition, is almost beyond satisfactory resolution, but the two wings of the Labour movement have come some way in establishing a framework for the latter without a damaging split.

Ballots, as Norman Willis, the TUC's general secretary, reminded his colleagues, are here to stay because trade unionists are in favour of them. "Don't delude yourselves that our members, led alone the electorate, will be fobbed off about state interference in union affairs," he said. "That just won't wash."

But will the agreement contained in the TUC-Labour Party liaison committee document *People At Work: New Rights, New Responsibilities* be binding enough to work? As the transport workers' leader Ron Todd said, the agreed policy does not pre-

scribe pre-strike ballots before any walk-out takes place.

The 1984 Trade Union Act made it a condition of legal immunity that before calling action a union must obtain the support of its members through a secret, properly conducted ballot. If it does not, employers and others, such as their customers and suppliers, may take civil proceedings against the union or its officials.

Under the Labour-TUC proposal, a Labour government would intrude statutory provision for inclusion in union rule books of a right for union members to have a secret ballot on decisions relating to strikes. The TUC would draw up a code of practice giving unions detailed guidance on the methods to be adopted.

Employers or their customers or suppliers would not be able to seek injunctions or damages. However, a union member could complain that the statutory balloting provisions had been breached. His complaint would be investigated by an independent tribunal headed by a legally qualified

Bernard Levin: the way we live now

The basement, where bargains will always end



realize that most of the franchising companies, certainly including La Mama, are perfectly respectable firms, and that their business of selling franchises is entirely above board. But there are no bargains. In effect, franchise companies are shifting the risk inherent in any business from their own shoulders to those who buy their franchises. Should not that fact alone make a prospective purchaser realize that he is getting into water that may be too deep for him? Yes, it should; but it doesn't. And the reason it doesn't is the pathetic and ruinous belief that you can get something for nothing, that there is a crock of gold at the end of the rainbow, that if you give the stone another squeeze, just one more squeeze, it will drip blood.

Some years ago, there was a bearded sandwich-man who used to patrol Oxford Street with boards, fore and aft, bearing a legend which began with the striking claim, "I won £163,000 on the football pools last year." The sandwich-man was a very ragged, unkempt, heavily patched figure:

without his boards, he would have been simply a tramp, and he occasioned much mirth as he went upon his errand, with its implausible announcement. Closer inspection of the message, however, revealed that it was not he who made the claim, but a man who had simply hired him to spread the word. And this man was selling his expert knowledge of how to win the pools to anyone who would stump up the fee for his regular weekly bulletin of advice.

And many did. Did none of them ask why, if he was such a dab hand with the Treble Chance, he should want to make a much more complicated living by selling his precious expertise to strangers? Why should he not simply win big every week, particularly since, in a part-mutuel system like the pools, the more winners there are the less there is for each of them?

Christmas comes on the 25th of December, and only on the 25th of December. I am not going to turn strict moralist and talk about

greed serving the greedy right; there are plenty of upright folk with a small nest-egg they would like to turn into a slightly bigger one, with which they could look forward to a slightly more comfortable old age. Invested wisely, the nest-egg might well steadily increase in size by a few per cent a year. What it will not do, however, merely by being invested in Consolidated South Sea Bubbles Ltd, is to increase overnight by 100 per cent, 200, 300, and those who allow themselves to think that it might, just this once (for the young man on Consolidated South Sea Bubbles was so confident, as well as charming), will end their old age with no nest egg at all, and probably not even any bubbles.

But that is not because the South Sea Bubbles man is a swindler, it is because there are no bargains. Many years ago, I came to the conclusion that I was not destined to earn any money, not so much as a bent *clay*, except by writing words on pieces of paper, or speaking them aloud. The consequence is that I have no shares, no investments, no kruggerands, and oh my word, no franchises, even my surplus millions are accommodated in an ordinary bank, and I will not put myself to as much trouble as it would take to transfer some of them to a building society, though many experts, some of them knowing what they are talking about, insist that the building society would give me a better return.

The consequences are two; first, I must recognize that I cannot change my Rolls-Royce for a new one more than once every two or three years, or my yacht more than once every five; but second, I sleep soundly at night, with an innocent smile playing about my lips. And I willingly pay for the peace described in the second part of that syllogism with the grinding poverty implied by the first.

When the next wonder share gets into the headlines (whatever became of the Australian nickelmine that turned out to be full of nothing but very rusty abandoned bicycles?), I shall not be found in the queue for it, not even if it is North Thames Gas Board preferred, and when those who buy it at £99 later sell it, looking bewildered, at fourpence a gross, I shall keep my own counsel, knowing that what brought them to their bewilderment was that they were not content to buy at 99 in the expectation of selling at 105, but must needs buy at 99 in the eager certainty that they would soon be selling at £77 on a still rising market. I am sorry for those who bought La Mama's franchises, but I must tell them that my friend's father was a wise man for telling his son that there are no bargains, and his son was a wise man for believing him.

Philip Jacobson

Ronald Butt

A socialist and a reactionary

I always thought Neil Kinnock was a decent sort of man and now I know. It is true that until lately his instinct was to subject reason to rhetoric and that he made his way to the top by striking the kind of class war attitudes which now embarrass him from the left of his party. But those who have never roused the Tribune meeting cannot hope to wear Labour's crown easily, and most people recognize Kinnock as a humorous and kindly man. Now we know more. He is also a decent man because he is a self-confessed reactionary. When it comes to the interest of those for whom he is directly protective, "enlightenment" must make way for common sense.

In an interview with the magazine *Everwoman* he was asked what impact the so-called permissive society had on his thinking. "There's only one answer to that," he replied. "I'm a father. And no matter how much I try to convince myself towards the course of 'enlightenment' I know damn well that, put to the test, I'm what people would call a reactionary. I know it. I try and rationalize it but it's no good. I come to the same conclusion all the time. My children stand a chance of being hurt in the foreseeable future by what's called permissiveness."

Last he be mistaken for Norman Tebbit, he afterwards explained that by permissiveness he had simply meant "drugs, sex exploitation and the idea that rights do not carry responsibilities." The explanation is as illuminating as the original impulsive and honest answer. To most people Kinnock's feelings are simple decency and morality. But in a socialist milieu he feels obliged to accept the caricature of "reactionary" as contrasted with "enlightenment". Everyone understands why. Labour is a gradualist, not a revolutionary party, but the idea of an irreversible new Jerusalem of socialism is in its bloodstream - and democratic as well as revolutionary socialism has always been associated with libertarianism and breaking old moral constraints. That was true of the French and Russian revolutions, and even of some of the sectarian extremists of the English "puritan" revolution. For one thing, de-stabilizing the family helps to undermine a society, though once the new power structure is in place a new puritanism soon descends. "We have no pornography in Russia," I once heard a Russian ambassador proudly proclaim.

In a milder way the same thing was true of the old socialist intelligentsia in Britain; the linkage between socialism and what was oddly called free love was a standing pre-war joke. And that has left behind a hang-up to the Labour Party. The permissive society was a world-wide phenomenon, but it would have been less extreme in Britain had it not been born in a Labour parliament. It was also Labour MPs who were in the van of the fights against every attempt to curb its excesses -

resisting, for instance, legislation against late abortions to curb video and cinema obscenity. They even tried to stifle as unnecessary a bill to protect children from being exploited in pornography.

In such a party, Neil Kinnock has to pay his respects to "enlightenment", even when confessing that as a father he cannot take it. Most Labour voters and trade union members feel exactly the same. (Decency forbids me to print some trade unionists' off-stage remarks at last year's Labour conference when "gay rights" campaigners carried a motion for lowering the age of homosexual consent to 16.) But they feel the same over much else on which Kinnock cannot follow them.

On the sensible decision of the government to use visas as a safeguard against illegal immigration he will be alongside the glib Gerald Kaufman in calling it racism. Never mind the impossible situation at Heathrow and the abuses by which unscrupulous agents in Bangladesh milk would-be immigrants of their savings and dispatch them here with no right of settlement. Never mind the social problems caused by more immigration than Britain could absorb, which resulted from the bogus "progressive" equation between immigration control and racism. (Restraint would also have been necessary had equal numbers wished to come from white countries.) Never mind the wishes of the majority, including Labour voters.

On a whole range of other social attitudes, from the damaging educational fashions inflicted on schools structure and teaching by the progressive establishment to maintaining law and the defence of the realm, public opinion is not instinctively with Labour. The Tories' failure to make inroads into unemployment and the lack of sufficient money for hospitals and schools will hand some votes to Labour. But Kinnock's party goes against the public grain on much else, including union ballots which ordinary members want but which Labour accepts only reluctantly (with some heavy qualifications) because of Tory legislation.

There are now two union worlds, the new one of Bill Jordan of AUEW and of Eric Hammond of EEUPTU who reflect what their members want, and the old socialist world of the union bosses, which is basically elitist. There are also two Labour Parties. Kinnock's offers consensus and promises not to be deflected (even by the unions) from serving all the people. But there is also the party of the old socialists and the union barons; what will they do if they again have an inflation-making Labour government over a barrel for pay? Finally there are the potential Labour voters. Kinnock's problem is that too many other matters they are just as reactionary as he is on sex exploitation and drugs.

moreover... Miles Kington

One takes your brunt, Colonel

Like most journalists, I get a stream of directives from government departments telling me not to print state secrets, such as the fact that nuclear waste is mostly buried beneath new motorways or that Northern Ireland is shortly to be auctioned off, and like most journalists I ignore them. But the other day I was startled to receive a circular from a Home Office department stating starkly: "The press should note that in future they are not to use the expression 'by dint of'."

Scanning a story here, I was round to the Home Office in a flash and demanding an audience with the man who had written the directive. A Mr R45/2746/129E, though reluctantly he allowed me to call him Colonel Smithers.

"A genuine colonel, are you?" I asked. "We're all genuine colonels in Intelligence," he said. "We get the title the day we arrive."

"In Intelligence, are you?" I flashed at him.

"No," he admitted. "But I have hopes. So what's this all in aid of?" "Why can't I use the expression 'by dint of'? How is this going to help the Russians?"

"The Russians?" he said. "This is nothing to do with the Russians. This is to help us. The government is embarking on a programme to make the English language more cost-effective. You've no idea how wasteful and disorganized the language is at the moment, with millions of pounds being spent to maintain words that nobody wants or uses. If we could get English streamlined, we'd save billions in everything from dictionaries to computer languages."

"Can you do this by eliminating 'by dint of'?"

"It's a start," he said, "and it's a good illustration of useless language. The word 'dint' is only ever used in that one expression. I mean, you never hear people saying, 'That's a bad dint you've got there', or 'I'm having a bit of trouble with dint's'. People don't even know what a dint is."

He was right. I hadn't the faintest idea. "So 'dint' is an obsolete, one-use word. Outside of 'by dint of', nobody ever uses it, and by means of it is just as good. I'll be frank with

you; we can't afford to keep words like 'dint' any more."

"What other words like that are there?"

"Oh, thousands. There's back, as in 'back and call'. There's brunt, as in 'bear the brunt'. There's poke, as in 'pig in a poke'. There's escutcheon, which only ever gets blot on it, there's ell, which is something only taken in return for an inch, and there's kith, which only ever goes with kin. And there's kin as well. All outdated."

"Not poke," I said. "Poke still means a 'prod', even when it no longer means a bag."

"That's my point!" he cried. "Clearing up the language means we can now teach it properly to foreigners, so instead of telling them that a poke is a prod or something you used to keep a pig in, we now can avoid confusing them by saying straight out a poke is a prod! Know what a brunt is, by the way? Or how long an ell is?"

I didn't; his case seemed watertight. "Stymie?" I suggested.

"No. 'Stymie' is getting the idea," he said. "And ilk, and scotch..."

"Scotch?" I said, startled.

"As a verb, such as scotching a rumour. And those dreadful words which mean the opposite of what we think they mean today, as in 'without let or hindrance' or 'the exception that proves the rule'. Or crick in the neck..."

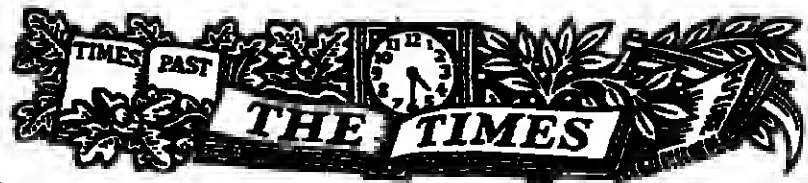
"You're going to get rid of cricks in the neck?"

"No, but we're going to get rid of a word which is wastefully restricted to the neck. Ever heard of a crick in the ankle? We don't think that 'crick' is pulling its weight. And I'm seriously worried about rampage."

"Tell me more, Colonel," I said, edging nervously towards the door, as the familiar look of logomania appeared on his face. "Well, you can only go on a rampage. You can't have a rampage. You can't say, 'There was a rampage in Leeds last night' - you can only have people going on it."

The rest was lost as I quietly closed the door and crept out to spread the news. He had the look of a man who would brook no opposition. In fact, that may be the last time I shall ever be able to use the word "brank" as a verb.

مكتبة الأمل



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

THE THATCHER GENERATION

Young people in Britain are sceptical of the power of government to improve their lives. That is the hopeful lesson of this week's series of articles in *The Times* on the attitudes of those who have attained the vote while Mrs Thatcher has been in office. They are also sceptical of their own powers to improve their lives. That is the depressing lesson.

We called this group, who make up 15 per cent of the electorate, *Thatcher's Children*. As the Prime Minister journeys to Scotland this week her mind will undoubtedly be concentrated on the disastrous electoral prospects for her party in the northern regions of the United Kingdom and what she can do to improve them. But it is also an opportunity for her — outside the confines of Downing Street — to consider responsibilities wider than her leadership of the Conservative Party.

As the most powerful and influential Prime Minister since the wartime Churchill, she has a duty to consider her impact upon the generation who have known no political leadership but hers. She must consider whether an overwhelming apathy amongst the young is an inevitable component of her political legacy. She should be asking herself what she can do about it. She should be worrying what others might do with it if she fails to live up to the challenge.

Among professional election campaigners too many mentions of the "youth vote" tend to produce cynical yawns. It is important, of course. No politician can say that young people are not important; pop concerts and rallies have to be organized, if only because the other side is doing so. But young votes do not decide elections. Young people are unreliable attenders at the polling stations. That form of apathy, at least, is nothing new.

The leaders of the political parties will all find information to interest and disturb them in this week's findings. Dr David Owen will not be happy to read that 42 per cent of our sample had no opinion about him whatsoever — a figure which reinforces the fact that the SDP leadership's experience in Government is a

fast wasting asset. It has become commonplace among Tory strategists to say that the electorate has forgotten the Winter of Discontent; less commonplace to hear Alliance recognition that the Foreign Secretaryship of Dr Owen is ancient history and that the Gang of Four has gone back to China.

As for Labour, Mr Neil Kinnock is still seen as a weak leader. It would be unwise to write off the Labour Party completely as vote-winner amongst young people. But the message that the Opposition has the policies to put Britain back to work has not hit home. Michael Foot is out of sight. General Galtieri is out of mind. But Labour's 1983 credibility problem remains.

Mrs Thatcher can be proud of the youthful scepticism concerning the power of the state to provide jobs. She ought to be concerned, however, at its collateral effects. She can be proud of her reputation for strong and determined action. She ought to be worried about whether she and her successors can continue to live up to that reputation.

For the overall picture of Britain's youth that is revealed by *The Times* survey is full of blank spaces. Mrs Thatcher is only one of the painters who can be held responsible. Modern Britain appears to be a land unfitted for heroes of any kind. It was tempting for our interviewers — whose own roots and outlook were set in the sixties — to look for those who might have displaced political faith in the young public's mind. A vote for Gelford, perhaps? Some modern echo of the call that Bob Dylan should be President of the United States. But there was virtually nothing.

Does that matter? Were we looking in the right directions? A degree of humility is necessary when one generation attempts to judge another. It is easy to look grimly at the pop culture of the past ten years; for example, and to divide it between punks (who appeared to believe neither in themselves nor in anything else) and bland superstars (who floated in the traditional showbiz world-apart). It is easy to look at a popular television programme like *Spitting Image* and despair of

the way that noone (from the Queen to Tina Turner) is spared from brutal parody. It is tempting to see a lack of any equivalent of sixties musical ideals, to recall that on *That Was The Week That Was*, at least some targets were protected, at least some things commanded belief.

As to whether such reflections add up to more than misplaced nostalgia, that is much harder to say. But political leaders — and would-be political leaders — should put their minds to them. Is the political apathy of so many young people towards their job prospects a passing phase, which will be eased by economic recovery? Or is it a dangerous vacuum which could be exploited by anyone who had the nerve to make a sufficiently grandiose claim or provoke a sufficiently serious emergency? Should we be looking nervously to the lessons of the thirties? Or has the material prosperity of the nation meant that no-one need ever be hungry enough for a job to fall for the authoritarian lure?

This week in *The Times* we have described a malaise. No one person is to blame for it but one person has the real power to decide what are the serious questions here and whether they need answering by action. That is the Prime Minister's task. She has created a political culture in which cost-cutting and efficiency are prized. Can she adapt it into a culture in which to take on a new workforce is as admired as to slim down an old one? She has reduced unreasonable faith in the state. Can she boost individuals' faith in themselves — and can she boost it beyond the beneficiaries of the Big Bang and into the disillusioned jobless with whom she spent yesterday in Barrow?

Her standing amongst the young electorate is higher than conventional wisdom would have us believe. She has the proven ability to provide policies and political leadership that can command excitement. She has the responsibility to build upon the revolution in attitudes that she has engendered. The young have little faith. She owes it to them to try to answer what little faith they have.

NONE ABOVE THE LAW

A month ago in the High Court a barrister acting for the Government in the suit brought against it by the vice-president of the Campaign for Nuclear Disarmament made an extraordinary claim. It cannot be assumed he was exceeding his brief: he was enunciating official doctrine.

Pleading on behalf of the Home Office, Mr John Laws said that the courts were debarred from any inquiry into action by civil servants as soon as a government lawyer waved under a judge's nose an affidavit by a permanent secretary bearing the words "national security". A class of state officials, not just confined to operatives of the Security Service, were permanently and literally above the law.

The judge, Mr Justice Taylor, evidently thought Mr Laws was trying it on. Surely, he asked, the speciousness of

the doctrine would have required the Government to forbid any court proceedings on the issue of telephone-tapping or, at least, to have insisted that they took place in camera.

Mr Laws did not blush. Not only did considerations of security preclude the High Court from trying the case but, if it persisted, then it would never find grounds for judgement. The only matter CND could contest was whether proper procedure in authorizing phone-tapping had been followed by the Home Secretary. But — according to Mr Laws — the fact that certain guidelines about the way taps were authorized had been published did not give anyone, including a judge in the High Court, the right to insist on their maintenance or continuation. Guidelines, Mr Laws said, could be changed at will.

Mr Justice Taylor this week

found in the CND case for the Government. He has judged that the Home Secretary's action was taken lawfully. The content of the adjudication is, however, less important than the fact of his judgement.

For the key issue here is not the state's capacity to defend itself against internal threats or, specifically, to equip itself to listen to the telephone calls of Communists. The issue is the ability of the courts to hear and judge allegations of wrongdoing.

The passage of the Interception of Communications Act last year and its provision for a tribunal diminishes Mr Justice Taylor not one whit. The judge comes of an old school, to which the lesson was read 25 years ago by Lord Denning. It says clearly: there can in Britain be no citizens above suspicion. The courts must be open to allegations of criminal behaviour by all the state's servants.

MORE SHARES FOR MORE PEOPLE

"The idea of individual share ownership has captured the imagination of the public. It is a sea change." Mr Nigel Lawson said last year. Even as the Chancellor was speaking, the Department of Employment was asking how many companies with a £750,000-plus annual turnover operate share-ownership schemes for their employees. The answer, 15 per cent, was more than in the mid-1970s, but it is not yet a sufficient declaration by employers in favour of popular capitalism or even work-force participation.

Greater popular participation in equity is desirable. The leap during the past four years in the number of stock-holders ranks as a permanent achievement of Mrs Thatcher's administration. The *Employment Gazette* helps explain why that growth has not gone further. Many companies — a quarter of all those offering employees a stake in ownership or profits — still prefer to deal employees into their prof-

its by means of a straight cash handout. A total of 30 per cent of major companies involve employees in shares or profits. This is a handsome figure. But a third of them offer shares only to executives and it seems that since the tax arrangements were changed in 1984 to favour this kind of scheme, this is where much of the growth has been.

Yet the Department of Employment's survey is pregnant with optimism about the possibilities of wider share-ownership. Employers believe that equity holdings by staff do enhance a sense of belonging, a commitment to the enterprise. Write that sentiment on the national canvass and it justifies the extension of share-ownership as a mechanism to educate and attach people to the free enterprise system.

As the promotional bandwagons for both the Trustee Savings Banks and British Gas begin to roll, the prospect grows for reducing the figure of the 51 per cent of all

shareholders who hold stock in a single company. What that proportion implies is that employee share participation has not yet inculcated a habit of buying and selling shares.

Pundits in and out of the City have criticized Mr Lawson's personal equity plans for the less-than-compelling tax incentives offered by the Treasury. The astute have done their sums and shown how there can be no balance of advantage in personal shareholding until some of the peaks elsewhere on the landscape of tax relief (for pension purchase, for house purchase) are levelled or lowered.

Above and beyond that, attitudes towards stock remain to be shifted and not just by speech-making politicians. Just as good industrial relations are as much the result of strong-minded managers as of legislation, so popular enthusiasm for the capitalist system will result as much from employers sharing the surpluses as from fiscal devices made in Westminster.

LETTERS TO THE EDITOR

Finding a position for the SDP

From Mr Roger Liddle
Sir, Danny Finkelstein (feature, August 27) is right to draw attention to the fundamental importance of proportional representation, but wrong to believe that I and others in the SDP are "wary" of it. PR is right because it is fair. Its achievement is central to the more consistent economic and industrial policies Britain needs.

Whether it will usher in the new era of "multi-party" politics, where Danny Finkelstein appears to believe that a separate SDP can foster coalition and consensus by making itself virtually impossible to work with, is more debatable. Dutch and Israeli experience suggests it will; German that it won't. In Britain there is no psephological evidence for the view that the SDP appeals to a separate constituency from the Liberals.

Secondly, I do not favour "coalition with Labour at any cost". In Lambeth Council I voted for a minority Conservative administration because the only alternative was Ted Knight's anti-democratic left.

Where I differ fundamentally from Danny Finkelstein is in wanting a "broad church" party of the centre-left in British politics.

That is a concept that means something to me as to millions. It is why the Alliance must be defended at all costs and why members of the SDP should stop being obsessed with their own ideological purity.

Yours faithfully,
ROGER LIDDLE,
46 Cleaver Square, SE11,
August 27.

From Mr Andrew Adonis
Sir, Most SDP members reading Danny Finkelstein's feature will, I think, have been surprised to see their party carved into "pro" and "anti-David Owen" factions, each preparing to engage in a "fight" at the party's forthcoming conference. Those of us who wish to see the Alliance remain a serious political contender know that it can ill afford either factions or fights.

But it is particularly disturbing

to see that Mr Finkelstein believes the dividing line between his factions to be attitudes towards the Labour Party, and that his fundamental charge against the "Liddle strategy" is that it seeks "coalition with Labour at almost any cost". It is Labour that dominates his analysis; the Conservatives receive hardly a mention in either the "Liddle" or the "Owen" strategies he describes.

This is myopia of the worst order. The Alliance must not trim in fit any possible post-election coalition; if a coalition is necessary its form will, in all probability, be decided by the electorate itself. But the Alliance must clearly identify its main opponents in that election.

You can tell a party, like a person, by its enemies. It is the party that has — literally — taxed the poor to give to the rich, severely weakened the industrial base of our economy, begun to dismantle our welfare services and shown indifference to the four million of our fellow citizens without jobs that ought to be our principal opponents.

Mr Finkelstein believes that proportional representation ought to be the SDP's "primary aim". Yet its achievement must not be, as he suggests, an end in itself.

The Alliance parties must say loud and clear what purposes they intend to pursue when the era of the "New Politics" dawns. Plaudits about "partnership" resulting from "multi-party government" are not enough. SDP policies commit the party to reducing inequality, improving the welfare state, maintaining public spending and rooting out injustices in our society — dare I say "left-wing" objectives?

Unless these objectives are included among its "primary aims" then the party has no future. Like the Liberal Party of the 1920s it will become an essentially irrelevant feature of our party system.

Yours etc,
ANDREW ADONIS,
Nuffield College,
Oxford,
August 27

Ethical questions

From Canon David Stevens
Sir, Father Kevin Kelly's attack (article, August 30) on "Vatican sexual ethics" could seemingly land him, with Father Curran, in the same doghouse of "ineligibility to teach Catholic theology", and this would be very sad both for him and for those who admire his work.

There is, however, another and even more serious possibility — that potential conversion to "Rome" might be deterred by the unedifying spectacle of a Church apparently bitterly divided over crucial moral issues — one part holding "official positions" (stigmatised as "so-called Christian") and the other teaching personal principles ("bringing comfort and healing").

This determined effort to present a dichotomy is bewildering to anybody who has experienced in action both the strong moral principles of traditional Catholic moral theology and is profoundly grateful for their firmness, and the helpful comforting way in which these principles are generally applied in particular

cases, where always the person takes precedence.

The problem with the Curran trend in moral theology is not that it signals some novel personalist approach to moral problems. That has always been there in pastoral practice. Rather it is that there appears to be a confusion between principles and pastoral casework, with the latter bulking so large that there is real danger of loss of sight of the basic principles, and a resultant decision into the moral anarchy of the world.

To take Fr Kelly's most colourful example — for every homosexual rescued from the scourge of Aids by the channeling of his inter-personal love into a permanent relationship, how many young people have declined into promiscuity and all its attendant ills because they have concluded there is no authoritative guidance to be had any more, not even from the Catholic Church?

Yours etc,
DAVID STEVENS,
3 Chapel Street,
Belton in Rutland,
Leicestershire,
August 30.

NHS treatment

From Sir Richard Doll
Sir, The interpretation of health service statistics is more complex than is always appreciated and people are often misled (as Dr J. D. Manson apparently was in his letter of August 28) into thinking that an increase in the frequency of hospital attendance means a deterioration in the country's health.

If, however, people live progressively longer, so that the proportion of old people with a high risk of disability increases, and if advances in medicine enable conditions to be treated that were previously untreatable, an increase in hospital attendance may occur when the state of health actually improves.

No one with any experience of the health service can deny that in many parts of the country the health service is coming under increased pressure and that the funds available to it are becoming progressively less adequate to meet the demand. Yet death rates at each age (which are generally thought to

reflect the incidence of disease) are falling. At many ages, indeed, they have fallen more sharply in the last decade than at any previous time apart from the miraculous years following the introduction of sulphonamides and antibiotics.

Between 1978-79 and 1983-84, for example, the death rate of infants fell by 25 per cent, of children aged 5-9 years by 22 per cent, of young adults aged 25-34 years by 10 per cent, of the late middle-aged, 55-64 years, by 6 per cent and of the old, aged 75-84 years, by 10 per cent.

What effect changes in living conditions may have had is difficult to assess, but health education and preventive and curative medicine are all contributing to longer and finer life.

Yours faithfully,
RICHARD DOLL,
Imperial Cancer Research Fund,
Cancer Epidemiology and Clinical Trials Unit,
University of Oxford,
Gibson Building,
The Radcliffe Infirmary,
Oxford,
September 1.

Looking askance

From Mr F. B. Field
Sir, Mr Simon Jenkins, Chairman of the Environmental Panel of British Rail, reports in his letter (August 25) that it is proposed to experiment with chevron-angled name boards at selected stations. This will not be an innovation but a revival of the style of naming that was used in the early 1920s for stations on the main lines of the old Midland Railway, of happy memory.

Yours truly,
F. B. FIELD,
7 Wallace Road,
Larkhall,
Bath, Avon.

Shades of racism

From the Director of the Runnymede Trust
Sir, Professor Flew (feature, August 21) claims as "the truth" the proposition that "highly significant differences in achievement between the non-white groups in Britain" are in the main to be explained by cultural differences rather than by "hostile discrimination" or the groups' own "genetic endowments".

This "truth" is suddenly and baldly asserted towards the end of an article whose arguments have ranged over a lot of targets, but have not been addressed to this point. One cannot, therefore, assess his evidence or reasoning on the matter.

No definition of culture, cultural difference or achievement is offered, and since these terms are understood in at least as many different ways as "racism", it is puzzling to wonder to what question the article is supposed to be addressed.

Yours faithfully,
ANN DUMMETT, Director,
The Runnymede Trust,
178 Norfolk Gower Street, NW1.

Risk of missing the Airbus

From Sir Anthony Meyer, MP for Chwyd North West (Conservative)
Sir, It is easy to understand the Government's hesitation, reported in your issue today (August 29), in providing the very large sums of money needed as launch aid for the new generation of Airbus civil airliners.

It was equally easy to understand their hesitation in backing a European rescue operation for Westland helicopters; or in using their support for British Leyland to nudge it towards a partnership with one of the European car producers. In every case there has been clear commercial advantage in allowing the Americans or the Japanese to come in and take the load off our shoulders.

The only trouble is that, by the end, Britain will have opted out of the effort to maintain a modern industrial base in Europe; and Europe's own ability to keep its industry alive, and the jobs that go with it, will have been seriously weakened by Britain's defection.

Large civil airliners are one of the few products in which Europe can compete with the United States and where the Pacific nations are 100 per cent behind to catch up. The products of Airbus Industrie have proved their attractiveness to airlines world wide. To opt out of this programme now, however strong the short-term commercial arguments, is to throw away our last, and almost certainly our best chance of remaining a modern industrial nation.

I am etc,
ANTHONY MEYER,
House of Commons,
August 29.

Example of BAE

From Mr Tom F. Jones
Sir, As the debate about the type of ship most suited to naval warfare and peacetime tasks continues to rumble, it seems to me that there is an admirable way forward.

I have much admired the way in which British Aerospace has "put its money where its mouth is" and funded what I believe is called a technology demonstrator aircraft. It does not pretend to be anything other than a test bed for new ideas and new equipment.

Why not, then, encourage the British shipbuilding industry to get together and jointly fund a short and fast demonstration vessel that could then be built and put through its paces?

What is so clearly needed is proof that such a configuration would perform well in the same range of operational conditions as long and thin Type 22 and 23 frigates now in service. It would cost many millions; but so did the British Aerospace aircraft.

Yours sincerely,
TOM JONES,
8 Cross Park Way,
Crownhill,
Plymouth, Devon.

Totally improper

From Mr A. G. Hassall
Sir, Prior to decriminalization the quarrying industry (particularly in country areas) would sometimes specify a screen to give a little (or big) inch stone (letters, August 12, 15, 20, 26, 29, 30). Only a hard won knowledge of the idiosyncrasies of the particular pit or quarry would determine whether we supplied a 7/8" or 3/4" screen for a little inch and 1/16" or 1/8" for a big inch aggregate.

Decriminalization has robbed us of much of the romance and mystique jealously won and guarded. Yours etc,
ANTHONY HASSALL,
59 Warrington Road,
Penketh,
Warrington, Cheshire,
August 27.

High and mighty

From Mr Barnet Litvinoff
Sir, Irving Kristof (feature, August 26) suffers from a near-universal malady of people beyond these shores: failure to understand that mysterious English sense of humour. He doesn't realise that we cannot even mouth the phrase "The Viscount Whitlow of Penrith" except with tongue firmly in cheek. U and non-U, like its precursor, One-upmanship, started a game, not an uproar.

Yours faithfully,
BARNET LITVINOFF,
28 Hollycroft Avenue,
Hampstead, NW3,
August 26.

Not entirely

From Mr J. Enock Powell, MP for South Down (Liber Unionist)
Sir, You state (leading article, September 1) that Mr James Molyneux "now has so little to say to the world that he has formally 'suspended' his relations with journalists".

Luckily on page 2 you had reported an important speech he made in my constituency on August 30.

I am, Sir, your obedient servant,
J. ENOCK POWELL,
House of Commons,
September 1.

Making a good start

From Mr H. A. Guy
Sir, Mr T. J. Carr (September 2) asks for a "good place" that welcomes casual visitors for breakfast between 7 and 9.30 am.

On the A31 in Hampshire, near Ringwood, there is a sign that proclaims: All Day Breakfast, £1.50.

Yours faithfully,
H. A. GUY,
20 Sherborne Road,
Southampton,
September 2.

ON THIS DAY

SEPTEMBER 4 1783

In 1783 radical societies, finding their inspiration in France, proliferated. Thomas Muir, an advocate and church elder, was a co-founder of one. His farcical trial and savage sentence were but the prelude to a series of adventures. From *Bologna Bay* he was rescued in 1786 by an American naval captain, shipwrecked, captured by Indians, and later imprisoned in Havana, from where he was put on a Spanish frigate which was attacked by the Spanish. Muir was badly wounded and was held prisoner by the Spanish even though he had fought for them. The French obtained his release, but his wounds proved incurable and he died in September, 1788.

Edinburgh, August 30

TRIAL OF MR MUIR FOR SEDITION, IN THE HIGH COURT OF JUSTICIARY.

Monday came on the trial of Mr Thomas Muir, the younger, of Hunterhill, for seditious practices. The prisoner, in the indictment, was accused of wickedly and feloniously exciting, in November last, at different meetings at Kirkcaldy, Campsie, and writings (viz. *Paine's Works*, *A Declaration of Rights*, *the Patriot*, &c.) calculated to produce a spirit of disloyalty and disaffection to the King and the established Government — of advising and exhorting persons to purchase and peruse seditious and wicked publications and writings (viz. *Paine's Works*, *A Declaration of Rights*, *the Patriot*, &c.) calculated to produce a spirit of disloyalty and disaffection to the King and Government — of distributing or circulating a seditious writing or publication — of producing and reading aloud, in a public meeting or convocation of persons, a seditious and inflammatory writing —

To these charges Mr Muir pleaded Not Guilty — He said he had nothing to observe on the relevancy; he would trust himself entirely to the Jury. He had given in, when last before the Court, written defences; in which he declared the libel to be false, and that he would prove that he had all along supported the Constitution. Being asked if he had any further defence, he said he rested upon his written defence; he had uniformly advised the people to pursue legal and constitutional measures; and that he had also advised them to read all books written upon the great national question of Reform.

The Jury being named, Mr Muir objected to every one of them: he said that as the gentlemen, however respectable, were all subscribers to the Goldsmiths Hall Association, and had offered a reward for discovering those who had circulated what they deemed seditious writings, they had already prejudged him, and were therefore improper persons to pass upon his assize —

The Lord Advocate addressed the Jury on the part of the Crown and, among other observations, said that if in the range of his official duty, in his private life, or in that bar accused of similar offences, there had been any one whose actions pointed him out as the most striking object for prosecution, or whose conduct was more peculiarly marked by the spirit of diabolical mischief — this was the man! — Under the pretence of Reform, he had been at particular pains to instill into the minds of the uneducated and unwary, doctrines of the most pernicious tendency, destructive of all order, and calculated to subvert and overturn the Constitution; and by an insidious comparison between France and this country, had left little room to doubt that his wish and motive was to introduce the same anarchy and confusion here, which, in that infatuated nation, had occasioned such bloodshed and ravage —

Mr Muir (who managed his own defence, unsupported by any Counsel) then rose. — He said that amidst the iniquitorial keenness of his adversaries, added as they had been by domestic spies, it was a consolation to him that his moral character had been a friend to Reform; and to this charge, had it been so laid, he would have pleaded guilty at once, and saved the Court from the lassitude arising from so tedious a trial.

As to the affairs of France, of which he much had heard, he said, with respect to some advantages they possessed by their constitution and their mode of taxation, he had only stated facts, which he trusted could not be considered seditious —

The Court rose about two o'clock in the morning, and at twelve on Saturday the Jury returned a verdict of finding the prisoner Guilty.

The Court then proceeded to pronounce sentence, and, after a short deliberation, ordained him to be transported beyond seas to such place as his Majesty, with the advice of his Privy Council shall judge proper, for the space of Fourteen Years...

One in the eye?

From Dr John Cooke
Sir, Travellers with a sense of history may easily imagine themselves transported back a century when passing through the wilder parts of the American West. Even so, whilst wandering in the Nevada desert recently, I was somewhat startled to catch sight of a tattered newspaper blowing in the wind, bearing the prominent headline (above the report of a golf tournament) "Norman takes the British Crown".

Yours sincerely,
JOHN COOKE,
Arachne Productions,
PO Box 28,
East Chatham,
New York 12060,
August 18.

THE ARTS

Television
Hen house
of horrors

A fresh dimension was added to the price of free-range eggs last night by *Animal Squad* (BBC1), a new series about the work of an RSPCA inspector.

In a dilapidated hen house unit which was little more than a charnel-house, police walked over the bones of dead birds and picked hundreds of hen carcasses off the cages where they had been left to rot.

Outside, the bodies of more dead birds decayed in plastic sacks. In another building 427 birds continued to live and to lay eggs, some of them standing on the bodies of their dead cage-mates.

The owner of this neglected farm is "quite fine" and sold his birds were "quite fine" and sold their eggs in a nearby health food shop. At the programme's conclusion the live birds were destroyed and the owner eventually fined £1,220.

The stoic keynote was struck by the RSPCA inspector, who expressed his feelings in a recitation of the charges he intended to bring. "Failure to inspect," he insisted angrily, surveying a scene for which far stronger language would have been appropriate.

Repetition is also the stock-in-trade of the actor Derek Martin, who has cornered the market in corrupt policemen with his *Friday* (ITV), a new underworld drama by Ian Kennedy Martin, takes this stereotype out of the police force and into the debt collecting business where he is not pleased to receive a request from his former colleagues for a "Friday manilla" of £150.

Much of the script's wit was predicated on widespread public acceptance of police corruption.

The cornerstone of the series' appeal will be the relationship between this contemporary roger and his wide-eyed leg man, a well educated martial arts master and disadvantaged single father played by Nigel Plener.

Plener is celebrated as the creator of the moaning hippie in the comedy *The Young Ones*; he is a skilful actor who can look as wistful as a Labrador puppy when required, but in this opening episode the vital spark of the two men's relationship was obscured by the effort necessary to establish their characters.

Celia Brayfield

Jokers need
to go wild

Rookery Nook
Shaftesbury

Ben Travers was good at birthday parties, and it is a shame that he is not still around to celebrate his hundredth. Short of the man himself, the alternative has to be a slap-up revival of *Rookery Nook* which, as he rightly claimed: "has made a lasting appeal to the British public."

The total number of its performances has been many times greater than that of all my other plays put together. The last time it played in the West End was during his lifetime in the late 1970s. The show was not to his liking, and I remember getting more fun out of it shortly afterwards when I saw it played by amateurs in a Cornish church hall.

Travers said he had no idea why the play was so popular, but there may be a clue here. Farce usually demands discipline and techniques available only to professional actors, and farce specialists at that. But this piece, rooted in English village life, with its gossips and snoopers, its local eccentrics and ferocious comicisms, contains something with which generation after generation of amateurs have been able to identify.

They may not deliver the whole thing, but they can get along. And better an affectionate church hall performance than a cold-blooded West End revival that goes off at half-cock.

Mark Kingston's production, which is affectionate and mechanically inventive, is the best I have seen, but in one respect I still prefer the Cornish amateur. That is the central partnership between the two cousins, Clive and Gerald, who are left in charge of the title property and the fleeing Rhoda, who invades it in her pyjamas.

Originally a vehicle for the highly competitive double act of Tom Walls and Ralph Lynn, it calls for two actors of outstanding comic personality — one projecting rapacious opportunism (whether with the drinks cupboard or anything in silk stockings), and the other the byzantine moral contortions of a bridegroom who finds himself in possession of a delectably dis-

tressed virgin. You cannot say that what Ian Ogilvy and Tom Courtenay do in these roles is positively wrong; only that they do not fill them out.

The play, of course, is clean as a whistle and the production rightly preserves the 1920s setting (by Alan Pickford) but in straining to recapture that supposed age of innocence, Mr Ogilvy reduces Clive to a blazered bouncer in Oxford bags whose thoughts stray no further than taking Rhoda for a spin in the car.

As for Gerald, Mr Courtenay scales him down to a slow-thinking, rather petulant victim of circumstances, whose spirals of misunderstandings and desperate gibberish come over as effects carefully arranged by the playwright rather than desperate improvisations by the character. Here, as elsewhere in the show, the pace needs revving up. Travers's farces always start slowly: what one misses here is the wild acceleration that should take over after the first act.

The production is at its brilliant best whenever it touches on Travers's favourite theme of domestic bullying. I doubt whether even the old Aldwych team ever sported such a crack squad of tyrants and victims as Peggy Mount, Nichola McAuliffe, and Derek Smith.

In the Robertson Hare role of Harold Twine, the fatal Gertrude's terrorized spouse, Mr Smith begins on traditional lines by nibbling his straw hat (his one surviving gesture of independence), and executes a vertical take-off to the zenith of acrobatic comedy. Briefly off the domestic book, he fixes the company with a phantasmagorical grimace, almost singing his lines, until the name of Gertrude catapults him across the stage, twitching from head to foot.

Lethargic pace remains an enemy even to Lionel Jeffries as the whip-banishing German neighbour, one bully from whom the show fails to draw blood. Travers's lines often sound pretty makeshift until they get carried into the higher lunacy of the action; but no doubt the company will shortly be getting their foot down.

Irving Wardle

Theatre



Lionel Jeffries, Ian Ogilvy and Tom Courtenay in *Rookery Nook*

A painful experience

Cramp
Bloomsbury

The Hull Truck Theatre Company's juggernaut trundles on with *Cramp*, their Fringe First success of 1981 which — now substantially updated and revamped with music — opened in Edinburgh last month. The score, by Tom Robinson and Hereward K, is a pleasantly melodic, synthesizer-based amalgam of Mr Robinson's chanson influences interspersed with peppy disco numbers. The singing is far from amateurish and the harmonizing particularly commendable.

What transpires in the interim constitutes one of the most depressing experiences currently available in London, an unutterably bleak lavafont of lazy plotting, dim chippiness and pointlessly four-mouthed speech. Since they hit the West End with *Up 'n' Under* two years ago, Hull Truck appear to have been

labouring under two very wrong ideas: that the Yorkshire proletariat is somehow their own personal discovery, and that their present artistic director John Godber is capable of writing funny dialogue.

Whatever one may feel personally for or against the small-town boos whom they impersonate in play after play, with their entrenched smugness and swaggering misogyny posing as earthy charm, the fact remains that Mr Godber has never suggested the least danger of developing them into dramatically potent characters. That is simply not his style.

The present farago is introduced by a sombre little lecture about the inequities of life in the wake of the miners' strike, and quickly jumps to the domestic problems of one Dave (Chris Walker), a 19-year-old technical student who pumps iron in his parents' garage and worries about whether he is as other

men. Another man, Max (Anthony Brown), attempts to lift Dave's usual 200 lbs but finds he cannot (he is not a weight-lifter, you see). They exchange jokey badinage, such as 'Ah'm off', 'Aye, Ah thought summat smelt'. Later, they go to the disco, where there is some feeble love interest. Dave gets drunk, invites a chum to perform a sexual service for him and, on his declining, cracks the other's head before returning home to hang himself.

At this point, the company sing: "Another hero pays the price/Another fool in paradise" although one searches in vain for evidence of a rhetorical connection between the lot of the common working man, broken by the dastardly NCB, and that of Dave, twanging his pees in the garage of his dotting parents (Maureen Morris and Stephen Crane). There may well be a hidden sub-text, but then there is scarcely a text.

Martin Cropper

Audiences and jury did not have the same idea about the films shown at this year's Locarno Festival. Report from Geoff Brown

British Lamb wins
the bronze leopard

If it had been left to Locarno's audiences, the top festival prize might well have gone to the British film *Lamb* — that stern, well-wrought account of a misguided Irish priest taking an epileptic urchin under his wing.

Spectators who fidgeted through wayward, dumpty and uncouth delicacies from far-flung countries, received *Lamb*, directed by Colin Gregg from Bernard MacLaver's novel, with the rapt attention due to a stark story punched home in crystal-clear images.

Not that the director returned from Locarno empty-handed: at the closing ceremony, Gregg hopped on to the platform to collect, in all, three scrolls of paper, a gold ingot in a presentation case and a bronze leopard couchant (the festival's third main prize).

Lamb also received the unique accolade of a television screening throughout Switzerland and Italy on the day of its festival debut, an event arranged by RAI television. At a stroke the film clocked up some six million spectators — far, far more than in Britain, where it received a meek commercial release earlier this summer.

Locarno audiences also relished 40m's Deutschland, a highly impressive debut film by the Turkish emigrant Tervik Baser. The forbidding title is perfectly apt, for the 40 square metres of her tiny Hamburg apartment are all the central character knows.

Her *Gastarbeiter* husband, fearing cultural contamination, forbids contact with the world outside; so days consist of staring from windows, reverie, incomprehension and despair. This might suggest a glum essay in cultural schisms and claustrophobia, but Baser — trained in photography and the graphic arts — invests his story with a potent sense of mystery.

A night-time exterior shot shows blackness punctured by white television screens flickering in separate apartments; remnants of the wife's Turkish past give ironic colour to the drab décor; throughout, a prowling camera prevents the character's prison from becoming the audience's. Baser bounced on to the award platform to receive three scrolls of paper, a silver leopard (the second prize) and much deserved applause.

By comparison Janusz Zaorski, the Polish director of the top prize-winner *Leszore* Bodenskie (*Lake Constanta*), received his golden leopard — muted clapping, polite moans and whistles. Perhaps the jury had been seduced by the film's promising credit sequence, in which the hero returns, haunted and curious, to his wartime internment camp on the borders of Lake Constanta. It is more likely, though, that they succumbed, as juries often do, to compromise and internal pressure; for there was nothing in the remaining film — a comedy-drama lacking all verisimilitude or resonance — to deserve so high an honour.

No controversy surrounded Italian scriptwriters always come by the pack — 10 names are not uncommon on film credits — but the festival spotlight Flaiano's individual brand of serious joking with a highly inventive exhibition built round stills, posters, newspaper cuttings, letters, drawings, book-jackets, television clips — even the sounds of Flaiano's favourite records. Those seeking a similar context for Francois Simon were out of luck. *Francois Simon — La Presence*, a film portrait prepared by the actor's widow, crumpled both his life and work into a morbid, pretentious collage.

But the chief object of retrospective attention was Keisuke Kinoshita — a director little known in the West, though in a career stretching back to 1943 he has made some of Japan's most respected and popular films. Luckily British audiences will be able to share Locarno's discoveries when the National Film Theatre mounts a Kinoshita season next year.

the top prize-winner in Locarno's television movies section, the Israeli Avant Popolo. The film follows two Egyptians in the aftermath of the 1967 Six Day War, stumbling across forbidden whisky and an Israeli patrol en route to the Suez Canal.

Their adventures are wittily written in a vein of black-dangerous comedy, and staged with an infectious cinematic brio that promises well for the young director Rafi Bukacek. At the award ceremony Bukacek duly received a scroll of paper and the golden leopard's eye — a startling representation of an eye split open, with a leopard instead of a pupil.

Locarno has always offered excellent retrospectives, and this year we were spoiled with three. One saluted the fine actor Francois Simon, son of Michel — a leading light of the Swiss film renaissance, able to conjure the most diverse expressions from his fragile voice, furrowed brow and deep-set eyes. Another dipped into the prolific output of Ennio Flaiano (1910-1972) — an esteemed novelist, journalist, man about town, script-writer for Fellini, Antonioni and Italy's best commercial directors.



Homage to a serious joker: Ennio Flaiano, scriptwriter and man about town

Rock

present playing in ad hoc combinations was staged. Some, such as Graham Parker and Ian Dury have gone on from the pub circuit to better things. But with the exception of Nick Lowe leading a band comprising Martin Belmont, Paul Carrack and the magnificent Pete Thomas (from the Attractions) who were joined later by Graham Parker, none of the musicians at this curious anniversary knees-up have had as though they had any reputation to protect.

Performances ranged from the inept (Lemmy, Rat Scabies, Mick Green and Wurzel ruing "Shakin' All Over") through the embarrassing (Ian Dury yelling his way through "Johnny B. Goode") to the unspeakable (Buster

Bloodvessel, wobbling like a huge lump of lard, bawling a tuneless 10 minute chorus of "Woolly Bully") if in the ordinary course of events Goodmann was to book acts on the strength of performances such as these, Dingwalls would have been out of business years ago.

The spruce harmonies and fluid shuffling rhythms that characterized Nick Lowe's "I Knew the Bride" and "Half a Boy, Half a Man" did not happen by accident, and likewise Graham Parker's punning version of Don Covay's "Chain of Fools" had evidently been worked on before the gig, offering some recompense to people who had paid £10 to get in.

David Sinclair

Gallery

Warrior of the arts

Even by the olympian standards of the 18th century, the man who combined the exacting taste of an influential patron of the arts with the tactical brilliance of the military genius was a rare animal.

Any general who was capable of leading an Austrian army to victory merits some scrutiny and of that select breed, few were more gifted than Prince Eugene of Savoy, whose death 250 years ago is being celebrated in a series of exhibitions in and around Vienna. At Schloss Hof and the nearby castle of Niederweiden, a few miles east of Vienna, those with a few hours to spare will find these two sides to Eugene's character amply illustrated in two lavish exhibitions.

In Schloss Hof, whose architectural splendours inspired two fine Canaletto elevations (displayed here), several rooms of the prince's former country retreat have been turned into museums of military history and Eugene memorabilia.

The soldier prince's ornate pistols, cuirass and battered snuff-box, souvenirs from the battle of Malplaquet are on display alongside brightly coloured maps of the campaigns which he undertook with the Duke of Marlborough against the French.

A portrait of the duke by Adrian Werff, on loan from a Florentine museum, is a welcome note of relief from the long rows of portraits of Prince Eugene which gaze down benignly at the visitor at every corner. Most portraiture of the prince was described by Louis XIV as "incapable de tout" and whose sickly bunched appearance induced mirth in the Parisian court more favourably than contemporary accounts record. It is impossible as one sees all these heroic portraits to believe that his upper lip was so narrow that it prevented him from ever shutting his mouth as the Duchess of Orleans relates.

The exhibition at Schloss Hof also attempts to record the achievements of the baroque which flourished in that area of central Europe which Eugene's armies freed from the Turks. Silver coins commemorating the downfall of the infidel and a series of opulent ivory reliefs on the same theme are contained in the smaller rooms.

Despite these, however, the visitor leaves Schloss Hof more aware of Eugene's military genius than his no less significant role as a patron of the arts. At Niederweiden this impression is balanced by the presence of several architectural models and drawings devoted to Eugene's building activities which as well as Schloss Hof included the spectacular Belvedere Palace in Vienna and the smaller but no less worthy Winter Palace in the Himmelpfortstrasse.

Two giants of the Austrian baroque, Fischer von Erlach and Lukas von Hildebrandt, worked for Eugene and the drawings, many of them from the Albertina in Vienna, are an insight into the workings of the two great architects' minds. Both took as motifs the forms of the Turkish tents which had so recently been erected at the gates of the city during the second siege of 1683 and their forms, in their exuberance and imagination, seem the complete antithesis of the "perfection of restraint" which marked the highly disciplined armies which occupied the other side of Eugene's life.

For those who cannot face the 8am bus to Schloss Hof or would rather remain in Vienna, a related exhibition can be seen in the opulent national library on the Josefsplatz. Here, underneath the vast oval dome of Fischer von Erlach's greatest secular work, the 15,000 books of Eugene's library are on display, "an excellent supply of books", the prince called it and a tribute to the breadth of his interests which included, apart from architecture and war, trees and all forms of tropical birdlife.

But even among these books, the art of war is never far away and the soldier-patron was able to combine his two great passions in the magnificent quartet of military treatises, each one of which was lovingly bound in the skins of the defeated Janissaries.

Richard Bassett



Prince Eugene of Savoy: arts patron

architects' minds. Both took as motifs the forms of the Turkish tents which had so recently been erected at the gates of the city during the second siege of 1683 and their forms, in their exuberance and imagination, seem the complete antithesis of the "perfection of restraint" which marked the highly disciplined armies which occupied the other side of Eugene's life.

For those who cannot face the 8am bus to Schloss Hof or would rather remain in Vienna, a related exhibition can be seen in the opulent national library on the Josefsplatz. Here, underneath the vast oval dome of Fischer von Erlach's greatest secular work, the 15,000 books of Eugene's library are on display, "an excellent supply of books", the prince called it and a tribute to the breadth of his interests which included, apart from architecture and war, trees and all forms of tropical birdlife.

But even among these books, the art of war is never far away and the soldier-patron was able to combine his two great passions in the magnificent quartet of military treatises, each one of which was lovingly bound in the skins of the defeated Janissaries.

Richard Bassett

ROYAL SLOANE SQUARE SW1
Until September 13th only
OURSELVES ALONE
"The best first play of this decade"
KAFKA'S DICK
A new comedy by ALAN BENNETT Directed by RICHARD EYRE
Cast: JIM BROADBENT, CHARLES LAMB, ROGER LLOYD PACK, GEOFFREY PALMER, VIVIAN PICKLES, ANDREW SACHS, ALISON STEADMAN
THEATRE

If you like music, you'll love Gentlepeople.
At Gentlepeople, you meet the kind of intelligent cultured single professionals that you would expect to meet at the home of a favourite friend. We take the utmost care to introduce you to people whom we feel you will value as friends and possible lifetime partners.
Call us for a complimentary consultation: 01-581 4393 01-351 2089
13 Kensington Green London SW1X 7QL

WOMEN IMPRESSIONISTS - Tamai Garb
The first ever book to exhibit the paintings of the Women Impressionists and a companion songs, with the extraordinary work of these women who allowed no man to write in traditionally male or female dominated areas.
Phaidon

SADLER'S WELLS ROYAL BALLET
First London performances of DAVID BINTLEY'S highly acclaimed fairy tale ballet
THE SNOW QUEEN
Sept 9 10 19 22 at 7.30 Sept 20 at 2.30 and 7.30
Swan Lake
Sept 11 12 15 at 7.30
Sept 13 at 2.30 and 7.30
Quartet/ Youth/ Tchaikovsky Pas de Deux/ Flowers of the Forest
Sept 16 17 18 at 7.30
Royal Opera House
Reservations 01.240 1066/1911
Access/Visa/Diners Club
Tickets £1.00-£22.50 (eves) £13.50 (mats)

THURSDAY SEPTEMBER 4 1986

Executive Editor Kenneth Fleet

STOCK MARKET FT 30 Share 1324.6 (+4.6) FT-SE 100 1670.7 (+2.9) Bargains 22057 USM (Datastream) 127.13 (-0.11) THE POUND US Dollar 1.5005 (+0.0110) W German mark 3.0415 (+0.0178) Trade-weighted 71.4 (+0.3)

Prudential pulls out

The Prudential Corporation is effectively to pull out of South Africa through an agreed takeover of Prudential Assurance Company of South Africa (PASA), its quoted subsidiary, by Liberty Life, one of the country's biggest insurance groups.

P&O profits

Peninsular and Oriental Steam Navigation Company yesterday announced pretax profits up 19 per cent to £69.8 million over turnover of £721 million for the six months to June 30.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

£30m issue

Scottish Metropolitan Property is issuing £30 million of debenture stock at a coupon to be determined and an issue price to be fixed by reference to 13 1/2 per cent Treasury stock 2004-08.

Simex futures

The first futures contract based on Japan's Nikkei share average opened for trading yesterday on the Singapore International Monetary Exchange.

Tempus 22 Traded Opts 23 Wall Street 22 Unit Trusts 24 Co News 23 USM Prices 24 Stock Market 23 Share Pts 25 Foreign Exch 23 Commercial Money Mkts 23 Property 26

MARKET SUMMARY

STOCK MARKETS New York Dow Jones 1888.84 (-3.52) Tokyo Nikkei Dow 18505.42 (-189.48) Hong Kong Hang Seng 1944.99 (-14.38) Amsterdam Gen 287.9 (+0.6) Sydney AO 1220.0 (+9.0) Frankfurt Commerzbank 2103.6 (-35.2) Brussels General 3895.86 (+18.65) Paris CAC 406.7 (-8.8) Zurich SBA General 534.30 (SAME) London closing prices Page 25 INTEREST RATES London Bank Base 10% 3-month interbank 9 1/2-9 3/4% 3-month eligible bills 9 1/2-9 3/4% buying rate US Prime Rate 7 1/4% Federal Funds 5 1/4% 3-month Treasury Bills 5.24-5.23% 30-year bonds 9 7/8-9 7/4% CURRENCIES London New York £ \$1.5005 £ \$1.4880 £ \$1.4820 £ \$1.4750 £ \$1.4680 £ \$1.4610 £ \$1.4540 £ \$1.4470 £ \$1.4400 £ \$1.4330 £ \$1.4260 £ \$1.4190 £ \$1.4120 £ \$1.4050 £ \$1.3980 £ \$1.3910 £ \$1.3840 £ \$1.3770 £ \$1.3700 £ \$1.3630 £ \$1.3560 £ \$1.3490 £ \$1.3420 £ \$1.3350 £ \$1.3280 £ \$1.3210 £ \$1.3140 £ \$1.3070 £ \$1.3000 £ \$1.2930 £ \$1.2860 £ \$1.2790 £ \$1.2720 £ \$1.2650 £ \$1.2580 £ \$1.2510 £ \$1.2440 £ \$1.2370 £ \$1.2300 £ \$1.2230 £ \$1.2160 £ \$1.2090 £ \$1.2020 £ \$1.1950 £ \$1.1880 £ \$1.1810 £ \$1.1740 £ \$1.1670 £ \$1.1600 £ \$1.1530 £ \$1.1460 £ \$1.1390 £ \$1.1320 £ \$1.1250 £ \$1.1180 £ \$1.1110 £ \$1.1040 £ \$1.0970 £ \$1.0900 £ \$1.0830 £ \$1.0760 £ \$1.0690 £ \$1.0620 £ \$1.0550 £ \$1.0480 £ \$1.0410 £ \$1.0340 £ \$1.0270 £ \$1.0200 £ \$1.0130 £ \$1.0060 £ \$0.9990 £ \$0.9920 £ \$0.9850 £ \$0.9780 £ \$0.9710 £ \$0.9640 £ \$0.9570 £ \$0.9500 £ \$0.9430 £ \$0.9360 £ \$0.9290 £ \$0.9220 £ \$0.9150 £ \$0.9080 £ \$0.9010 £ \$0.8940 £ \$0.8870 £ \$0.8800 £ \$0.8730 £ \$0.8660 £ \$0.8590 £ \$0.8520 £ \$0.8450 £ \$0.8380 £ \$0.8310 £ \$0.8240 £ \$0.8170 £ \$0.8100 £ \$0.8030 £ \$0.7960 £ \$0.7890 £ \$0.7820 £ \$0.7750 £ \$0.7680 £ \$0.7610 £ \$0.7540 £ \$0.7470 £ \$0.7400 £ \$0.7330 £ \$0.7260 £ \$0.7190 £ \$0.7120 £ \$0.7050 £ \$0.6980 £ \$0.6910 £ \$0.6840 £ \$0.6770 £ \$0.6700 £ \$0.6630 £ \$0.6560 £ \$0.6490 £ \$0.6420 £ \$0.6350 £ \$0.6280 £ \$0.6210 £ \$0.6140 £ \$0.6070 £ \$0.6000 £ \$0.5930 £ \$0.5860 £ \$0.5790 £ \$0.5720 £ \$0.5650 £ \$0.5580 £ \$0.5510 £ \$0.5440 £ \$0.5370 £ \$0.5300 £ \$0.5230 £ \$0.5160 £ \$0.5090 £ \$0.5020 £ \$0.4950 £ \$0.4880 £ \$0.4810 £ \$0.4740 £ \$0.4670 £ \$0.4600 £ \$0.4530 £ \$0.4460 £ \$0.4390 £ \$0.4320 £ \$0.4250 £ \$0.4180 £ \$0.4110 £ \$0.4040 £ \$0.3970 £ \$0.3900 £ \$0.3830 £ \$0.3760 £ \$0.3690 £ \$0.3620 £ \$0.3550 £ \$0.3480 £ \$0.3410 £ \$0.3340 £ \$0.3270 £ \$0.3200 £ \$0.3130 £ \$0.3060 £ \$0.2990 £ \$0.2920 £ \$0.2850 £ \$0.2780 £ \$0.2710 £ \$0.2640 £ \$0.2570 £ \$0.2500 £ \$0.2430 £ \$0.2360 £ \$0.2290 £ \$0.2220 £ \$0.2150 £ \$0.2080 £ \$0.2010 £ \$0.1940 £ \$0.1870 £ \$0.1800 £ \$0.1730 £ \$0.1660 £ \$0.1590 £ \$0.1520 £ \$0.1450 £ \$0.1380 £ \$0.1310 £ \$0.1240 £ \$0.1170 £ \$0.1100 £ \$0.1030 £ \$0.0960 £ \$0.0890 £ \$0.0820 £ \$0.0750 £ \$0.0680 £ \$0.0610 £ \$0.0540 £ \$0.0470 £ \$0.0400 £ \$0.0330 £ \$0.0260 £ \$0.0190 £ \$0.0120 £ \$0.0050

Bank objection rejected as MMC clears Elders bid

The way was cleared for another mega-bid yesterday when the Monopolies and Mergers Commission gave the green light for Elders LXL, the Australian drinks group, to renew its £1.8 billion takeover bid for Allied-Lyons, the food and drinks conglomerate. The nine-month MMC investigation had been prompted by concern over the high level of gearing and bank finance involved to mount the bid but even after unprecedented opposition from the Bank of England, the commission decided not to block the offer.

R-R and US rival to develop engine

Rolls-Royce and its big American aero-engine rival Pratt and Whitney, have joined forces to develop a super-jet engine for the next century's new generation of vertical take-off fighters. The engine would replace the Rolls-Royce Pegasus which now powers all Harrier-type jump jet aircraft in the western world.

Bank gives licence to Nomura

Nomura Securities, one of the world's largest securities houses, announced yesterday that it had received a licence from the Bank of England to take deposits and was setting up a London banking operation. It is the only Japanese securities house so far to apply for and receive a licence.

Go home, Lloyds Bank told

Mr Michael McWilliam, group managing director of Standard Chartered Bank, yesterday hit out at Lloyds Bank's bid to acquire up to 29.9 per cent of Standard's shares. Lloyds has applied to the United States Federal Reserve Board for permission to buy the stake in Standard Chartered after it lost its £1.3 billion takeover bid in July.

SE approves final version of rules for big bang

The Stock Exchange has temporarily shelved the requirement for member firms to obtain agreement letters from their clients before big bang on October 27. Revised Stock Exchange rules adopted by its council this week to regulate firms' conduct of business in the equities, gilt and corporate fixed interest markets, also introduce a requirement that firms have written rules governing dealings with partners and employees for their own account.

Gold breaches \$400

The price of gold rose above \$400 an ounce yesterday to be fixed at its highest level for almost three years. Gold leapt above \$400 in New York and consolidated in London, where it was set at \$407.2 in the morning. The metal fell to \$405 at the afternoon fix after profit-taking, closing at \$406.75.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.



From left: Mr Jim Butler, senior partner PMI (UK); Mr James Brown, PMI chairman; Mr Paul Boschma, KMG chairman; and Mr Bill Morrison, managing partner, KMG (UK)

PMI and KMG set to form world's biggest accountants

Both PMI and KMG said the merger would create a unique organization, with highly developed expertise on international assignments. But before the merger can proceed, the proposals will have to win the backing of partners in the individual national firms, which are free to reject the plans.

Interim profit falls at ASD

ASD, (formerly Associated Steel Distributors), the steel stockholding business which came to the USM in March 1985, yesterday reported interim results for the six months to June 30. Pretax profits fell from £1.4 million to £1.2 million on turnover up 15 per cent to £34.7 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

\$4 billion raised in record issue

The Government yesterday raised \$4 billion (£2.7 billion) in a record issue in the international capital markets. The issue, a ten-year floating rate note, announced in the morning, was originally set at \$3 billion. It was raised to \$4 billion at luncheon as it became clear that demand for the tightly-priced issue was extremely heavy.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Builder ahead

Wilsoo (Connolly) Holdings, the private housebuilder, yesterday reported interim pretax profits up 31 per cent from £7.4 million to £10.3 million.

Heroism in Russian ship rescue revealed

Continued from page 1

High Ind

UNIT TRUST RECORD BREAKER Between January 28th and August 14th 1986, the unit price of the County Japan Growth Trust doubled in value in what we believe to be a record breaking 198 days. It is also the top-performing authorised Unit Trust in the U.K. over the last twelve months - £1000 invested 12 months ago is now worth £2538. THE COUNTY JAPAN GROWTH TRUST: +114.7% GROWTH THIS YEAR. TOP PERFORMING AUTHORISED UNIT TRUST IN 1986. The County Unit Trusts. Post to County Unit Trust Managers Ltd, 161 Cheapside, London EC2V 6EL. Please send me details of the Japan Growth Trust. Surname (in full) First name (in full) Address (in full) Please tick here for details of the County Share Exchange Scheme. The NatWest Investment Bank Group

WALL STREET

Table of stock market movements including columns for 'Sep 2', 'Aug 29', and 'Sep 29' with various stock symbols and prices.

Early dip for Dow

New York (Reuters) - Wall Street shares yesterday began the sell-off that resumed late in Tuesday's session. Analysts said that firm oil and gold prices continued to ignite fears of a resurgence of inflation further down the line.

Hillsdown ahead 45% at half time

Hillsdown Holdings, the acquisition-hungry food and furnishing conglomerate, came in slightly ahead of market expectations yesterday with pretax profits of £19.6 million for the first half of this year - 45 per cent up on the same period last year.

CRH up by 15%

Cement-Roadstone Holdings, Eire's principal supplier of cement which also has considerable interests overseas, yesterday reported pretax profits up by 15.1 per cent to £10.7 million (£9.7 million) for the first six months of 1986. Energy savings and the continuing benefit of recent rationalization measures were significant factors.

P&O rides high on the profit waves

A 19 per cent improvement in interim profits year on year is good enough by any standards. But P&O shareholders can look forward to what promises to be an even better second half.

Wilson (Connolly)

Wilson sells its homes for £37,000, £10,000 less than the national average published by the Halifax Building Society this week. However, the company's margins are the envy of the industry, standing at 22.5 per cent in 1984.

Table of Canadian stock market movements with columns for 'Sep 2', 'Aug 29', and 'Sep 29'.

Interim Statement

The unaudited estimated results of the Guardian Royal Exchange Group for the six months ended 30th June 1986 are as follows:

Financial statement table showing Investment Income, Underwriting Results, Profit before loss on discontinued business, Profit before taxation and extraordinary item, Less: taxation minority interests, Profit (loss) after taxation and before extraordinary item, Profit (loss) after taxation and extraordinary item, Earnings per ordinary share (after taxation and before extraordinary item).

Table of Results by Territories (before taxation) for Australia, Canada, Germany, Republic of Ireland, South Africa, U.K., U.S.A., and Miscellaneous.

Table of Exchange Rates for Australia, Canada, Germany, Republic of Ireland, South Africa, and U.S.A.

Table of Life New Business showing New Sums Assured, New Annuities per annum, New Annual Premiums, and New Single Premiums.

The effect of exchange rate movements has been to decrease net premiums by £23.1m and investment income by £2.9m and to increase the short-term business underwriting loss by £0.1m. After allowing for the effect of exchange rate movements, the underlying growth in net premiums was 12% and in investment income was 11%.

In brief

H & J QUICK: Interim dividend 0.75p (0.6p) for the half to June 30. Turnover £60.4 million (£51.04 million). Pretax profit £506,000 (£249,000). Earnings per share 8.6p (3.91p). The board is realistic about prospects for the second half, which is traditionally slower.

JAMES NEILL HOLDINGS: First half of 1986. Pretax profit £523,000 (£2.5 million). UK sales £23.68 million (£15.24 million). Exports £7.73 million (£7.97 million). Less transfers to group companies overseas of £1.53 million (£2.34 million); overseas sales £12.8 million (£6.45 million). Interim dividend 2.5p (same). Earnings per share 0.5p (1.28p). The 1985 comparatives do not include Spect and Jackson international, which was acquired last Dec. In spite of the setbacks of the first half, the board believes the group is back on course and that prospects are good.

ARMITAGE BROTHERS: Dividend 35p (30p) for the year to May 31 last. Turnover £16.57 million (£13.64 million). Pretax profit £453,000 (£358,000). Earnings per share 63p (62p).

RE A BROTHERS: The offers for all three classes of capital have been declared unconditional in all respects and remain open. Acceptances have so far been received as follows: 75.50 million ordinary shares (94.9 per cent), 300,000 4.2 per cent preference shares (100 per cent), 600,442 3.425 per cent preference shares (99.9 per cent).

T. COWIE: The company's subsidiary, Eastern Tractors (Holdings), has bought John Riches (Agricultural), an off-shoot of the UK. Cargill, a distributor of agricultural machinery in East Anglia. The price was £367,000 cash. In the year to May 31 last, Riches made an operating profit of £160,000, before an extraordinary income of £250,000.

INTERNATIONAL SIGNAL & CONTROL GROUP: Mr James Guerin, the chairman, told the annual meeting that the five months since the end of the last financial year had been a period of high activity. The company has acquired Electro-Magnetic Processes and expects to formally complete the purchase of Cardion Electronics within the next few days. These two will be significant additions to the group's capabilities. Trad-

COMPANY NEWS

ing has continued at a high level and the order intake has been most encouraging. Present indications are that 1986/87 will prove another successful year.

ALLIANT PLANT GROUP: The group has acquired the mechanical handling division of Geoffrey E. Macpherson for £304,248. This extends the market area of the APG forklift division to Nottingham and Derbyshire.

SQUIREL HORN: Half-year to June 30. Turnover £11.9 million (£10.73 million). Pretax profit £27,477 (loss £59,573). No tax (nil). Profit per ordinary stock unit 0.005p (loss 0.012p).

LAMBERT HOWARTH GROUP: Half-year to June 29. Interim dividend 2p (1.5p). Turnover £1.9 million (£1.73 million). Pretax profit £559,000 (£427,000). Earnings per share 6.7p (6.5p). The directors are confident that the profit improvement will continue.

SHIMADZU CORPORATION: The company plans to issue £100 million (£67 million) of guaranteed notes, due 1991, with warrants to subscribe for shares of common stock of the company through an international syndicate lead-managed by Nikko Securities International, which was acquired last Dec. In spite of the setbacks of the first half, the board believes the group is back on course and that prospects are good.

ARMITAGE BROTHERS: Dividend 35p (30p) for the year to May 31 last. Turnover £16.57 million (£13.64 million). Pretax profit £453,000 (£358,000). Earnings per share 63p (62p).

RE A BROTHERS: The offers for all three classes of capital have been declared unconditional in all respects and remain open. Acceptances have so far been received as follows: 75.50 million ordinary shares (94.9 per cent), 300,000 4.2 per cent preference shares (100 per cent), 600,442 3.425 per cent preference shares (99.9 per cent).

T. COWIE: The company's subsidiary, Eastern Tractors (Holdings), has bought John Riches (Agricultural), an off-shoot of the UK. Cargill, a distributor of agricultural machinery in East Anglia. The price was £367,000 cash. In the year to May 31 last, Riches made an operating profit of £160,000, before an extraordinary income of £250,000.

INTERNATIONAL SIGNAL & CONTROL GROUP: Mr James Guerin, the chairman, told the annual meeting that the five months since the end of the last financial year had been a period of high activity. The company has acquired Electro-Magnetic Processes and expects to formally complete the purchase of Cardion Electronics within the next few days. These two will be significant additions to the group's capabilities. Trad-

SUN ALLIANCE INSURANCE GROUP

INTERIM STATEMENT

The estimated results for the six months ended 30th June 1986 are set out below with the comparative figures for 1985.

Table of Interim Statement showing Premium Income, General Insurance, Long-term Insurance, Underwriting Results, Profit (Loss) Before Taxation, Profit (Loss) After Taxation, Profit (Loss) Attributable to Shareholders, and Earnings per Share.

TERRITORIAL ANALYSIS OF GENERAL INSURANCE RESULTS

Table of Territorial Analysis of General Insurance Results showing Premium Income, Underwriting Result, Premium Income, Underwriting Result, and Premium Income for United Kingdom & Ireland, Europe, U.S.A., Canada, Australia, Other Overseas Areas, and Marine and Aviation (worldwide).

UNDERWRITING RESULTS

General business premium income increased by 16.0%. The underlying growth after allowing for currency fluctuations was 19.1%.

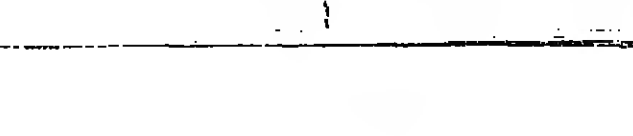
At Home, results have shown a marked improvement since the setback caused by the severe weather in the early part of the year and, despite an increase in large fire losses, underwriting profit was achieved in the second quarter. While motor business remains substantially unprofitable there are some signs that rating increases are beginning to take effect.

In Europe there was a reduced loss from Holland but underwriting experience there remains generally poor. The results of other European countries show little change. The improvement in the U.S.A. has continued and most lines produced better results.

Market conditions in Canada have also been improving and results have benefited both from rate increases and from lower claims frequencies.

Table of Long-Term Insurance showing New Life and Annuity business (Home and Overseas) with columns for 6 months to 30th June 1986, 6 months to 30th June 1985, and Year 1985.

Guardian Royal Exchange Group



BASE LENDING RATES

Table of Base Lending Rates for various banks and financial institutions including ABN, Adam & Company, BCCI, Citibank Savings, Consolidated Creds, Continental Trust, Co-operative Bank, C. Hoare & Co., Hong Kong & Shanghai, Lloyds Bank, Nat. Westminster, Royal Bank of Scotland, TSB, and Citibank NA.

Handwritten text in Arabic script: 'مكتبة النجف'

igh on
aves

مركز الأخبار

STOCK MARKET REPORT

Fears on inflation and New York bond prices tumble hit gilts

By Michael Clark

Government securities beat a hasty retreat yesterday, with investors continuing to take an increasingly pessimistic view of the economy.

Falls of at least £1 were recorded at the longer end of the market as the growing prospect of higher inflation continued to take its toll.

The gilt-edged market took its cue yesterday from New York where bond prices were sharply lower in nervous trading with investors also worried about the impact of higher prices on the US economy.

Last week's huge trade deficit is also still having an adverse effect on sentiment. But, as one London dealer pointed out, the Americans still have the benefit of lower interest rates. The gilts market has been pinning its hopes on a further cut in bank base rates throughout the summer, but has been thwarted by the Bank of England, which is reluctant to sanction any cuts just yet.

As a result, investors have again been turning to their favourite hedges in times of trouble and this has done little to restore confidence in the gilt market.

The price of precious metals have again been enjoying renewed support. Platinum again led the way higher and was closely followed by gold. The bullion price surged through the \$400-an-ounce level on world markets yesterday for the first time since March, 1984. It closed \$13.75 up at \$406.75 - its highest level for about three years.

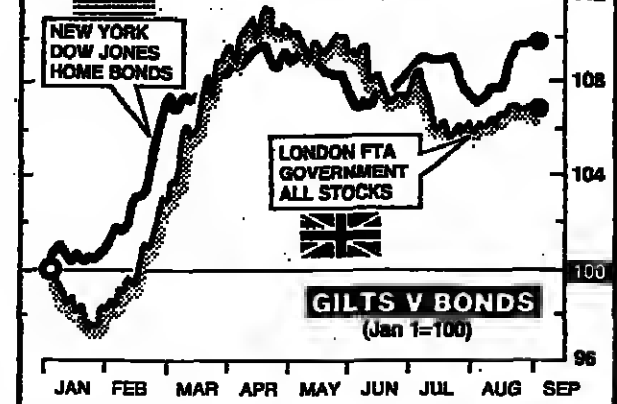
Gold shares responded enthusiastically with leaders like Anglo American Gold \$3 3/4 up at \$62 1/2, Vaul Reef \$5 at \$7 1/2 and Randfontein \$6 at \$8 1/4. The platinum producers saw Impala rise 40 cents to 1201 cents and Rustenburg 49 cents to 1200 cents.

But the rest of the equity market spent a quieter day after shaking off the overnight setback on Wall Street. The FT index of 30 shares rose by 4.6 points to 1,324.6. The FT-SE 100 index closed 2.9 points higher at 1,670.7.

Confirmation that Elders Ltd, the Australian brewer, had been given the green light to bid for Allied-Lyons came as little surprise to the market. Allied dipped 2p to 351p on the news. In the past few weeks, the shares have risen by nearly 50p in anticipation that Elders will renew its assault. Some brokers have even predicted that Elders will bounce back with an offer of up to 400p a share, valuing Allied at £2.7 billion. However, the market expects Allied to put up fierce resistance to any new offer. Elders' shares, which are quoted to London, fell 5p to 198p.

Hanson Trust shed 1p to 192p as reports continued to circulate that it was in talks with Anheuser-Busch, America's highest brewer, about the sale of its own Courage brewing business which it acquired following the £2.1 billion takeover of Imperial Group earlier this year.

Marketmen claim that Hanson may be asking about £1.3 billion for Courage, but this may be regarded as a little on the high side in the wake of the Monopolies Commission's proposed inquiry into the tie-house system for pubs.



South African Breweries advanced 9p to 202p. Vauxharden 2p to 390p and Wolverhampton & Dudley a similar amount to 54p. Grand Metropolitan, the Watney Mann and Truman group, slipped by 3p to 398p. HAT Group, currently the target of an unwanted bid from BET, recovered an early fall, to close all-square at 139p. BET has again been buying HAT shares in the market and now speaks for 10.3 million shares, or 13.42 per cent. BET rose 6p to 41p.

Shares of Foseco Minsep have been a disappointing market of late and at present are standing well below their year's high of 298p. They slipped another 1p to 244p yesterday, unperturbed by the news that discretionary clients of Mercury Warburg Investment Management have increased their holding to 12.37 million shares (15.08 per cent). The shares have a big following among analysts, but have failed to live up to expectations.

Still hoping that Goodman Field will eventually bid, despite recent demerit, Banks Hovis McDougall rallied from an early mark-down, closing 6p up on the day at 269p. Last month, Goodman, an Australian food producer, bought a 14 per cent stake in RHM from S & W Berisford. Meanwhile, the fast-growing Hillsdown Holdings has again pleased shareholders. Yesterday's interim figures showed pretax profits soaring from £13.5 million to £19.6 million and earnings a share up by nearly 50 per cent to 8.2p.

Dealers are claiming that the shares of Underwoods, the high street chemist, appear to have been oversold recently. Yesterday, the price rallied 8p to 181p, amid speculation that the group may be about to hit the acquisition trail. There is talk in the market that Underwoods' board may be considering an ambitious bid for its larger rival Superdrug, which was down 5p at 475p.

Shareholders have been rewarded with an interim payment of 1.4p and the board is proposing a one-for-three scrip issue. The group is looking for another strong performance in the second half.

ASDA-MFI rose 4p to 158p. Scrimgeour Vickers, the broker, has just published a circular on the company and rates the shares as a "buy". Nervous selling hit the big four clearing banks, but prices later steadied and closed above their worst levels of the day. Barclays slipped by 5p to 512p, after 509p. Lloyds by 2p to 462p, after 459p. Midland by 5p to 572p, after 569p and National Westminster by 6p to 559p.

It was a similar story throughout the rest of the financial sector. Among the insurance composites, Guardian Royal Exchange dropped 20p to 859p, despite announcing an increase in interim pretax profits from £7.4 million to £56 million. But Sun Alliance managed a 5p rise to 732p, following the half-time figures showing a return to the black with pretax profits of £43 million against a loss last year of £15 million.

Elsewhere, General Accident fell 13p to 864p, Commercial Union 3p to 302p and Royal Insurance 3p to 855p, after 847p.

Adam & Co, the Edinburgh private bank, yesterday announced pretax profits up from £51,000 to £12,000 for the year to June 30. It is also merging with Continental Trust, a London private bank, which will give it a London office for the first time.

creased their holding to 12.37 million shares (15.08 per cent). The shares have a big following among analysts, but have failed to live up to expectations.

Still hoping that Goodman Field will eventually bid, despite recent demerit, Banks Hovis McDougall rallied from an early mark-down, closing 6p up on the day at 269p.

Meanwhile, the fast-growing Hillsdown Holdings has again pleased shareholders. Yesterday's interim figures showed pretax profits soaring from £13.5 million to £19.6 million and earnings a share up by nearly 50 per cent to 8.2p.

Dealers are claiming that the shares of Underwoods, the high street chemist, appear to have been oversold recently. Yesterday, the price rallied 8p to 181p, amid speculation that the group may be about to hit the acquisition trail.

Shareholders have been rewarded with an interim payment of 1.4p and the board is proposing a one-for-three scrip issue. The group is looking for another strong performance in the second half.

ASDA-MFI rose 4p to 158p. Scrimgeour Vickers, the broker, has just published a circular on the company and rates the shares as a "buy".

Nervous selling hit the big four clearing banks, but prices later steadied and closed above their worst levels of the day.

Barclays slipped by 5p to 512p, after 509p. Lloyds by 2p to 462p, after 459p. Midland by 5p to 572p, after 569p and National Westminster by 6p to 559p.

It was a similar story throughout the rest of the financial sector. Among the insurance composites, Guardian Royal Exchange dropped 20p to 859p, despite announcing an increase in interim pretax profits from £7.4 million to £56 million.

But Sun Alliance managed a 5p rise to 732p, following the half-time figures showing a return to the black with pretax profits of £43 million against a loss last year of £15 million.

COMMENT
MMC passes Elders buck back to Bank

Anyone reading the conclusions of the Monopolies Commission on Elders IXL's proposed takeover of Allied-Lyons, without the foreknowledge that the deal had been cleared, could be forgiven for thinking the verdict would be different.

The commission outlines the frightening gearing caused by a debt-based bid as proposed by Elders. At a price of £3.85 per Allied share, which would hardly be a knock-out bid, debt would start at 161 per cent of equity and fall after a year only to 114 per cent of equity.

Even that allows for the sale of Allied's food businesses, a massive revaluation of Allied's assets and the instant resale of Hiram Walker if Allied finally landed the Canadian spirits company.

This compares with the 50 per cent gearing recommended by the Bank of England in its unusually forthcoming evidence. The Bank thought 100 per cent would give cause for concern.

At the same time the commission does not know what the effects of Elders' plan to sell half shares in pubs to tenants might be until it happens. Likewise, it recognises that the intended break up and sale of the food businesses might cause new monopoly problems (to be dealt with later) and disruption. It also acknowledges, with little comment, that the present set-up of Grand Metropolitan brewing Elders' Fosters brand while Allied brews the rival Australian Castlemaine would be untenable.

Given that few benefits from the takeover are catalogued, it may be thought that virtually any bid that does not directly concentrate market share, in the Commission's concluding words, "may be expected not to operate against the public interest". This would cause unease even in the City, where competitive pressures, combined with outdated vetting of mergers, would leave the way open for unfriendly legislation.

The investigation proved unsatisfactory mainly because of its genesis in general fears about the financial and economic threats from a move to highly-leveraged, debt-based bids as in the United States. There, \$150 billion of equity has been replaced by debt since 1983. This was why the Bank of England forthrightly opposed the deal. But it is the accumulation of a series of such bids that is damaging, to financial stability, industrial investment and even employment. The commission can only judge an individual case and, in the middle of the inquiry, Elders became more creditworthy through its link with BHP.

The commission has predictably patted the ball back to the Bank of England and the Stock Exchange. The Bank favours discussion of the problem. But it is hard to see any hard and fast rules over gearing applying reasonably to all cases. The Bank of England can warn the financing banks in its patch, but the problem is not easily to be resolved in the present framework.

Meanwhile, life has moved on rapidly for both Allied and Elders since the initial £1.8 billion bid was referred. Elders looks much stronger, though its role is still up in the air. Allied has still not finally landed Hiram Walker (which would require further recourse to shareholders) but has produced profit growth and prospects of perhaps £310 million pretax this year, which many in the City think would require a bid of £2.9 billion.

Bankers and City institutions are also taking a more sceptical view of this kind of bid, not least due to the publicity of this case. To complicate matters, Courage is now on the market - Hanson would like £1.5 billion - and rumours of a £1.3 billion purchase of Courage by the American Anheuser-Busch could cause Elders' John Elliott to weigh his options carefully. A quick bid could catch Allied busy in Canadian courts. Waiting until December would give all concerned more time. Courage would be an easier swallow.

genesis in general fears about the financial and economic threats from a move to highly-leveraged, debt-based bids as in the United States. There, \$150 billion of equity has been replaced by debt since 1983. This was why the Bank of England forthrightly opposed the deal. But it is the accumulation of a series of such bids that is damaging, to financial stability, industrial investment and even employment. The commission can only judge an individual case and, in the middle of the inquiry, Elders became more creditworthy through its link with BHP.

The commission has predictably patted the ball back to the Bank of England and the Stock Exchange. The Bank favours discussion of the problem. But it is hard to see any hard and fast rules over gearing applying reasonably to all cases. The Bank of England can warn the financing banks in its patch, but the problem is not easily to be resolved in the present framework.

Meanwhile, life has moved on rapidly for both Allied and Elders since the initial £1.8 billion bid was referred. Elders looks much stronger, though its role is still up in the air. Allied has still not finally landed Hiram Walker (which would require further recourse to shareholders) but has produced profit growth and prospects of perhaps £310 million pretax this year, which many in the City think would require a bid of £2.9 billion.

Bankers and City institutions are also taking a more sceptical view of this kind of bid, not least due to the publicity of this case. To complicate matters, Courage is now on the market - Hanson would like £1.5 billion - and rumours of a £1.3 billion purchase of Courage by the American Anheuser-Busch could cause Elders' John Elliott to weigh his options carefully. A quick bid could catch Allied busy in Canadian courts. Waiting until December would give all concerned more time. Courage would be an easier swallow.

Given that few benefits from the takeover are catalogued, it may be thought that virtually any bid that does not directly concentrate market share, in the Commission's concluding words, "may be expected not to operate against the public interest". This would cause unease even in the City, where competitive pressures, combined with outdated vetting of mergers, would leave the way open for unfriendly legislation.

The investigation proved unsatisfactory mainly because of its genesis in general fears about the financial and economic threats from a move to highly-leveraged, debt-based bids as in the United States. There, \$150 billion of equity has been replaced by debt since 1983. This was why the Bank of England forthrightly opposed the deal. But it is the accumulation of a series of such bids that is damaging, to financial stability, industrial investment and even employment. The commission can only judge an individual case and, in the middle of the inquiry, Elders became more creditworthy through its link with BHP.

The commission has predictably patted the ball back to the Bank of England and the Stock Exchange. The Bank favours discussion of the problem. But it is hard to see any hard and fast rules over gearing applying reasonably to all cases. The Bank of England can warn the financing banks in its patch, but the problem is not easily to be resolved in the present framework.

Meanwhile, life has moved on rapidly for both Allied and Elders since the initial £1.8 billion bid was referred. Elders looks much stronger, though its role is still up in the air. Allied has still not finally landed Hiram Walker (which would require further recourse to shareholders) but has produced profit growth and prospects of perhaps £310 million pretax this year, which many in the City think would require a bid of £2.9 billion.

Bankers and City institutions are also taking a more sceptical view of this kind of bid, not least due to the publicity of this case. To complicate matters, Courage is now on the market - Hanson would like £1.5 billion - and rumours of a £1.3 billion purchase of Courage by the American Anheuser-Busch could cause Elders' John Elliott to weigh his options carefully. A quick bid could catch Allied busy in Canadian courts. Waiting until December would give all concerned more time. Courage would be an easier swallow.

Given that few benefits from the takeover are catalogued, it may be thought that virtually any bid that does not directly concentrate market share, in the Commission's concluding words, "may be expected not to operate against the public interest". This would cause unease even in the City, where competitive pressures, combined with outdated vetting of mergers, would leave the way open for unfriendly legislation.

● The Kleinwort Grieson analyst Mr Chris Marsay remains bullish about prospects for Glaxo and says some brokers' fears about growth prospects are unfounded. The company's penetration of the US market continues and Mr Marsay predicts that pretax profits, due next month, will rise from £403 million to £560 million. He is looking for £725 million next year. The shares rose 10p to £10.05.

Last week's huge trade deficit is also still having an adverse effect on sentiment. But, as one London dealer pointed out, the Americans still have the benefit of lower interest rates. The gilts market has been pinning its hopes on a further cut in bank base rates throughout the summer, but has been thwarted by the Bank of England, which is reluctant to sanction any cuts just yet.

As a result, investors have again been turning to their favourite hedges in times of trouble and this has done little to restore confidence in the gilt market.

Confirmation that Elders Ltd, the Australian brewer, had been given the green light to bid for Allied-Lyons came as little surprise to the market. Allied dipped 2p to 351p on the news. In the past few weeks, the shares have risen by nearly 50p in anticipation that Elders will renew its assault. Some brokers have even predicted that Elders will bounce back with an offer of up to 400p a share, valuing Allied at £2.7 billion. However, the market expects Allied to put up fierce resistance to any new offer. Elders' shares, which are quoted to London, fell 5p to 198p.

Hanson Trust shed 1p to 192p as reports continued to circulate that it was in talks with Anheuser-Busch, America's highest brewer, about the sale of its own Courage brewing business which it acquired following the £2.1 billion takeover of Imperial Group earlier this year.

Marketmen claim that Hanson may be asking about £1.3 billion for Courage, but this may be regarded as a little on the high side in the wake of the Monopolies Commission's proposed inquiry into the tie-house system for pubs.

South African Breweries advanced 9p to 202p. Vauxharden 2p to 390p and Wolverhampton & Dudley a similar amount to 54p. Grand Metropolitan, the Watney Mann and Truman group, slipped by 3p to 398p. HAT Group, currently the target of an unwanted bid from BET, recovered an early fall, to close all-square at 139p. BET has again been buying HAT shares in the market and now speaks for 10.3 million shares, or 13.42 per cent. BET rose 6p to 41p.

Shares of Foseco Minsep have been a disappointing market of late and at present are standing well below their year's high of 298p. They slipped another 1p to 244p yesterday, unperturbed by the news that discretionary clients of Mercury Warburg Investment Management have increased their holding to 12.37 million shares (15.08 per cent). The shares have a big following among analysts, but have failed to live up to expectations.

Still hoping that Goodman Field will eventually bid, despite recent demerit, Banks Hovis McDougall rallied from an early mark-down, closing 6p up on the day at 269p. Last month, Goodman, an Australian food producer, bought a 14 per cent stake in RHM from S & W Berisford. Meanwhile, the fast-growing Hillsdown Holdings has again pleased shareholders. Yesterday's interim figures showed pretax profits soaring from £13.5 million to £19.6 million and earnings a share up by nearly 50 per cent to 8.2p.

RECENT ISSUES table with columns for company name, price, and change.

RIGHTS ISSUES table with columns for company name, price, and change.

FOREIGN EXCHANGES table with columns for country, rate, and change.

STERLING SPOT AND FORWARD RATES table with columns for currency, rate, and term.

OTHER STERLING RATES table with columns for currency, rate, and bank.

DOLLAR SPOT RATES table with columns for currency, rate, and bank.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

RECENT ISSUES table with columns for company name, price, and change.

RIGHTS ISSUES table with columns for company name, price, and change.

FOREIGN EXCHANGES table with columns for country, rate, and change.

STERLING SPOT AND FORWARD RATES table with columns for currency, rate, and term.

OTHER STERLING RATES table with columns for currency, rate, and bank.

DOLLAR SPOT RATES table with columns for currency, rate, and bank.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

EURO MONEY DEPOSITS table with columns for currency, rate, and term.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

LONDON FINANCIAL FUTURES table with columns for contract, price, and change.

MONEY MARKET AND GOLD table with columns for market, price, and change.

MONEY MARKET AND GOLD table with columns for market, price, and change.

MONEY MARKET AND GOLD table with columns for market, price, and change.

MONEY MARKET AND GOLD table with columns for market, price, and change.

MONEY MARKET AND GOLD table with columns for market, price, and change.

British Gas rides out storm

While Britoil, admittedly a pure exploration and production oil company, wilts under the pressure of lower oil prices, the slump in prices has not had the serious effect it was expected to have on British Gas.

Most of the numbers now being crunched in the run-up to the privatization - November 21 now seems the most likely date for the big sale - were collated when heavy fuel oil was at its lowest price for 10 years.

The latest review of British Gas from its broker, Hoare Govett, is based on a lower oil price. Because British Gas has been forced to lower prices to industrial customers to stay competitive with cheaper oil, Hoare Govett suggests that this year operating profits will be under pressure but, even after making provision for repaying part of the £2.5 billion debt the Government introducing to the balance sheet, dividends should not threaten cash flow.

However, no figure is being put on that dividend. The 1987-88 financial year is the first the brokers are prepared to put an estimate on. In that year, when the effects of the oil price changes will have worked through - possibly to the extent of the domestic consumer benefiting from a price cut - sufficient free cash will be available to pay a dividend of between £240 and £310 million.

Adam & Co, the Edinburgh private bank, yesterday announced pretax profits up from £51,000 to £12,000 for the year to June 30. It is also merging with Continental Trust, a London private bank, which will give it a London office for the first time.

Elsewhere, General Accident fell 13p to 864p, Commercial Union 3p to 302p and Royal Insurance 3p to 855p, after 847p.

Adam & Co, the Edinburgh private bank, yesterday announced pretax profits up from £51,000 to £12,000 for the year to June 30. It is also merging with Continental Trust, a London private bank, which will give it a London office for the first time.

British Gas rides out storm

While Britoil, admittedly a pure exploration and production oil company, wilts under the pressure of lower oil prices, the slump in prices has not had the serious effect it was expected to have on British Gas.

Most of the numbers now being crunched in the run-up to the privatization - November 21 now seems the most likely date for the big sale - were collated when heavy fuel oil was at its lowest price for 10 years.

The latest review of British Gas from its broker, Hoare Govett, is based on a lower oil price. Because British Gas has been forced to lower prices to industrial customers to stay competitive with cheaper oil, Hoare Govett suggests that this year operating profits will be under pressure but, even after making provision for repaying part of the £2.5 billion debt the Government introducing to the balance sheet, dividends should not threaten cash flow.

However, no figure is being put on that dividend. The 1987-88 financial year is the first the brokers are prepared to put an estimate on. In that year, when the effects of the oil price changes will have worked through - possibly to the extent of the domestic consumer benefiting from a price cut - sufficient free cash will be available to pay a dividend of between £240 and £310 million.

Adam & Co, the Edinburgh private bank, yesterday announced pretax profits up from £51,000 to £12,000 for the year to June 30. It is also merging with Continental Trust, a London private bank, which will give it a London office for the first time.

Elsewhere, General Accident fell 13p to 864p, Commercial Union 3p to 302p and Royal Insurance 3p to 855p, after 847p.

Adam & Co, the Edinburgh private bank, yesterday announced pretax profits up from £51,000 to £12,000 for the year to June 30. It is also merging with Continental Trust, a London private bank, which will give it a London office for the first time.

SKF

Group half-year report

Table showing SKF Group sales for the first six months of 1986, comparing 1986 and 1985 figures for sales, operating income, and capital expenditure.

The European economy remained firm with a gradual uptrend in its business activity. Although the improvement rate was somewhat below expectations, industrial investment crept cautiously upwards. The US economy was less favourable than awaited, with weaker development shown in the OEM industries and a wait-and-see spring climate among distributors.

The Group's 730 million kronor profit after financial income and expense, corresponds to net earnings of 19.40 kronor per share (21.65).

Of this income, rolling bearings accounted for 504 million (582). The decrease was caused by sluggish development of prices in Europe, falling export prices and the currency development in several overseas markets.

Aktiebolaget SKF, S-415 50 Göteborg, Sweden.

Main table containing unit trust information, organized into columns for various categories like 'UNIT TRUST MANAGERS', 'RETAIL UNIT TRUST MANAGERS', 'INVESTMENT TRUSTS', etc. Each entry includes fund names, prices, and performance metrics.

UNLISTED SECURITIES

Table of unlisted securities with columns for company name, price, and other financial details.

INVESTMENT TRUSTS

Table of investment trusts with columns for company name, price, and other financial details.

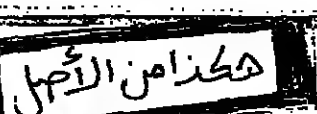
COMMODITIES

Table of commodity prices for various goods like metals, grains, and oil.

Section titled 'The price in this section rises to Tuesday's trading' containing market commentary and analysis.

Section titled 'FINANCIAL TRUSTS' containing information about various financial services and trusts.

Section titled 'TANKER REPORT' containing news and updates related to the shipping industry.



COMMERCIAL PROPERTY

Norwich and Prudential in £60m shop scheme

Norwich Union, the insurance company, will unveil tomorrow its plans for a £60 million joint retail development with the Prudential Corporation — a 350,000 sq ft scheme at Ilford, north-east London.

Norwich Union and the Prudential want permission from the London Borough of Redbridge for a three-level centre linked to Marks and Spencer, Littlewoods and C&A. There will be a department store, 90 unit shops, other large stores, a food court, restaurants and parking for 1,000 cars.

Hillier Parker and Bernard Thorpe & Partners, the letting agents, say several retailers are interested in taking the department store.

Last week Norwich Union announced it had bought the headlease of Fountain House in the City of London for £27.51 million from the Stewart Wrightson Group. The purchase, through Edward Erdman, shows the insurance company an initial yield of 7 per cent.

But the potential for capital and rental growth within the 100,000 sq ft office building in Fenchurch Street, must be enough to reduce that significantly. The freeholder is the Clothmakers Company.

Norwich attributes part of its good performance to its investment in commercial property, and could spend up to £325 million in the sec-

tor this year.

Guardian Royal Exchange, the insurance company, has bought the former ABC cinema site at Maidenhead, Berkshire, from Boothbourne Properties. Permission has been obtained for 30,000 sq ft of offices and a replacement 5,800 sq ft cinema on the site. The scheme will have a value of £7 million on completion. The joint letting agents are Goldstein Leigh Miles, Edwio Hill & Partners and Richard Ellis.

London & Caltrust Properties, the joint venture company between London & Metropolitan Estates and Caltrust Developments, the Scottish company, has C&A as its anchor tenant for its £21 million, 100,000 sq ft shopping centre in Ayr, Scotland.

C&A is taking a 19,000 sq ft store on a 125-year lease at a peppercorn rent, paying a substantial premium for the shop. The developer says that half the scheme will be pre-let by the end of this month, ready for opening at Christmas 1987. The joint letting agents are Healey & Baker, Strutt & Parker and Donald Stewart & Co.

Hunting Gate Developments and Allied Dunbar Property Funds have sold 10.75 acres of land on their Shire Park business park at Welwyn Garden City, Hertfordshire, to the Digital Equipment Company. Hoating Gate is

developing two speculative buildings at the entrance to Shire Park with 37,600 sq ft and 23,500 sq ft. ICI has permission for a 160,000 sq ft office complex on 14 acres of the scheme, leaving 32 acres still to be developed.

Samuel Properties, which recently agreed an £86 million merger with Clayform Properties, has sold its 200,000 sq ft office development in Los Angeles for \$37.5 million (£25 million).

The building, pre-let to Hughes Aircraft Corporation, part of General Motors, on a 10-year lease with agreed annual rent rises, has been bought by the Shawa Corporation for cash. It is located next to Los Angeles International Airport.

The Mountleigh Group, the Yorkshire textile company-turned-property developer, will be transformed into one of the sector's larger and more interesting companies through its agreed acquisition of United Real Property Trust, the old established property company. Its £117 million offer for United Real closes this afternoon.

Mountleigh is paying a healthy price for United Real by offering 975p per share. United's last stated net asset value was 744p per share. But Mountleigh believes United's true worth is 1250p per share, making its offer stand at a 28 per cent discount.

Dramatic leap

Mountleigh is likely to develop the most attractive parts of the United Real portfolio, including State House, an office block in Holborn, central London, which alone could have a site value of £35 million.

But much of the rest could

United Real buy lifts Mountleigh into big league

By Judith Huntley

be sold, providing Mountleigh with useful cash.

It is a policy already being applied successfully to the £58 million portfolio of properties which Mountleigh acquired from Samuel Properties before that company's merger with Clayform Properties.

Sales are under way and the Eflra site on the south bank of the Thames in London was sold by Mountleigh almost immediately it was acquired from Samuel.

Mountleigh has also bought

the art deco Hoover factory in west London for just under £10 million.

At least two potential purchasers are believed to be offering substantially more than that to buy the building from Mountleigh now.

The deal with United Real has involved several months of painstaking talks with Mr Maurice Wohl, United Real's former chairman and a 51 per cent shareholder who now lives in Switzerland.

It will be a dramatic leap

forward for Mountleigh, a fast-growing company which has seen its share price treble between January last year and its bid for United Real.

It was only in 1981 that Mountleigh sold its textile interests to concentrate full time on property development.

Since 1981, Mountleigh's earnings per share have risen from 7.47p to 77.67p by April 1986. Dividends have more than doubled in that time, with assets per share rising

from 118.96p to 548.79p. But behind the apparent overnight sensation lies 20 years or more of work by the company's driving force, Mr Tony Clegg, the Lancashire-born and educated man who is now Mountleigh's chairman and chief executive.

Mr Clegg arrived at the Mountain Mills Company, the Yorkshire textile company, as manager in May 1961, becoming a director two years later. Leigh Mills merged with Mountain Mills in 1966 and Mr Clegg became a director of the new company.

Transformation

By 1972 he was the joint managing director of Leigh Mills.

The transformation from textile company to property company started in 1976 and it was in 1979 that Leigh Mills became Mountleigh.

Three years ago, Mr Clegg became Mountleigh's new chairman and has overseen its growth as one of the sector's highly rated companies.

Industrial rents 'are in their best position since 1970s'

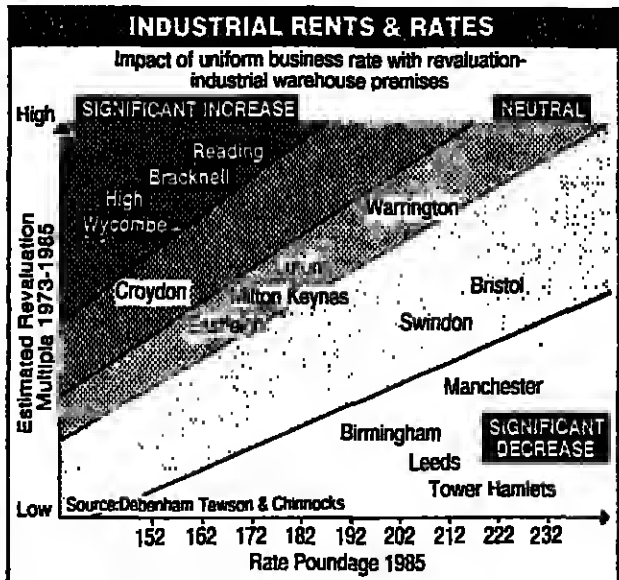
The industrial property market is seeing sustained improvement in rents, an important barometer of the sector. The closer balance between supply and demand, especially in the South-east of England and some areas of the Midlands is due to the brake on new development which has been operating in the private sector for the last five years.

Debenham Tewson & Chinnocks, in its latest survey of industrial rents and rates, argues that the sector is in its most favourable position since the late 1970s.

Industrial rents in most of the 24 centres surveyed, show rises. And if interest rates continue to fall, there will be a further incentive for industrialists to resurrect investment plans, thereby benefiting the property market, the survey says.

But it sounds a warning that if the present stability between supply and demand in some areas is to continue, new institutional money coming into industrial property will need to increase by 400 per cent. This would allow the rate of development to return to the levels before the recession.

The firm has also examined the impact the Government's proposed rating revaluation and uniform business rate to



the pound will have on industrial property. The chart shows which areas will benefit and which suffer if the new system comes into being.

Debenham Tewson says there will be a substantial reduction in liability for rates once the revaluation is completed in 1990. Rental growth has lagged behind that for shops and offices which will lead to a significant shift in the rates burden away from the industrial sector, particularly

in the North of England and the Midlands. Only the more prosperous areas such as Berkshire are likely to face higher revaluations.

But plans to introduce a uniform business rate in the pound will result in an increase in the rates levied for 56 per cent of industrial space. The rates payable will fall in the large cities but industrialists operating outside the metropolitan areas will see a hefty rise in their rates burden.

HOW TO BUILD A MANAGEMENT CAREER

The demands of a successful management career are tackled in two major and highly respected programmes: the Diploma in Management Studies (DMS) and the Master of Business Administration (MBA). You can study while you work. Both are part-time programmes at polytechnics and colleges across Britain. Whatever field you're in, you can acquire the knowledge and techniques

that meet the real needs of industry, commerce and the public services, today and for the future.

Leading employers recognise the value that these CNA A management programmes can contribute to the development of successful managers, as you'll discover if you're currently planning your first move into general management - or preparing to accelerate your progress.

Diploma in Management Studies
The largest single management development programme in Britain, this unique course provides a comprehensive general introduction for people holding a first degree or HNC/HND or who are qualified by experience. Some courses are available full-time. All the colleges and polytechnics listed below offer part-time courses. Most take two years of day or evening study and start in September.

Master of Business Administration
This is a post-graduate programme for graduates and DMS holders. The CNA A MBA is designed to meet the professional and personal development needs of experienced managers aiming for the top jobs. The polytechnics and colleges in bold below offer the MBA. Courses are two or three years part-time, most start in September.

- For more information on the DMS and MBA qualifications and a prospectus, contact your local college or polytechnic:
- POLYTECHNICS:** Birmingham, Brighton, Bristol, Central London, City of London, Coventry, Hatfield, Huddersfield, Kingston, Lancashire, Leeds, Leicester, Liverpool, Manchester, Middlesex, Newcastle, North East London, North London, North Staffordshire, Oxford, Plymouth, Portsmouth, Sheffield, South Bank (London), Sunderland, Teesside, Thames, Trent, Wales, Wolverhampton.
 - COLLEGES:** Blackburn College of Technology and Design, Buckinghamshire College of Higher Education, Croydon College, Derbyshire College of Higher Education, Dorset Institute of Higher Education, Dundee College of Technology, Ealing College of Higher Education, Essex Institute of Higher Education (Danbury Park), Glasgow College of Technology, Gwent College of Higher Education, Humberside College of Higher Education, Luton College of Higher Education, Mid-Kent College of Higher & Further Education, Napier College (Edinburgh), Nene College (Northampton), Norwich City College of Further and Higher Education, Robert Gordon's Institute of Technology (Aberdeen), Strath College of Higher Education, St. Helens College of Technology, Suffolk College of Higher & Further Education, West Glamorgan Institute of Higher Education.



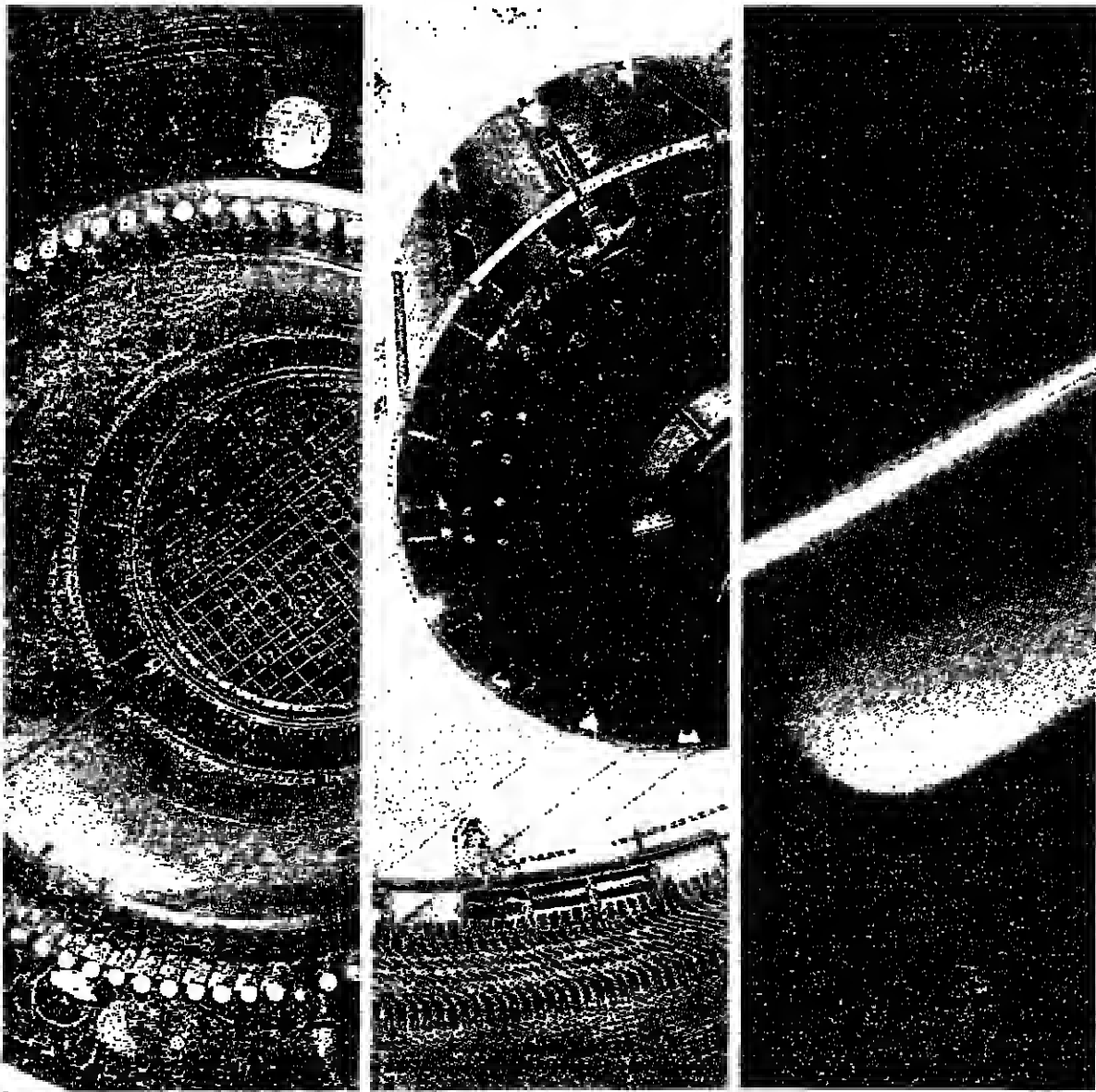
344-354 Grays' Inn Road, London WC1X 8BP
The CNA A is the largest degree-awarding body in the UK. Over one-third of all students who are studying for a degree attend CNA A-approved courses in polytechnics and other institutions of higher education outside the universities.

By order of The Secretary of State for Defence
On the Instructions of
The Property Services Agency
FOR SALE BY TENDER
FITZHAMON PARK
ASCHURCH nr. CHELTENHAM
GLOUCESTERSHIRE
48 Flats
With 2 & 3 bedrooms
1 acre site with
Residential Planning permission
1 shop and 12 garages
4.143 acres in total

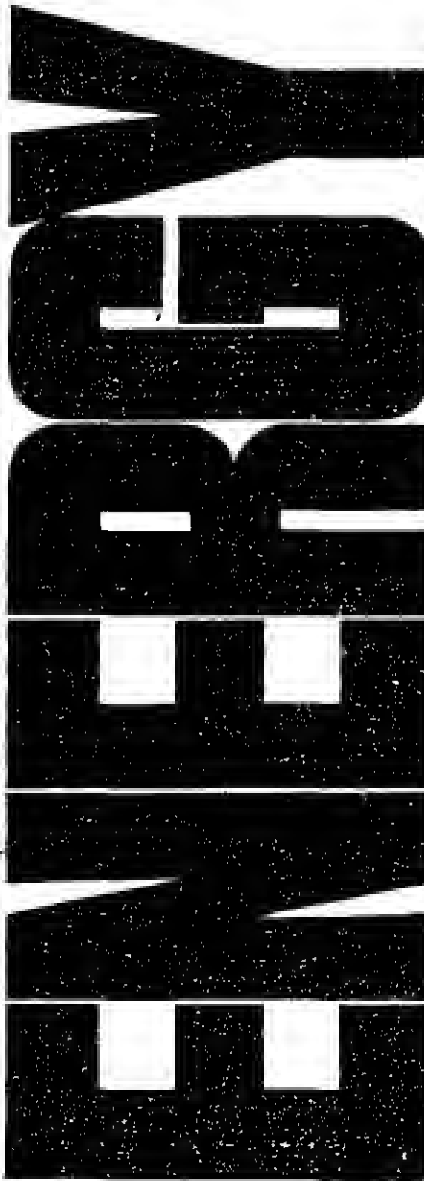
Bernard Thorpe
and Partners

1 Queen's Circus, Cheltenham GL50 1RX
Tel. (0242) 39202

Generating energy is not simply providing kilowatts. It must be provided in quantity, safely, efficiently and in an agreeable environment.



Hitachi's wide-ranging technologies in energy (from left to right): nuclear power reactor, generator-motor, laser-test of LPG gas combustion, and nuclear fusion plasma testing device.



The world's need for energy continues to burgeon: and our wish to live in safe, peaceful and unspoiled surroundings remains as strong as ever. Here is how we are working towards achieving these twin goals.

Hitachi's scientists are making tremendous progress in nuclear fusion, often called "harnessing the power of the sun." Nuclear fusion also has been called the ultimate energy source because it is generated by a mechanism similar to that of the sun. One gram of the fuel—hydrogen, deuterium and tritium—generates the same energy as 8 tons (a tank truck-full) of oil.

Recently, Hitachi played a major role in a landmark feasibility experiment conducted by the Japan Atomic Energy Research Institute. The experiment succeeded in producing the first plasma for nuclear fusion—and brings us much closer to having this energy source 'on line' early in the next century.

Since Hitachi's beginnings three-quarters of a century ago, we've become a premier developer of many energy sources. Besides hydroelectric and thermal power plants, we've been in nuclear power more than 30 years.

We are also working on solar energy, coal gasification, and new types of batteries and fuel cells.

We link technology to human needs. We believe that Hitachi's advanced technologies will lead to systems that are highly productive and efficient yet eminently safe and comfortable. Our goal in energy—and communications, transportation and consumer electronics as well—is to build products and systems that will improve the quality of life the world around.



مكاتبنا في لندن

GENERAL APPOINTMENTS

September 4, 1986

It is undeniable that training in Britain is critically under-resourced and is too often the first fringe benefit to be cut when order books look thin. This is about as effective as if British Rail doubled its prices because there were half as many customers as last year, and it creates the same kind of vicious circle.

But simply increasing training budgets does not necessarily result in either a greater quantity or quality of learning. More to the point, it does not guarantee that the learning will be applied to increase performance on the job. This is particularly true of management training, which, ironically, has a higher unit cost than almost any other type of training.

Industry is not getting value for its meagre levels of investment in training and the remedy is largely in its own hands. The reason is the low status of training within companies, and the limited view of its contribution towards achieving company objectives.

At the simplest level, training undertaken by managers should

be geared to the requirements of the role they perform or are being prepared for. Stories of managers who excel in a management course and return to their desks full of good ideas only to be told by the boss to "forget all that stuff and get on with the job" are legion.

A recent survey by the Alfred Marks Group revealed that 67 per cent of managers interviewed had not applied what they had learned on courses. Another 23 per cent had made no attempt to do so, and the remaining 44 per cent had been unable to because of "the entrenched attitudes of bosses, company power structure and lack of resources".

With the average management course costing at least £1,000 a week, this represents a significant loss on investment, not to mention demotivation of the managers, the costs of which is no less real even if it is more difficult to quantify.

This problem could be overcome if management development was planned systematically with the full commitment of the chief executive. The line managers should be involved too. They

Training will not succeed unless it is made part of the management process, reports Trish Nicholson



should brief the trainees on the purpose of the course and on what is expected of them on their return. Afterwards, debriefing should check out what has been learned, provide opportunities for direct application of it, and result in a plan of action agreed with superiors.

This degree of involvement provides an incentive for those being trained by increasing the expectations the company has of them, and it leads the company to examine more closely just what it

is buying by way of management training. Companies should be challenging their providers of training to design "courses for horses", rather than off-the-shelf packages of what is readily teachable.

These measures would enable companies to get better value from current investment, but the problem of improving performance goes much deeper than this. It penetrates the whole structure and culture of the organization.

Even where systematic pro-

grammes of management development do exist, they often fail because values inherent in the programme, while successful at the level of personal development, are inconsistent with the culture and values of the company as a whole. This results in uncertainty, frustration and disruption. Achieving the match between management development and company ethos depends on the status of training within company structure.

If the training function becomes encapsulated within a departmental structure, it becomes isolated from the decision-making process which determines company direction, and is unable to initiate input to corporate planning or respond rapidly enough to its needs. The concept of the company trainer as a "catalyst" implies an unchanging and mechanistic stability which is no longer appropriate. Management training should play a role which is pro-active and organic in its contribution to company objectives and its capacity to be fashioned by them.

This involves more than just

courses, however well designed. Management development practitioners need the authority to engage training as a way of working, to the extent that individual development and corporate development interact with and boost each other. This can be achieved only by enmeshing training with the company's management processes.

The methods themselves are not new; it is the use made of them which creates the impact on performance. They include planned experience such as departmental rotation, used extensively in Japan; delegation of major projects to give responsibility as early as possible in a manager's career; secondment to other sectors to broaden perspectives; and "action learning" on Professor Revan's model, which has enjoyed marked success in Belgium.

The model is that managers learn best from sharing one another's problems and challenges in small stable groups. Hard questioning and discussion deter-

mine appropriate action, on which group members give frank but supportive feedback. The American system of mentoring is a further component which can have a summative effect on other methods.

Such a regime demands from its practitioners high levels of interpersonal skills, as well as intimate knowledge of company operations and objectives. Pump-priming investment should begin with the training managers. Those responsible for management development need to report direct to the chief executive, from whom the direction and values of the organization emanate, and to have access to all sections of the company.

Management training, which should be the seed corn of economic growth, is too often falling on stony ground for want of a receptive learning environment within industry.

Trish Nicholson, an anthropologist, is regional training adviser for the Highland Regional Council and tutor in management with the Open Business School

Appointments Phone: 01-481 4481

Appointments Phone: 01-481 4481

eastern electricity

Director of Marketing

IPSWICH £30,000+

Applications are invited for the post of Director of Marketing of the Eastern Electricity Board which will shortly become vacant following the promotion of the current post holder to Deputy Chairman of the Southern Electricity Board.

Eastern Electricity is the largest of twelve Area Electricity Boards with some 2.8 million customers and a turnover in excess of £1,000 million. The Board is leading the Electricity Supply Industry's drive to increase electricity's share of the energy market: our aim is to double this share from 14% to 28% over the next decade.

The Director of Marketing is a member of Eastern Electricity's Executive and is responsible for the development of marketing policy and its implementation through effective targeting of line management.

The successful applicant will have a proven track record in marketing within a large organisation and preferably in the energy sector. He or she will also be able to demonstrate entrepreneurial drive and sound management skills in order to play a full role in the corporate management of the Board.

The Director of Marketing is also responsible for running the Board's successful retailing and electrical contracting organisation which — with over 120 shops and an annual contracting business of £20 million — operates in direct support of the drive to improve electricity sales.

Salary circa. £30,000 progressing to £34,000. Assistance will be given, where necessary, with relocation expenses.

Comprehensive personal and career details should be sent under personal cover to Mr. W.L.M. French, Secretary, Eastern Electricity, Headquarters, P.O. Box 40, Wetherstead, Ipswich, Suffolk IP9 2AQ, not later than 29 September, 1986.

Eastern Electricity is an Equal Opportunity Employer

KRONOSPAN LTD. NORTH WALES

CHIEF MAINTENANCE MANAGER

Salary circa £17,000 p.a.

Applications are invited for this important appointment in a £30 million T/O manufacturing company which is a leader in its field.

The person appointed will report to the Works Manager for all maintenance matters in an up to date factory using highly automated machinery, employing around 300 people on a continuous 24-hour a day process, seven days a week.

Sound experience of mechanical and electrical plant and production machinery is essential, supported by a practical outlook and a strong personality to ensure that detailed maintenance routines and disciplines are adhered to.

As this is a demanding environment needing much contact with plant and machinery, candidates should preferably be under 40 years of age.

Assistance will be given with relocation to this very pleasant area. Candidates should send in confidence a full C.V. to:

Mr M.J. Webber, Personnel Manager, KRONOSPAN LTD., Chipboard Manufacturers, Chirk, near Wrexham, Clwyd, LL14 5NT. Tel: 0691 773361

Assistant Pensions Manager

In excess of £20,000 per annum

Glaxo Holdings plc is the parent organisation of one of the world's most successful healthcare groups, with subsidiary companies in over fifty countries, many with their own manufacturing facilities, and agency representation in 100 others.

Within the Trustee Companies' administration of the Glaxo Group UK Pension arrangements there are 10,000 employee members, 6,000 pensioners and 2,000 deferred pensioners.

The Assistant Pensions Manager is likely to be aged 35 - 45, with a P.M.I. qualification, and substantial experience of self-administered schemes, as well as a high level of knowledge of S.F.O. and O.P.B. requirements, and the interpretation of Trust Deed and Rules. The person appointed will be involved with the further development of the Group's Pension Schemes and communication procedures in relation to the changing requirements of Occupational Pension Schemes and compliance with current and pending State legislation.

The appointment is based at the Group's offices in Islington, London, N.1.

The Group's total remuneration and benefits structure is highly competitive; where appropriate, assistance with re-location expenses will be considered.

Please write briefly in the first instance to: P. J. Murray, Group Personnel Services Manager,

Glaxo Holdings p.l.c.
Charges House, 6-12 Charges Street, London W1Y 8DH.

INVENTORY CONSULTANT

LONDON BASED £17,000 + car.

Resource Evaluation is a highly successful and fast developing Consultancy involved in working capital improvement. Their Inventory Division is currently looking for a number of consultants (junior and senior) to take on high level assignments for a wide range of clients.

The nature of the positions requires a high degree of technical awareness combined with strong interpersonal skills. Ideally you will be able to demonstrate a track-record within either the Materials Management or Inventory Control fields and be fully conversant with either M.R.P. and 'Just in Time' techniques. Experience of IBM Systems would be an advantage.

These exciting positions offer inventory professionals the opportunity to discuss, recommend and implement new Systems and 'Concepts' at customer sites. The nature of these opportunities leads to extensive travel throughout the UK.

Resource Evaluation offers all the benefits expected from joining a dynamic and progressive organisation with the added incentive for inventory professionals to have the freedom and authority to implement the very latest technologies available.

If you would like to become part of Resource Evaluation's exciting future please contact Stephen Salt on 01 408 1694, or send a CV to the address below.

CRU

Commodities Research Unit Ltd

ECONOMISTS - INTERNATIONAL CONSULTANCY

Commodities Research Unit invites applications from economics graduates to join a growing consultancy practice that serves the metals and minerals industries worldwide. Internal growth has created the need for up to four economists. Applicants may have just completed a first or second degree, or may have some working experience as business economists or analysts. Skills in econometrics and/or knowledge of French, German or Spanish would also be valuable. Key requirements are an enquiring mind, the ability to collect and analyse data, and the ability to write and communicate well.

Successful candidates will work within specialist teams on large scale studies, forecasts and consultancy projects. Advancement in salary and responsibility depends on performance and merit alone. Overseas travel is common after an initial training period.

Starting salaries will depend on qualifications and experience; profit-sharing scheme; contributory pension.

Applications, with curriculum vitae, to: Research Director, Commodities Research Unit Ltd, 31 Mount Pleasant, LONDON WC1X 0AD

Computer Sales Consultants

London HQ, c£38k Package + Car + Stock Options

Our client is a public company and the leading supplier of computer systems to the accountancy profession with over 1400 multi-user installations and a rapidly growing client base in the commercial financial sectors. Many of their clients are currently upgrading to the company's new generation of Unix based systems.

To meet this increasing demand, the sales team for the South East is set to expand and the need is for mature sales executives to develop both new and existing business within the profession and associated markets. A background in accountancy is essential, as is at least two years' experience in sales or in running your own business.

You will have the confidence and personal credibility to work at senior level, and will be looking for a professional environment in which your career and talents can flourish.

To apply, please telephone or write to Brian Burgess quoting Ref: CM 050.

Lloyd Chapman Associates
International Search and Selection
160 New Bond Street, London W1Y 0HR. Telephone: 01-409 1371

Management Personnel
Recruitment Selection & Search
2 Swallow Place, London W1R 7AA
Telephone 01 408 1634

PERSONNEL/ADMIN MANAGER

S.W. LONDON

Our client builds Theatre Film & TV Scenery, and as such employ c20 staff with a wide variety of skills providing a service worldwide. This new position needs an experienced Personnel & Administration person to not only install modern management techniques but be familiar with current Employment Law and Training methods.

Aged 30+ the successful candidate will confidently handle the Board and shop floor alike. A good education (A's degree?) coupled with an IPR qualification would be ideal. The ability to thrive in an unstructured environment yet bring professionalism to a young team is essential. An attractive salary is offered.

Please call Miss Lana Jeffers on 408-1631.
25 Hanover Square, London W1.

Middleton Jeffers

NEWTECH (CLWYD) LTD.

Are you capable of promoting innovation? WINTECH, the technology arm of the Welsh Development Agency is looking for an agent for North Wales to be based at NEWTECH - Deeside. The person would be a professionally qualified technological generalist with a commercial orientation.

WINTECH has been set up to improve the technology base in Wales and to promote contact between those capable of assisting the exploitation of this base.

The appointment is initially for one year, but the programme is anticipated to be ongoing. Salary will be between £13-15,000 p.a.

Enquiries and applications should be sent to:

The Personnel Officer, Newtech (Clwyd) Ltd., Newtech Square, Deeside Industrial Park, Deeside, Clwyd, CH5 2NU.

THE TIMES PUBLIC APPOINTMENTS

Appear every Tuesday in The Times

To place your advertising please telephone 01 481 1066

TRAINEE PRESS OFFICER

West London

Salary range £8,000-£9,000

Leading private educational establishment seeks a Press Officer to be responsible with the Principal, for promotion and advertising of College courses in Law, Accountancy, Business Studies & Banking from 'A' Level to Degree and Professional Qualifications in the UK and 42 overseas countries. Qualifications in the UK and previous experience would be advantageous. Good copywriting skills are essential and previous experience would be advantageous.

Apply with CV to the Principal, Hildburn Law Tutors Ltd, 300 Greyhound Road, London W14 9RT.

OVERSEAS SKI-ING REPRESENTATIVE

Wanted:

Rep/Ski guide Rep/skiat girls

Over 25 Over 25
French French, Italian or
or German Speaking German Speaking
Competent skier Cooking experience

Phone: Tessa Harvard Taylor at John Morgan Travel on 01 499 1911.

GENERAL APPOINTMENTS

1986 GRADUATE OR LOOKING FOR AN EARLY CAREER CHANGE?

If you've recently graduated and believe you've got what it takes to succeed in management, you'll be very keen to invest your talents in a business where they're certain to prosper.

That's why you should be talking to Mars Confectionery - because our approach to business invariably brings out the best in bright, ambitious, committed young people. We are looking for future managers in a number of business functions, and can offer you:

- EARLY RESPONSIBILITY - in challenging and stimulating jobs
- PERSONAL DEVELOPMENT - via a structured programme of management skills training
- RAPID CAREER PROGRESSION - to full management responsibility within 2 years

Invest
your management
POTENTIAL
in a winning
career

- EXCITING ENVIRONMENT - working among talented business professionals dedicated to success
- TOP REWARDS - starting on £9,500 and rising to over £20,000 as a manager.

If you're a confident, self-motivated graduate, determined to succeed, put your skills in a winning position right NOW with one of the country's most progressive FMCG companies.

To obtain an application form please ring our 24-hour recorded answering service on 01-235 1535.

Mars

We are an equal opportunity employer.

REGISTRAR ICMA

The Registrar manages a busy department dealing with enquiries and advice, applications for student registration and membership, and maintenance of computerised records. The Registrar is responsible for the management of 18 staff, and for the development and implementation of computerised administrative procedures.

The person appointed will be aged 28-40, with a degree or professional qualification, have experience of staff management and computerised systems, and be familiar with the business work environment.

We offer an attractive benefits package; salary negotiable, within the scale £12,150 to £15,500.

Please apply in writing with C.V. and quoting current salary, to the Personnel Manager, The Institute of Cost and Management Accountants, 63 Portland Place, London W1N 4AB.

The ICMA is the professional and examining body for management accountants, with over 66,000 members and students worldwide.

CBT/Cours

Hoggett Bowers

Executive Search and Selection Consultants
BIRMINGHAM, BRISTOL, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD & WINDSOR

Operations Services Manager(s)

Various locations c.£20,000, Car

A company devoted to the sale and service of domestic products is currently seeking to recruit Operations/Services Manager(s) to manage the activities of the technical support teams. Reporting to the Chief Executive as part of the key management team, the Operations/Services Manager is responsible for a budget of at least £2-3m. The key skills are the ability to plan, schedule and direct the activities of a geographically dispersed workforce who are contracted to provide services for the company. The need to develop and maintain good standards of workmanship amongst the workforce are taken for granted but of greatest importance is to ensure standards of customer service are excellent. Previous experience of managing a diverse and multi-located workforce within a customer service industry is an essential pre-requisite.

Stella Sinden, Hoggett Bowers plc, Albany House, Hurst Street, BIRMINGHAM, B5 4BD, 021-622 2961. Ref: 34012/7.

Information Analyst - Business Graduate

Industrial and Commercial Properties London c.£18,500, Car

This international business with manufacturing, retailing and distribution activities has a varied and rapidly expanding property portfolio currently running at £1 billion. The impact property values have on the company's investment programmes and balance sheet makes this new appointment of significant importance to the future strategy of the Group. Key accountabilities will be the collation, analysis and evaluation of trends in property values within the company's various geographical and business sectors. Liaising with senior property management, both internally and externally, the successful candidate will be expected to develop a total property information service together with recommendations beneficial to the Group's future property policy. Requiring high analytical skills, strong communication abilities and above all commercial and business acumen, the position would suit a business graduate, preferably MBA aged 26-32, keen to develop a career in a high profile environment. A working knowledge of micro computers is essential. The opportunities for advancement are excellent with a comprehensive benefits package.

G. Sable, Hoggett Bowers plc, St. John's Court, 78 Garside Street, MANCHESTER, M3 3EL, 061-832 3500. Ref: 29687/7

National Accounts Manager

Media Sales c.£18,000, Bonus, Car

Ambitious, yet realistic further expansion plans of this progressive and successful subsidiary of a major international company with substantial interests in newspaper and consumer publishing have created the need to increase the small high-calibre strategic management team. To realise the continued profitable growth and exploitation of a totally innovative media marketing concept it is essential that you have a record of achievement in national account management with a demonstrable ability to negotiate and liaise effectively at a high level substantial contracts, both regionally and nationally, with household name firms companies and leading agencies, and to secure new business in a highly competitive and entrepreneurial environment. A publishing background is not essential given an ability to absorb quickly the specialist aspects of this market. Future prospects are exceptional and a performance orientated role and salary ensures achievement is well rewarded.

Stella Sinden, Hoggett Bowers plc, Albany House, Hurst Street, BIRMINGHAM, B5 4BD, 021-622 2961. Ref: 34013/7

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

The Patent Office

EXECUTIVE OFFICERS

The Patent Office has vacancies for Executive Officers in its Central London office. The work is largely concerned with procedures relating to the examination of applications for patents, trade marks and industrial designs and may involve some contact with the public and commercial and industrial organisations. There are also units concerned with publicity, sales, accommodation, finance, staff matters and computerisation.

The majority of the positions will be for Examiners in the Trade Marks branch of the Office. A logical mind, an affinity for words and the ability to make and justify decisions are essential. Full training will be given in the relevant parts of trade marks law and its application.

The Patent Office is currently a division of the Department of Trade & Industry, and in two years is expected to become a separate statutory non-departmental body. Although employees of the Office will then no longer be civil servants it is expected that their terms of employment will be at least as good as those in the Civil Service and there will be career development prospects. Candidates accepting an appointment in the Patent Office will be expected to have a good understanding of the work they would remain there after the Office becomes a separate body.

You should have at least 2 'A' level passes or a further education qualification and be under 45 years old. Applications from the disabled are also welcome.

For further details and an application form fill in the coupon and send it to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

THE DEPARTMENT OF TRADE & INDUSTRY
An equal opportunities employer

NAME _____

ADDRESS _____

Ref: E/638/1

Honours Graduates

Careers at home and abroad - leading to the top in Administration and Management

Aged up to 31

Home Civil Service Administration Training/ Higher Executive Officers Development

Accountancy training and posts for qualified accountants

HM Inspectors of Taxes

The Diplomatic Service

Northern Ireland Civil Service

House of Lords and House of Commons Clerks

This programme of recruitment is designed to attract individuals of outstanding intellect and managerial ability who can demonstrate the potential to reach the highest levels of Government Service. Successful candidates will be expected to progress rapidly to posts of high influence and responsibility and it is likely that the intake will include, for example, future Permanent Secretaries, Ambassadors, and other top managers of government and Parliamentary business.

The higher age limits will enable experienced candidates to apply, especially those with commercial or industrial backgrounds, and applications from such candidates will be particularly welcomed. Salaries Aged under 26 at least £8688. Age 26 or over at least £11565. (These salaries include £1365 Inner London Weighting which does not apply to posts outside London.)

A thorough training programme, combined with immediate involvement in policy making, planning and implementation.

For those wishing to acquire a professional accountancy qualification and qualified accountants who want to broaden their horizons.

Intensive training, followed by management of a tax office dealing with taxation on a wide range of business.

Concerned with all aspects of foreign affairs and representing this country and its interests internationally.

Combining policy and management, including the preparation of material for legislation.

Specialist advice on practice and procedures to the respective houses.

Applicants must have, or expect to obtain in 1987, a degree with at least second-class honours, or an acceptable equivalent qualification, or a post-graduate degree considered to be of comparable value.

One day Qualifying Tests will be held in October and January. For full details and an application form (to be returned by 25 September 1986 for the October tests) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: A/87/1/151.

The Civil Service is an equal opportunity employer.

DIRECTOR -

Science Reference and Information Service to £28,430

The development and management of the British Library's national reference collection in science and technology will present a major challenge to an experienced manager with sound scientific/technical credentials.

The SRIS houses an impressive collection of patents and journals and provides information services which are of particular use to industry. Once in post, you will have responsibility for a staff of 800 and an annual budget of £6.4m allocated for development activities, acquisitions, maintaining existing services and introducing new ones. You will also be required to represent the Science, Technology and Industry

Division at national and international boards.

Proven leadership and communication skills are essential. A science degree is desirable and management experience together with a knowledge of the library information scene is important.

Salary range £28,095-£28,430.

For further details and an application form (to be returned by 25 September 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/6888.

An equal opportunity employer.

The British Library

FINANCIAL LIBRARIAN

to £20,000 + sub mortg.

A leading Accepting House requires an experienced librarian to provide a research facility for their Corporate Finance and Investment Divisions.

As head of a small support team your responsibilities will be to run the library services and to maintain existing functions.

The ideal candidate will have had considerable exposure to modern information systems within a City institution and be an efficient and enthusiastic administrator. Age range 30-45.

For further information please send full cv in strict confidence to Sara Bonsey.

18, Eldon Street, Moorgate, London EC2M 7LA. Tel: 01-588 4224

CAPITAL FUTURES
RECRUITMENT CONSULTANTS

FINANCIAL SERVICE

for people in the Public Sector

We are a leading mutual organisation in providing insurance and investment services to professional groups in the public service areas.

Our present expansion programme means we need to take on a number of additional Sales People to support our nationwide Public Officers Assurance Service.

Area Representatives

The requirements for enthusiastic hardworking people who want to enter or develop a successful career in insurance sales whilst maintaining contact with their present occupation.

Our careful selection procedure includes "on the job" experience for new entrants to sales of insurance - without commitment. Our training ensures effective results quickly and regular support is based on individual needs.

The rewards lie in providing a valuable service to working colleagues, a guaranteed personal territory, attractive commission earnings, bonus opportunities and other benefits. Minimum earnings will be £12,000 p.a. Top performers will earn considerably more. For these positions, you will be between 30 and 50 have a stable career background and possess a current full driving licence.

Write to Paul Coombs, Public Officers Assurance Service, 12 Christchurch Road, Bournemouth BH1 3LW for an application form. Please quote reference NR02.

Ports and Maritime Consultancy

c.£15,000 + Car Near Heathrow

ABP Research & Consultancy Ltd is the sister company of Associated British Ports, the largest ports group in the UK.

We specialise in international port, maritime and related research and consultancy. We are seeking a Consultant whose responsibilities will include:

- Studies and Appraisals
- Project Management
- Business Development

A degree in Economics, Maritime Studies or a related discipline, and appropriate subsequent experience, are essential. The successful candidate is likely to have worked in the port or shipping industries, in a consultancy organisation or in an academic institution. Relevant experience can relate to subjects such as port development studies, port and maritime economics, port operations, policy and organisation, port tariffs and planning. The successful candidate must have a positive, outward-going personality and a good ability to conceptualise problems.

A knowledge of Spanish or French would be useful, but not essential.

The post is based near Heathrow Airport, London and a starting salary of c.£15,000 p.a. plus car is offered.

Please apply in writing enclosing a full c.v. to: Mr. Eric E. Pollock, Managing Director (Consultancy), ABP Research & Consultancy Ltd, Research Centre, Hayes Road, Southall, Middlesex UB2 8ND.

ABP ABP RESEARCH & CONSULTANCY LTD

HEAD OF AID SECTOR

CHRISTIAN AID seeks applications for this crucial and exciting senior post within its Staff Management Team. Reporting to the Director, he/she will be responsible for advising on and formulating policy on aid and development and disaster emergency matters; monitoring its implementation and guiding relationships with partner organisations.

Applicants should be committed Christians and able to demonstrate they possess some or all of the following requirements:

Overseas experience of small scale development and emergency programmes; experience of working with national councils of churches or other ecumenical organisations. Must have experience of team leadership and be used to working under pressure.

This post involves considerable travel in the developing world and Europe, and the appointee will be expected to undertake public speaking engagements.

Please apply in writing only for job description and application form, enclosing 24p s.a.e. to Personnel Officer, Christian Aid, PO Box 1, London SW9 8BH. Closing date for completed applications 31 October 1986.

Christian Aid

THE EUROPEAN IN ACTION WITH THE WORLD'S POOR

FINANCIAL SERVICES

Top London brokerage requires two time breakers 25-35 as part of a progressive, united team.

Positive, confident manner with integrity and professionalisation essential. No previous experience necessary as full training given.

Call Mr. A. McKeown on 01-489 0082.

ST. HELENA GOVERNMENT Representative

In UK to work from home or office St. Helena or other, with current knowledge of St. Helena, commercial and other executive experience necessary.

Salary £15,000 range plus allowances. No previous experience necessary as full training given.

Apply for details to current representative: B. W. HOWE, Tel: 0243-572284.

مكتبة الامم المتحدة

GENERAL APPOINTMENTS

Kraftwerk Union AG

Kraftwerk Union AG, a subsidiary of Siemens, is internationally engaged in designing, projecting and constructing fossil-fueled and nuclear power plants. Our international projects require an intensive language training of our employees world-wide.

Our **Language Training Dept.** needs to develop computerbased foreign language learning modules for universal self-access and is looking for a

CBT/CALL Course Design Specialist

at our engineering offices in Offenbach (near Frankfurt am Main), West Germany.

You should have had experience in developing computer-based courses. You should, furthermore, have a firm understanding of learning theory, didactics and various techniques of presentation, practice and evaluation. You will be assisted by a small group of course material developers of various foreign languages in researching and developing CALL software using several authoring systems, compiler languages and PC-hardware constellations. Therefore you will need to be well informed as to the current educational software and PC-hardware markets and have a working knowledge of several computer languages such as

En-BASIC, C, Super-PILOT and Pascal. Management skills and qualities will also be required. Although you should be used to working to specification and meeting deadlines, you should also have creative talents, show initiative and generally get along well with people.

The position should be filled in October 1986 and (initially) the contract will be limited to 18 months.

If you are interested please send your application to

Kraftwerk Union Aktiengesellschaft
Personalabteilung
Postfach 10 1063
D-6050 Offenbach am Main
West Germany

P-642



•CHIEF ASSISTANT BUILDING SURVEYORS• TO £21,000•



The Georgian House The Victorian House The Edwardian House The Art Deco House

A PROJECT PORTFOLIO THAT INCLUDES THEM ALL



The Post War House The Modern House The Avant Garde House

HAS TO BE SPECIAL

A major, freehold property owner, our clients have an unusually broad portfolio of high quality houses, flats and maisonettes in the central Home Counties: the subject of an impressive annual major maintenance and improvement budget of £15 million.

They are taking a significant new approach to property management, creating four separate project teams, each of which will be responsible for about 6000 units. To head each team of about a dozen people, they now wish to appoint a building professional who has already achieved Associate Partnership level or similar in the public or private sector - and who now feels capable of tackling a brief that is exceptional not only in terms of its diversity but also in terms of its financial dimensions.

In both respects, we believe there is little to compare with these roles anywhere in the private or public sector today.

We also believe there will be few people

In the profession today capable of matching our clients' stringent selection criteria. For they will naturally only be looking for those qualified, innovative men and women - probably not aged less than 30 - who are as powerful technically as they are in the skills of business - and man-management.

A further key aspect too will be the professional flexibility necessary to manage a number of major projects at any one time, using a combination of resources including own staff and external consultants. But the value of the experience to your future career development should be substantial.

If you feel you are of the calibre to take up this special challenge, please telephone during normal business hours or alternatively send your CV to:
Mac Smith, Deansgate Management Services, 63-66 St. Martin's Lane, London, WC2N 4JX. Telephone: 01-240 9555.

DEANSGATE MANAGEMENT SERVICES
ADVERTISING • SEARCH • SELECTION

MOXON DOLPHIN & KERBY LTD

Recruitment Advertising
Executive Search
Management Selection
International Recruitment

178-202 Great Portland Street,
London W1N 5TB. Tel: 01-631 4411.
8 Mathew Street, Liverpool L2 6RE.
Tel: 051-236 1724.

Quality Graduates in a Quality role

Klix is a leader in high technology drinks systems and products. Part of the Mars Group of Companies, we've established a reputation for unsurpassed quality. Our refreshing look at beverage systems includes remarkable achievements in manufacturing standards. Striving for the highest quality, our production is tailored to meet the market's most exacting needs. Yours will be the task of increasing this prestigious reputation. Innovation, the key to our business, is also the hallmark of our people. Young, dynamic, ambitious. That's what typifies the Klix professional. And that's what we now seek from a graduate calibre Quality Engineer. You have a natural flair for investigating, analysing and producing imaginative solutions gained from a degree or similar in a science, engineering or technology background.

You also have a flair for people and communications. If you believe you would like the challenge of pioneering new quality systems and standards, Klix offers rare scope. And, in addition, the prospect of fast progress into general management within a metropolitan and highly flexible organisation. Excellent salary from £9,900 to £11,400 plus a range of top quality company benefits completes our exceptional offer. To apply, please write with career details to: Mandy Butler, Klix, Armstrong Road, Basingstoke RG24 0NU. Tel: Basingstoke (0256) 471500.



Programmer/Analysts Systems Analysts

New England, U.S.A. to \$45,000 p.a.

When a major financial group offers a rare chance to start a challenging and rewarding career in one of the most beautiful settings in the world, it's time to sit up and take notice! Our client is the Data Processing subsidiary of a highly profitable, nationwide Banking Corporation and they are currently enjoying a period of exceptional growth and expansion. The demand for their services is so great that they have embarked on an international recruiting programme to find a select number of talented D.P. professionals to be a part of their success. To be considered, you will need over 4 years' data processing experience preferably gained in the financial sector and will ideally possess degree level qualifications. You must have experience in most of the following areas within an IBM environment: # COBOL # CICS # JVS # DLI. The location and quality of lifestyle is quite

simply superb. Rhode Island is rightly known as the Ocean State, having a proud sailing heritage and over 400 miles of spectacular coastline that is so popular it has become one of the most cosmopolitan States in the U.S.A. Highly competitive salaries are made even more attractive by their outstanding benefits package that includes medical and savings plans together with a superb relocation policy and full immigration assistance. Obviously competition for these once in a lifetime opportunities will be fierce, so for your best chance phone Matthew Swift immediately on 01-631 4411 or send a comprehensive CV to Moxon Dolphin & Kerby Ltd, 178-202 Great Portland St, London W1N 5TB quoting ref. 3280.

YOUNG ADVISERS/PROFESSIONALS WITH POTENTIAL

City Regulation
All listed and USM companies must comply with legal and Stock Exchange requirements on matters concerned with raising new capital. As part of the group receiving submitted proposals, you will identify irregularities or the need for greater clarification. Immediate and on-going liaison with company stockbrokers and other professional advisers ensures the full and factual presentation of information to the public. This is a busy office with a varied workload and constant challenge in scrutinising innovative financing arrangements.

You are likely to be in your early 20's with a background or interest in finance, corporate law, company secretarial work or a business related discipline and will be of graduate calibre. You must have an analytical mind, have an eye for detail and have well developed oral and written skills. Success depends on:
• a persuasive manner in debate with a firm but diplomatic approach
• the capacity to establish confidence by a positive and supportive outlook. Absolute discretion and integrity in the processing of highly sensitive and confidential information is vital.

£9,000 - £14,000 + benefits
To ensure quality and speed of service and specialist expertise we wish to further strengthen this professional group. Early familiarisation will allow you to make an immediate contribution. Scope and autonomy will enable you to acquire increasing authority and progression. Part-qualified, or not, you will be encouraged to complete professional studies. Salary will relate to your level of experience and is reviewed regularly. Benefits include non-contributory pension, free travel and BUPA.



Write with details of your background to: Elizabeth Fletley, Personnel Officer, The Stock Exchange, Old Broad Street, London EC2 1HP.

NCIAL SERVICE

Representative

Is and Maritime Consultancy

HEAD OF ID SECTOR

DEALER TRAINING

Marketing and After-Sales
Berkshire-based
c.£18,000 + bonus + BMW car

With total sales more than doubling over the last 6 years, BMW (GB) Ltd continues to enjoy outstanding success in the British quality car market. A major part of this success can be attributed to the effectiveness of our comprehensive dealer development programme, which is dedicated to enhancing all aspects of customer service.

Expansion has created two additional opportunities to join the highly-motivated manpower development team responsible for training our dealer personnel. Both roles offer the chance to apply your practical business skills in a stimulating, challenging environment, together with excellent prospects of a subsequent move into line management within the BMW organisation.

Working with the benefit of superb training facilities, you will design, adapt and run non-technical and management courses aimed at developing the skills of dealer personnel and thereby improving business performance. Comprehensive induction training will be provided, and considerable UK travel will be involved.

You should be a graduate (or equivalent) with excellent interpersonal and communication skills - ideally gained through first-hand training experience in a commercial environment. For the marketing post, you will need broadly-based marketing experience - preferably in the automotive industry; for the after-sales post, you should have gained management experience with a car manufacturer, importer or retailer. Likely age range: late 20s - late 30s.

Salaries are backed by attractive benefits including private medical insurance and - if appropriate - generous assistance with relocation.

Please send full personal and career details, quoting ref: MD/CF/T, to: Cathy Friend, Personnel Officer, BMW (GB) Limited, Ellesfield Avenue, Bracknell, Berkshire RG12 4TA.



BMW (GB) LIMITED

GENERAL APPOINTMENTS

FINANCE PROFESSIONALS To £36,000 p.a. London The challenge of change in International Capital Markets

Our client is a highly successful subsidiary of a major European Bank. It operates in a dynamic capital markets environment in which change is constant and financial control is key to further development. Expanding business creates exceptional opportunities for finance professionals who are not only technically self-assured but who demonstrate the personal qualities to quickly progress to successively more challenging positions.

Bond Accountant c.£35k
Reporting to the Group Financial Controller, you will manage a team of three Accountants, and report on and provide financial control of part of the company's trading activities, commenting in detail on specific types of deal on an ad hoc basis. A Chartered Accountant with

at least 18 months experience in the trading arm of a major financial institution, you should have good all-round knowledge of Bond Accounting including Futures and Options. Preferred age; late 20's. Ref. 5002.

Business Analyst £30-36k
Reporting to the Group Financial Controller, you will make a substantial contribution to projects of varying sizes and complexity. Involved in all stages, you will identify, analyse and prioritise systems needs, primarily concerning financial control and reporting applications. As a Chartered Accountant you'll possess sound technical accounting skills probably acquired within the computer audit arm of a major professional practice or commercial company. Sound understanding of computerised financial systems and the ability to

assume a senior role within a multi-discipline team will be essential. Preferred age; 25-27. Ref. 5006.

The need is emphatically for assertive, potential high achievers who relish the challenge of a changing, intellectually demanding and creative environment. Salaries are negotiable and are substantially enhanced by bonuses and a developing benefits package. Prospects within this dramatically expanding organisation are outstanding.

For an initial, totally confidential discussion, please phone Paul Stafford today between 9am and 5pm or between 9am to 6pm during the week on 01-387 0958 or 01-387 1309 or write to him at: Stafford Long & Partners, Jellicoe House, 374 Euston Road, London NW1 3BL.

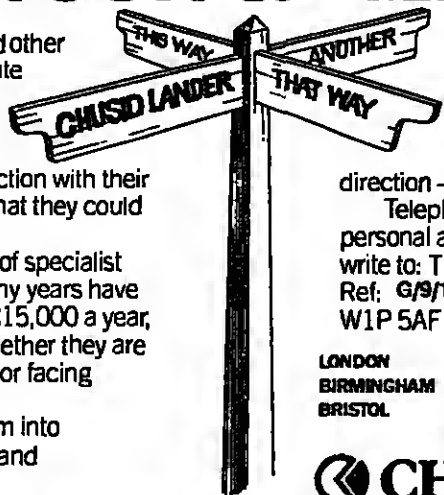


ARE YOU AT THE CROSSROADS OF YOUR CAREER?

Very often, executives and other professional people contemplate a change right in the middle of their career. Most often their reasons for this are a general dissatisfaction with their present career and the belief that they could and should be doing better.

Chusid Lander is a group of specialist career consultants who for many years have been helping people earning £15,000 a year, or more, to get better jobs - whether they are currently in a job, unemployed or facing redundancy.

We have turned pessimism into optimism, failure into success and



jaded executives into highly successful people earning very much more - and we can prove it. For many years, we have been guiding people in the right direction - now it's your turn!

Telephone us to arrange a confidential personal assessment, without obligation, or write to: The Administrator, Chusid Lander, Ref. G/9/1 35/37 Fitzroy Street, London W1P 5AF - enclosing a brief career summary.

LONDON 01-580 6771 MANCHESTER 061-228 0089
BIRMINGHAM 021-643 8102 NOTTINGHAM 0949 379311
BRISTOL 0272 22367 GLASGOW 041-332 1502
BELFAST 0232 621824

CHUSID LANDER

Recruitment Executive

£ negotiable salary and benefits package

If you are currently working in a fast moving commercial or professional environment, then Law Personnel, have an opportunity for you to develop your talent in the selection and introduction of legal personnel.

Probably aged up to 35 and with a sharp organised mind you should be a good communicator and have the confidence in dealing with clients and candidates at all levels within the legal profession.

An excellent remuneration package, negotiable depending on age and experience, is available.

For further information please telephone, in strict confidence, Mack Dinstaw, to discuss a bright future with Law Personnel.

Law Personnel
Staff specialists in the legal profession worldwide.
55 Aldwych, London WC2B 4JF 01-242 1281
Evenings (9-10pm) 01-204 5819.

BBC APPOINTMENTS

A challenging opportunity to work at the sharp end of one of the UK's most complex running stories. You will be expected to provide voice reports, interviews and tape packages for a wide range of news and current affairs programmes originating in Belfast. You will be one of two reporters working for radio news, with possible occasional contributions required for network news or current affairs programmes or television news output. The basic shift pattern will be a seven-day fortnight of 0600 - 1800 hours but assignments will often involve spells away from base outside these hours.

REPORTER
Radio News Belfast

You must have proven broadcasting journalistic ability with authoritative microphone delivery and a thorough knowledge of Northern Ireland - or the ability to acquire it quickly. You should also have a deep interest in UK and international events and hold a current driving licence. We offer an attractive salary of £13,500 - £18,300** (according to qualifications and experience). (Ref: 2459/T)

NEWS PRODUCERS

Radio Nottingham
Radio Sussex
(Based Brighton)
£10,412 - £14,725**

To join the newsroom teams working primarily on the preparation and production of the stations' news output and current affairs programmes, including newscasting, interviewing and reporting. In addition, you may produce feature programmes and take part in announcing duties.

Journalistic experience at sub-editor or reporter level, good microphone voice and current driving licence are essential. Radio Nottingham (Ref: 2412/T) Radio Sussex (Ref: 2457/T)

REPORTER
Radio Lincolnshire
£8,954 - £11,110*

Radio Lincolnshire is looking for a young, reliable and enthusiastic journalist to join its lively newsteam. We are looking for someone with at least three years journalistic experience in newspapers or radio. Our huge, diverse editorial area keeps us busier than you'd imagine, and we need someone who can get stuck in straightaway!

A good microphone voice and current driving licence are essential. Further details from News Editor Mike Curtis on Lincoln (0522) 40011. (Ref: 2463/T)

We are an equal opportunities employer

Relocation expenses considered for permanent posts.
**Plus allowance of £1,020 p.a.
*Plus allowance of £597 p.a.
Contact us immediately for application form (quote appropriate Ref. and enclose s.a.e.)
BBC Appointments, London W1A 1AA.
Tel. 01-227 5798.

Chartered Secretary

Up to £13,000 + Car

We are looking for a Chartered Secretary to join a team providing a legal and secretarial service to the Group's UK and overseas subsidiaries.

Based at the Group's international headquarters at Peterborough and reporting to the Group Secretary, you will have specific responsibilities for the provision of legal and secretarial services to a number of subsidiary companies in the financial services sector of Group operations, with particular emphasis on travellers cheque and foreign money activities. A number of the companies are based outside the UK and part of the secretarial functions will involve attendance at board meetings in Europe and the Middle East. The position also encompasses the provision of legal services to the main UK travel company.

Ideally you will be a Chartered Secretary with some post qualification experience. A comprehensive knowledge of banking law and practice and a European language is desirable.

Benefits include contributory pension scheme, profit share scheme, personal loan facilities, holiday concessions and relocation assistance if necessary.

Please apply in writing, enclosing a full c.v. and quoting present salary, to the Personnel Manager, Group Central Services, Thomas Cook Group Limited, PO Box 36, Thorpe Wood, Peterborough PE3 6SB.

The Thomas Cook Group Limited - a member of the Midland Bank Group and an equal opportunity employer.

Thomas Cook

LONDON BOROUGH OF TOWER HAMLETS
An equal opportunities employer

NEIGHBOURHOOD CHIEF EXECUTIVES

Circa £30,000 per annum (Ref. 181/NCE/T)

The Council is decentralising its functions into seven neighbourhood areas each with its own Neighbourhood Committee of Elected Councillors. We are looking for four experienced and highly motivated managers to lead a wide range of services within the Globe Town, Isle of Dogs, Stepney and Wapping neighbourhoods. The holders of these posts will face great challenges and obtain immense job satisfaction. They will be part of a unique experiment in local government administration.

If you believe you are the right person

for a demanding and exhausting job in an inner city area, please ask for an application form from the Head of Personnel and Management Services, Room 23, Town Hall, Patriot Square, London E2 9LX, or telephone our answering service on 01-981 0077 quoting the above job title and reference. Completed forms must be returned by 29th September 1986. Applicants are considered on the basis of their suitability for the post, regardless of sex, personal orientation, religion, racial origin, marital status, disability or age.



EXECUTIVE JOB SEARCH

Are you earning £20,000 - £100,000 p.a. and seeking a new job? Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies. Contact us for a free and confidential meeting to assess if we can help you. If you are currently abroad ask for our Executive Expert Service.

Telephone: 01-734 3879 (24 hours)
Connaught
32 Savile Row, London, W1
The Executive Job Search Professionals

Career Crisis?

You may be in the wrong job, have unfulfilled ambitions or have been made redundant. Our unique, action oriented, individually tailored programme for senior executives will ensure that you attain your career objectives quickly. If you do not, your fee will be refunded. To arrange a free, confidential discussion telephone 01-631-1110

Executive Action

37 Queen Anne Street, London W1M 9FB

SHOWROOM ADMINISTRATOR

Woodstock design and make fine furniture, kitchens and bedrooms for discerning clients. We require a professional, efficient person with relevant experience to take charge of a variety of responsibilities including dealing with our clients, liaising with our designers and arranging showroom displays.

This is a demanding and rewarding position offering job satisfaction and career prospects. Typing and driving licence essential as is non-smoking and a sense of humour.

Woodstock Furniture Ltd, London WC1.
01-833 0404

CHANGE OF DIRECTION

Join us, Garry Bennett and Peter Richards. We were frustrated Sales Managers, now we are earning a substantial five figure income with a large £200-million financial institution.

We are now looking for two people, aged between 27 and 50, living within a 30 mile radius of London earning between £15 - £20,000, to join our Salesforce in a planned expansion programme in the financial services industry, to develop their own practice.

Telephone us at:
Allied Dunbar Assurance plc - Friday between 9 - 5.30pm on 01-627 7200.

We are an equal opportunities Group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.

RECRUITMENT CONSULTANTS

CENTRAL, SOUTH & SOUTH EAST LONDON, THAMES VALLEY, SOUTHERN HOME COUNTIES

NEGOTIABLE

Accountancy Personnel, Britain's leading consultancy in the specialist recruitment of accountants and their staff, has a proven policy of continued expansion through the training and development of its consultants, providing unrivalled career opportunities with widely varied and challenging responsibilities. To join one of our successful professional teams, you should be 21-28, self-confident, educated to degree level and preferably have an accountancy or commercial background.

Contact Richard Wallace on: 01-834 0489
Accountancy Personnel
6-8 Glen House,
Stag Place,
London, SW1E 5AA.

Nina Campbell Ltd

9 Walton Street London SW3 2JD

INTERIOR DECORATOR

SALES ASSISTANT mid 20s with a happy, outgoing personality, previous retail experience and a flair for display.

To apply telephone Marilyn Gaitely on 01-225 1011.

TRAVEL CONSULTANTS

Representing French, Italian and Austrian air and summer resorts require Sales/Administration Assistant. Languages, winter sports, travel experience an advantage. Typing essential. Salary negotiable. Please reply to BOX F21

ANTIQUÉ SHOP CHELSEA

Specialising in fine English furniture requires assistant. A good driver essential. Excellent prospects.
01-373 3040/
01-373 3636

STOCKBROKING

A Private International Financial Services Group based in the U.K. and owned by 4 leading Banks and Investment Managers is seeking a young individual (28/40) to manage an innovative venture in UK Stockbroking.

A strong emphasis on marketing ability rather than portfolio management is required, although it will be essential for candidates to have an in-depth working knowledge of dealing, settlements and all Stock Exchange procedures.

The successful applicant will have had several years experience in a Stockbroking firm where his or her leadership qualities have not been put to the test. A working knowledge of German or French would be an advantage, but not essential.

The challenge that this position offers will be matched by competitive remuneration, reflecting the Group's commitment to this new U.K. Operation.

Please apply in confidence including a detailed and specific curriculum vitae stating achievements of date and current remuneration to:

Gerald Troncin,
17 Lincoln's Inn Fields,
London WC2A 3ED
01-404 5554

DIRECTOR OF MARKETING

LAKELAND TRAINING
Training Organisation
c.£17,500

We are a small, professional training organisation that specialises in Development Training for Industry and Education, using the medium of the outdoors. We are based at a superb residential centre in the Lake District.

We seek a young and self-motivated Director of Marketing, to lead our current expansion. Salary and benefits will be negotiable depending upon experience.

Please write confidentially with fullest details to the Chairman, Lakeland Training, Ashmead, Arncliffe, Co. Leics LA5 0AD. Telephone: (0534) 761716.

GRADUATES

CONVINCE US YOU'VE GOT POTENTIAL

Join London's top publishing companies selling advertising space. You won't need experience - first class training is provided - but you must have drive, enthusiasm, and a highly competitive commercial instinct.

If you are 21-25, ambitious and would like a salary and commission package c. £10,000 call immediately and speak to:
Dawn Lppard or Alysae Green
on 01-629 7262.

GRADUATE APPOINTMENTS
7 PRINCES STREET W1 01-429 7262

مكتبة الأصيل

LA CRÉME DE LA CRÉME

Senior Personal Secretary

City Office up to £11,500

British Telecom seeks a highly experienced Personal Secretary to work for the District Manager of its City of London District.

The successful candidate will have a full appreciation of the secretarial needs of senior management in a

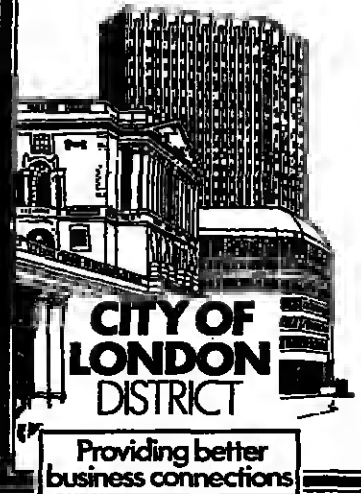
major customer-oriented organisation, and will have the ability to liaise at the highest levels both within and outside the company.

You will have good shorthand, with at least 40 wpm typing, 120 wpm audio and experience in word-processing. Most important in dealing with people both on the telephone and in person, together with the ability to work under pressure.

Excellent working conditions in modern offices located at Riverside House, 2A Southwark Bridge Road, London SE1 9BA.

Please write, with full CV, to Mrs. J. Lewis, PR62, Fleet Building, 40 Shoe Lane, London EC4A 3DD.

British TELECOM



Providing better business connections

Secretary to Parliamentary Adviser



The Parliamentary Adviser maintains contact with Parliamentarians of all Parties to explain British business policies at Westminster. His secretary must have an interest of Parliament and its procedures and the ability to converse with Members of both Houses. Good secretarial skills are essential and WP experience is desirable.

Salary circa £8,000 p.a. depending on age and experience. Other benefits include BUPA, season ticket loan, 23 days holiday per year, subsidised restaurant.

We also have other vacancies for secretaries with good secretarial skills — at all levels.

Please reply enclosing comprehensive CV and stating present salary to Personnel Department, Confederation of British Industry, Centre Point, 103 New Oxford Street, London WC1A 1DU.

COMMITTEE ADMINISTRATOR'S ASSISTANT

Magistrates' Courts for the Brent Poly Sessions area of outer London are administered by the Clerk to the Justices who is also the Clerk to the Magistrates' Courts Committee. The statutory body is responsible for determining all resources, and as work is carried out through the Committee Secretary, integral by the Committee Administrator with support from an assistant. We are looking for someone who has good general office skills including fast, accurate typing; the ability to liaise with various departments; to be able to work on their own initiative. Starting salary will be determined at interview according to qualifications and experience within a scale of £7,000 - £7,850; the post is superannuated and JMC conditions of service of magistrates' court staff apply. For application form please telephone 01 961 9505 or write to: The Clerk to the Committee, Brent P24 Magistrates' Courts Committee, 1st Floor, The Court House, St Mary's Road, London W10 4BN. Closing date 19.9.86.

BEDFORDSHIRE UP TO £15,000 pa. plus Car

Entrepreneurial, commercially aware with strong secretarial skills/PA capability as support to young successful Chairman in sales promotion field. Location Bedfordshire. Salary and car applicable to ideal person.

Please apply in writing with CV to: PO BOX 561 18 Leighton Place London NW5 2JG

ALAN PASCOE ASSOCIATES LIMITED

This rapidly expanding sponsorship and marketing consultancy requires: **SECRETARY** To provide full secretarial support to Managing Director and Company Director, plus day-to-day administrative tasks. Fast accurate typing and shorthand essential. Ideally, applicants will be able to start within next couple of weeks. Salary and experience, CV and current position/salary to: Louise Brownlee, ADA Ltd., Durham House, Durham House Street, WC2N 6HG. No Agencies.

TOP FLIGHT SECRETARY £12,198 to £13,761

Can you control a busy office? Good typing speeds and WP experience essential. Acting as the main secretary for a charitable organisation. The successful candidate will be an advantage. The position calls for an applicant who is prepared for variation and involvement within the organisation. London resident preferred. Circa £10,000. Apply with CV and contact telephone to: BOB 077 The Times, Advertisement Dept., PO Box 494 Virginia St., London E1 9DD.

FUTURES RECRUITMENT SPECIALISTS

Futures Ltd., 61 Great Portland Street, London W1N 5DH

SECRETARY/PA

The General Secretary of a professional association requires an experienced person, in current typing practice, who is flexible and organised, and is prepared for limited national travel. A knowledge of computers would be an advantage. The position calls for an applicant who is prepared for variation and involvement within the organisation. London resident preferred. Circa £10,000. Apply with CV and contact telephone to: BOB 077 The Times, Advertisement Dept., PO Box 494 Virginia St., London E1 9DD.

BI-LINGUAL PA SEC £11,000

With French &/or German for Kensington marketing Co. work with Directors and help run the show. Good typing, no s/h. Age 25-50.

SEC. SOME SPANISH, £9,000 for City Bank

Usual mortgage plus perks and lots of involvements. 80/50 - skills age 22+. Late appointments welcome.

FLAIR RECRUITMENT 01-938 2222

£10,000 PA/SEC

to work for equity partner of top west end company. A good salary plus benefits and good job. 90/50 plus WP experience for suitable boss. Phone Caroline 427 5478 or 724 3765 home between 100-125 Oval St. 16020.

MILLER MCNISH

As a secretary to marketing function of international Orlonors Group, ability to coordinate sales/marketing activities and projects, maintain bank charts, organise exhibitions and liaise with clients and contractors. A flexible applicant ideally 30+ with eye for detail and initiative approach.

SECRETARY/PA

to Songwriter/Composer. Should be self-motivated organiser with immaculate speeds. Salary neg. Apply in writing with CV to 309 The Times

SENIOR SECRETARY

Mayfair £8,000 p.a. + Benefits

The property/investment division of Greyhound Financial Services Ltd urgently requires a senior secretary with sound administrative abilities to work in a small friendly serviced office complex. This is a unique opportunity as, combined with your superlative typing skills (70+ wpm), you will have regular contact with the tenants of the serviced complex where you will be required to represent the Company. You should be in your mid-thirties and have the presence, strength and warmth of personality necessary for this position. In addition to the benefits that only a major organisation can offer, you will be trained where necessary in the use of W.P., telex and fax. In the first instance, please telephone Irene Woods on 01-493 5518 or send your full CV to the Human Resources Manager, Greyhound Financial Services Limited, 9-10 Grosvenor Street, London W1.

GREYHOUND



TERRITORIAL AUXILIARY AND VOLUNTEER RESERVE ASSOCIATION FOR GREATER LONDON

The Senior Executive of the Association requires a secretary-PA. The post calls for excellent secretarial skills, including shorthand. Applicants should have a good academic background, an ability to communicate at senior level and be able to organise priorities. The association offices are located in pleasant surroundings in the Kings Road, Chelsea.

Salary scale £9,170 rising by four annual increments to £10,462 (inclusive) dependant on qualifications.

Please apply in writing with C.V. to:

Mr John Sayers
TAVRA For Greater London
Duke of Yorks HQ
Kings Road
Chelsea
London SW3 4RY

PA/BANKING PERSONNEL & ADMIN

Are you the absolute ultimate in discretion? Can you motivate, mix and match in a very busy department using your exceptional skills (min 100/60 and W.P.P)? International City based bank director (Head Office Switzerland) needs a confident PA with the poise and presence to communicate effectively in this vibrant international and often multi-lingual atmosphere.

TOP TEMPS WITH TONGUES

We have vacancies in banking, travel, Government bodies and Associations, publishing and commercial concerns where your excellent shorthand, W.P., and typing skills are needed now. Many of these positions can become permanent. If you are searching the market for those extra special jobs using your linguistic skills, please phone us now.

International Secretaries

01-491 7100 01-491 7100

STOP PRESS £11,500

This well known daily publication requires a capable PA to assist one of its main board directors. His main responsibilities are on the operational side and you will be providing a full support role to your boss, organising his busy day including his diary meetings and travel arrangements as well as dealing with highly confidential matters. You should be well organised with an eye for detail and above all a sense of humour. You must have at least 3 years solid experience and be looking for a challenging and rewarding career move.

WEST END OFFICE 629 9686 ANGELA MORTIMER

JERMYN STREET MARKET RESEARCH CONSULTANCY

We are a nine month old market research consultancy who need a flexible and cheerful person to type, answer the phone, organise travel, deal with clients and organise meetings. Only those with excellent typing skills (knowledge of Word Processing preferable) who are personable and enjoy working in a lively atmosphere need apply to this dynamic and friendly company. Salary £8500 according to age and experience. If you think you fit the bill, call: Howard on 01-839 7496. (No agencies)

EXHILARATING OPPORTUNITY

Experienced and capable secretary/PA required to join extremely busy, new Sloane Street estate agency. 100/60 shorthand, Audio and word processing skills needed. Age 25+. Circa £9,500. Please send CV to: Francis Russell, 138 Sloane Street, London SW1.

SIR BASIL SPENCER PARTNERSHIP

Has a vacancy for a PA/SECRETARY to the Architect Senior Partner. This position would suit second jobber or intelligent college leaver with skills of 50/90 wpm (typing/shorthand). Good salary, 18 days holiday with 1 bonus week at Christmas. Please telephone Karen for immediate interview on 01-226 7175.

LEGAL NOTICES

GRINWALD LIMITED TO WHOM IT MAY CONCERN

Whereas by virtue of the provisions of the Companies Act 1985, the following is a list of the names of the persons who are entitled to receive notice of the 11th Annual General Meeting of the Company to be held at 110 Abchurch Lane, London EC4N 3DF, on the 23rd day of September 1986 at 10.00 o'clock in the forenoon of that day.

1. The Secretary of the Company is Mr. John Lewis.

2. That following the passing of the above resolution, the Company is to be re-named as follows: GRINWALD (UK) LIMITED.

3. In the event of the Company being re-named as above, the name of the Company shall be changed to GRINWALD (UK) LIMITED.

4. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

5. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

6. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

7. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

8. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

9. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

10. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

11. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

12. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

13. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

14. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

15. The name of the Company shall be changed to GRINWALD (UK) LIMITED.

SALES & MARKETING

CAN YOU NEGOTIATE?

A new expanding Branch in the Financial Services Industry based in the City requires people who are self-disciplined, articulate and of good appearance. In return we offer a chance to build a life-time business with excellent prospects and future management opportunities. If you live in the London area, are between 21 and 45 and want to get the most out of life, send your CV to: Human Resources, 1st Floor, The Times, House 3-4 Holborn Circus EC1N 2JQ or Tel 01 353 0304.

ROXBOROUGH FINANCIAL SERVICES PLC

Featuring City based office in 3rd floor of 25 Abchurch Lane, London EC4N 3DF. Full company details on request. Please contact: John Lewis, 1st Floor, The Times, House 3-4 Holborn Circus EC1N 2JQ or Tel 01 353 0304.

LETTINGS NEGOTIATOR

required for busy London estate agents. High remuneration for right person with experience. Please reply enclosing cv. to: BOX 498.

GRADUATE APPOINTMENTS

GRADUATE TRAINEE

Sevensons based commodity merchants are looking for a graduate. The training programme will expose the successful applicant to all aspects of the company's buying, selling and stockholding operations. As a trader he or she will be involved in selling to wholesalers, supermarkets and food manufacturers and buying the products direct from the country of origin. The successful person is likely to be: a) interested in selling and marketing, b) enjoy travelling in the UK and abroad and c) be ambitious for responsibility and success. Initial interviews will be conducted by telephone on 8/9/10 September, with final interviews in Sevensons on 15/16 September. It would be helpful if, when writing, applicants could give a telephone number at which they can be easily contacted. Full cv. to: John Southworth, 1st & 2nd Walker Ltd., Walker House, London Road, Riverbank, Sevensons, Kent TN15 2DN.

FACULTY SECRETARY

Up to £9,087 (Pay award pending)

The Faculty of Education, Human and Social Studies is seeking a mature secretary to offer secretarial/administrative support to the Dean and the Faculty Administrative Officer.

Applicants should have excellent shorthand and typing skills, the ability to work under pressure and have the confidence and communication skills to deal with a wide variety of people. The post holder will be committed to the use of new technology.

Application forms and further details are available from the Personnel Department, South Bank Polytechnic, Renswaley Road, London SE1 0AA. Tel: 01-628 3512 (answering service 9.00am to 6.00pm).

Please quote Ref: R81

Closing date: 22nd September, 1986.

An Equal Opportunities Employer.



W.H. NEWSON GROUP OF COMPANIES

SECRETARY/PA TO FINANCIAL DIRECTOR C £9,500

W.H. Newson are a thriving progressive group importing and merchandising a wide range of timber and DIY products through companies in central and south London.

This interesting, varied job is based at our head office in a pleasant period house near Stone Sq and Victoria.

The full range of secretarial skills is required and duties include involvement in the financial work of the office.

Applicants should have good experience in a senior post including some bookkeeping or accountancy. Word processing experience would be an advantage. There should be seeking a company with a friendly, informal style.

Please send CV to W. Clerk-Jones, Personnel Manager, W.H. Newson Group, 190 Ebury St., London SW1. Tel 730 9828.

LEGAL SECRETARY

We are an international consultancy company and our legal advisor requires a secretary to assist him with his varied and international legal duties.

The successful candidate will be required to use an audio machine and wp. Experience and fast accurate typing are essential but training will be given on our particular wp system.

If you have an interest in legal matters, good organisational skills, and a professional approach to coping in a busy office then we would like to hear from you.

Starting salary £8,500.

Please write enclosing details of your career history to Susan Mason, MRI Ltd, 37-43 High St., Hampton Wick, Kingston upon Thames, Surrey KT1 4DA.

Closing date 14th September.

RECEPTIONIST/TELEPHONIST

Expanding West End company requires well groomed Receptionist/Telephonist with good speaking voice to handle busy switchboard. Also typing and admin duties. Some German preferred. Age 25+. c. £8,000.

Send detailed C.V. to:

Operations Director
Worldex Europe
Gilmora House
57 - 61 Martineer Street
London WIN 7TD

EMANUEL

Require a Manageress and two Assistants for their new retail shop opening soon in Beauchamp Place. Manageress must be highly experienced in retail management. Salaries negotiable. Tel: 01-629 5569/5560

USE YOUR FRENCH £12,000

West End based Private Bankers/Trade Finance Company need an able 25+ Secretary who is absolutely fluent in French with shorthand and both languages to look after their top person. A team player who is flexible and adaptable and start quickly should call Karen on 408 1631.

Middleton Jeffers

SUPER SECRETARIES

THE LONDON OFFICE OF A MIDDLE EAST OIL PRODUCING COUNTRY REQUIRES ASSISTANT FOR INFORMATION DEPARTMENT

To help select press articles of interest, deal with press releases and book orders, maintain general information files and type general departmental correspondence. Ability to work on own initiative essential.

Minimum requirements 5 'O' levels. A level English preferred and good typing skills. Shorthand and knowledge of tele-typing. Must be willing to train on word processor and computer.

STARTING SALARY £7,000

21 days holiday, BUPA, company pension scheme. Non-smoker preferred.

Please send CV to: General Petroleum & Mineral Services (C.L. Ltd), 15 Knightsbridge, London SW1X 7LX.

PUBLISHING WITH LANGUAGES £9,000 +

Young and lively team of major publishing company is looking for a bright, enthusiastic, energetic secretary to work for one of their executives. Accurate typing and a good knowledge of German and French are required. Shorthand would be useful.

25 days holiday! International Secretaries 01-226 7175

NON-SECRETARIAL

NEW CHALLENGE

Small up-market ski operator looking for someone with lots of personality for a position of small specialist ski rep. Interesting combination with both salary and commission. Age 25+. Sliding and French an advantage. Immediate reply requested. Ring 720 1407 or write to Ski La Vie Ltd, 28 Liner Rd, SW 6 2NS.

LETTINGS NEGOTIATOR

required for busy London estate agents. High remuneration for right person with experience. Please reply enclosing cv. to: BOX 498.

ADVERTISEMENT PRODUCTION JUNIOR

Would you like to learn all aspects of production working for the client? This is a fantastic opportunity for a small, highly successful, advertising agency. You will need to be a self-starter with a good eye for detail and a keen interest in advertising. You will be able to work on your own initiative and will be able to take on more responsibility as you progress. Salary and experience, CV and current position/salary to: Louise Brownlee, ADA Ltd., Durham House, Durham House Street, WC2N 6HG. No Agencies.

ADMIN RECEPTION £28,500

Fast expanding professional company seeks a well educated receptionist for their very smart new offices in central London. Scottish based experience and typing. Age 25-40 years. Meredith Scott Recruitment 17 Rue St. Louis EC2Y 4AA Tel: 01-832 184/1845

BIG BANG BALL

HELP WANTED NOW 01-834 1002

STEPPING STONES

WELL SPOKEN COLLEGE LEAVER

40 year old small C.V. in a top position. Training on W.P. a definite bonus. £10,000 pa. Tel: Anabel 01 235 5842

PART TIME VACANCIES

MARKETING EXECUTIVE/PA to Chairman of small specialist company with title this client in construction industry expert and UK. 18-24 hours weekly. Must be able to handle a wide range of client contact. P.O. Box 213, Gordon Court, P.O. Box 213, London SW1. WEST END ART GALLERY. Very busy art gallery. Part time wanted part-time for varied work, including mounting, framing, etc. Salary £10,000 pa. Please write with C.V. to: Lumley Casual Ltd, 14 Davies Street, London W1. POSE, POLISH and personality. Immediate interview. Salary £10,000 pa. Please write with C.V. to: Lumley Casual Ltd, 14 Davies Street, London W1. SECRETARY/PA to a busy professional. Salary £10,000 pa. Please write with C.V. to: Lumley Casual Ltd, 14 Davies Street, London W1. SECRETARY/PA to a busy professional. Salary £10,000 pa. Please write with C.V. to: Lumley Casual Ltd, 14 Davies Street, London W1.

FOOTBALL: EVANS AFRAID OF BEING DRAGGED INTO ENGLAND'S HOOLIGANISM PROBLEMS

Worried Wales campaign to prevent a clash of supporters

Worried Wales have pleaded with their supporters not to risk a confrontation with England supporters next week when both countries play in Scandinavia. England face Sweden in an international match in Stockholm, while Wales begin their European championship campaign against Finland in Helsinki.

Top clubs lured by Cup cash

Everton and West Ham United are among 14 first division clubs who have given the much-maligned Full Members' Cup a boost by entering this season's competition.

Knock-out blow for Hartlepool

Middlesbrough, who began the season playing on the ground of their neighbours, Hartlepool United, returned to Ayresome Park on Tuesday night to knock Hartlepool out of the Littlewoods Challenge Cup.

Come back Lerby

Ulf Hoeness, the Bayern Munich goalkeeper, has been recalled to the Danish World Cup squad by the end of the year. Lerby was transferred from the West German champions to Monaco during the close season.

Six world stars retire

Bonn (Reuters) - Only six of the 13 players who represented West Germany in the World Cup Final in Mexico two months ago are in the squad announced by the manager, Franz Beckenbauer, for a match with Denmark on September 24.

Boxing: A national hero in his country

Las Vegas (AP) - Steffen Tangstad, the only professional boxer in a country that outlaws the sport, suddenly finds himself something of a national hero in Norway.



In demand: Bayern Munich want Lerby back

Come back Lerby

Ulf Hoeness, the Bayern Munich goalkeeper, has been recalled to the Danish World Cup squad by the end of the year. Lerby was transferred from the West German champions to Monaco during the close season.

Six world stars retire

Bonn (Reuters) - Only six of the 13 players who represented West Germany in the World Cup Final in Mexico two months ago are in the squad announced by the manager, Franz Beckenbauer, for a match with Denmark on September 24.

Boxing: A national hero in his country

Las Vegas (AP) - Steffen Tangstad, the only professional boxer in a country that outlaws the sport, suddenly finds himself something of a national hero in Norway.

Tangstad's outlawed trade slips under Norway guard

Las Vegas (AP) - Steffen Tangstad, the only professional boxer in a country that outlaws the sport, suddenly finds himself something of a national hero in Norway.

Boxing: A national hero in his country

Las Vegas (AP) - Steffen Tangstad, the only professional boxer in a country that outlaws the sport, suddenly finds himself something of a national hero in Norway.

Bassett's pride, Croker's fall

Dave Bassett, the Wimbledon manager, wishes the League programme finished today. As that's what my Mum wishes, he said.

The match was watched by Ted Croker, the FA secretary, who recently suggested that Wimbledon should not be in the first division.

Maurice Evans, the Oxford United manager, also had harsh words for his side after the 3-1 defeat against Everton at Goodison Park.

German coach tips England to win World Cup

Klaus Kleiter, the West German coach, believes that England can win the World Cup starting in London on October 4. He is confident by the speed, fitness and skills of the England team.

England's strongest asset on Tuesday was their adaptability, which enabled them to put together a match-winning forward line in the absence of the injured Bachevalier.

In yesterday's match, which was played in appalling weather conditions, both sides made several changes.

Wood can improve image of the game

By David Hands, Rugby Correspondent. If Dudley Wood, the new secretary of the Rugby Football Union, can maintain as contented a front as he did yesterday over the next few weeks, he will be doing well.

Mr Wood has two initial objectives: to improve the efficiency of the RFU and to change the public's image of the game.

There has been discussion as to whether the title of secretary is the correct one rather than chief executive of the RFU.

England warned

Desmond Douglas, England's top player, has warned his team mates not to be complacent as they launch their campaign to regain a place in the European premier league against Turkey in Pontefract, West Yorkshire, on September 27.

Move to match Bugner with Holmes

Sydney (AP) - The former European and Commonwealth heavyweight champion, Joe Bugner, could meet the former world champion, Larry Holmes, at the Albert Hall on September 17.

England warned

Desmond Douglas, England's top player, has warned his team mates not to be complacent as they launch their campaign to regain a place in the European premier league against Turkey in Pontefract, West Yorkshire, on September 27.

Palace and Brunel set to join forces

Crystal Palace, England's most famous but recently troubled National League club, are to merge with their division one rivals, Brunel. Home fixtures for the season beginning on September 20 will be split between the Crystal Palace national sports centre and Brunel University, Uxbridge.

Palace have won more national titles than any other English club but have had financial problems for several seasons and earlier this summer announced they would have no American players in the squad.

The merger reduces to 13 the number of division one clubs in the new season, following Manchester United's takeover of Manchester City and the withdrawal of Worthing.

Record on violence defended

By Bryan Stiles. The public should give rugby the chance to sort out the problem of violence on the field, according to the president of the Rugby Football Union, Alan Grimmsdell.

Mr Grimmsdell defended the record of the sport claiming it was no worse than other sports.

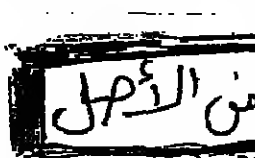
There has been discussion as to whether the title of secretary is the correct one rather than chief executive of the RFU.

Advertisements for Littlewoods Pools, Vernon's Pools, and Zettlers Pools, featuring lottery-style games and prize amounts.

Advertisement for Tangstad's boxing match, including a photo of the boxer and promotional text.

Advertisements for Table Tennis and Motor Racing, including event details and contact information.

Advertisements for Entertainment, including listings for various shows and venues.



SPORT

Lendl's form too much for the flash of Leconte

From Rex Bellamy, Tennis Correspondent, New York

Ivan Lendl, who holds the United States and French titles and was runner-up at Wimbledon, has again advanced to the United States semi-finals. He beat Henri Leconte 7-6, 6-1, 1-6, 6-1 at Flushing Meadow yesterday in a match of many fluctuations, most of them concerning Leconte's form. The first set was thunderously exciting but for the rest of the match Leconte was too flashy to have much chance of winning.

In preparation for Leconte's violent left-handed assault, Lendl had practised hard with his left-handed coach, Tony Roche, who must have had an aching arm after all the serving and volleying Lendl asked of him. Roche must have considered the efforts worthwhile. Lendl played relentlessly well, sternly concentrating on every point. By contrast, Leconte was prone to have lapses, which Lendl coolly exploited. Lendl never knew what to expect. That applies to anybody who plays Leconte. But Lendl never allowed himself to be either intimidated or disconcerted.

Leconte had three set points, against service, at 5-4 in the first set. But those chances eluded him and a wayward forehand volley cost him a crucial point in the tie-break. Mentally, he was on his heels for a while after that. Leconte did play a superb third set but a loose second

game in the fourth set put him at a disadvantage from which he was never to recover. He had at least checked an astonishing run by Lendl, who in last year's championships, and this year's, had won 26 consecutive sets.

This ninth day (out of 13) began with the following lineup in the men's singles: Lendl v Leconte, Edberg v Wilkison, Srebrer v Becker and Nystrom v Mecir. As the rankings suggested would happen, Tim Wilkison was the only American (out of seven who all played Europeans) to advance beyond the last 16. Wilkison and Srebrer were unseeded.

The women's singles had contracted even more, with Martina Navratilova and Steffi Graf already through to one semi-final. In the other half of the draw the quarter-final pairings were Helena Sukova v the unseeded Wendy Turnbull and Manuela Maleeva v Chris Lloyd.

The most obvious absentee from the men's list was the second seed, Mats Wilander, who was beaten 6-7, 6-3, 6-3, 6-4 by Miloslav Mecir in a delightful match on Tuesday evening. Mecir likes playing Swedes. He beat Stefan Edberg in straight sets at Wimbledon and on shale courts he has baffled most of the leading Swedes. Wilander included, at one time or another. Obviously, he is becoming almost as effective on hard courts.

Whereas Leconte is the most exciting and flamboyant player in the world, the lightly bearded Mecir is the most subtle and charming. His striking technique is as deceptive as his footwork. He uses all the angles and commands deft variations of length and pace. Mecir has what is known in the trade as weight of shot, which is to say that his delectable timing puts more pace on the ball than the muscular effort suggests is likely.

He has a sure touch, too. As for the footwork, Mecir is a dreamy-looking chap who almost seems to lumber about the court. But his opponents will tell you that he is very fast. They call him "The Big Cat."

On the other hand, the Swedes, though they differ among themselves (with Edberg and Joakim Nystrom providing the extremes), all play to conventional patterns. Mecir does not do that, so he puzzles them. This time it was Wilander's turn to work and sweat and shake his head in bewilderment.

The unfamiliar Czechoslovak in the last eight is the uncommonly large Milan Srebrer, who beat Becker in Florida earlier this year and has a chance to see if he can do it again. It would be interesting to know which has the faster service. Facing either must be rather like fielding at silly mid-on when Ian Botham is in full cry.

Results, page 35

HORSE TRIALS

Leng poised for fourth win

By Jenny MacArthur

Virginia Leng, the reigning world and European champion, attempts her fourth successive win at the Remy Martin horse trials which start today in the grounds of Burghley House, near Stamford in Lincolnshire.

The fact that Mrs Leng is without her two top horses (Priceless is resting and Night Cap competes in this month's Polish championships) is of little comfort to her fellow competitors. Mrs Leng and her powerful supporting team headed by her mother, Heather Holgate, have timed to perfection. Murphy Healsmith's arrival at Burghley. He won the Avonches three day event in Switzerland two years ago as a six-year-old, completed Chasworth last year and won Le Touquet three day event in France this year. The next rung on the ladder is Burghley, which Mrs Leng aims to win again. As she said a few days ago: "I have been so lucky at Burghley it might be nice for someone else to win but I am not going to give it away."

Apart from the United States' dual world champion, Bruce Davidson, with his Gatcombe winner, J J Babu, and New Zealand's Mark Todd with his Badminton ride Michaelmas Day, Mrs Leng's main opposition is likely to come from those who were in the winning teams with her at last year's European championships, held at Burghley, and this year's world championships in Australia.

Ian Stark, a member of both those teams, has retired his championship horse, Oxford Blue, to the hunting field and his Badminton winner, Sir Wallie, has been selected for the Polish championships. But like Mrs Leng, he has quietly been bringing along a young horse, Glenburnie. He was fourth at Le Touquet, his first international three day event, and was third at last month's Scottish championships which Stark won on Sir Wallie.

Lorna Clarke, also a member of both championship teams, is seeking her third Burghley win and could well achieve it with Deborah Watson's 11-year-old, Myross, providing he puts his best foot

forward in the dressage. Myross brought his rider the individual silver medal last year and the individual bronze in Australia. A win this weekend for the popular Mrs Clarke would be both timely and remarkable. Myross and Anne-Marie Taylor's Justin Thyme being the only two British horses at Burghley who also competed at the world championships in May.

Two other dual winners of Burghley competing this year are Lucinda Green, now riding as sharply as ever after the birth of her son last year, and Richard Walker. Mrs Green had a relatively new partner in Nigel Taylor's former ride, Count de Bolebec, but had a reassuring outing on him at Ireland's Punchestown three day event in May where they were fourth. Walker is riding Accumulator who was on superb form at Gatcombe where they finished seventh.

At Badminton this year four out of the top six places were filled by men and Burghley could see a similar result. Robert Lemieux has two good prospects in The Gamesmaster and The Poser

RUGBY LEAGUE

Fulham's closure temporary

By Keith Macklin

Fulham could make a speedy return to the second division within a fortnight of their closure. The Rugby League council, meeting in Leeds yesterday, received a proposition from a London consortium which promised to re-form the Fulham club and play games at Chiswick Polytechnic.

David Howes, the League's public relations officer, said that Fulham seemed to have been saved "at the thirteenth hour." Howes said that some of the proposed consortium were previous members of the Fulham management committee. If the attempt to revive Fulham is successful, the club will reappear to play the Lancashire Cup first round tie against Whitehaven in Cumbria, on September 14, and would then play the home League game with Sheffield the following Saturday.

The revival of Fulham is dependent on the consortium producing plans which are in line with the Rugby League's rules on financial backing and administration. But League officials were confident last night that Fulham could take their place again in the second division.

At the start of the present season, Fulham withdrew because Paul Faires, their new chairman, believed the club could not last a full season with its present support. The return of Fulham would be an immense relief to Rugby League officials, who had to rearrange second division fixtures in a manner which caused protests from some clubs. Rugby League diary, page 35



Checking out: a two-fisted Wilander could not repel Mecir's weight of shot

CRICKET

Somerset will not be held at gunpoint

By Paul Martin

Despite compromise proposals by a faction in Somerset for Viv Richards and Joel Garner to play in some matches next year, the club will not backtrack on a verbal agreement that their replacement, Martin Crowe, will be entitled to play in all matches for which he is fit. Michael Hill, the club chairman, said yesterday.

Crowe has made it clear that he would expect his contract terms to be fulfilled, otherwise he would consider the contract null and void, and would take up any offers from other counties next season. Essex, he said, had already made him a substantial offer but his first loyalty lay with Somerset.

Nor will the club yield to any ultimatum from Ian Botham or his supporters, Mr Hill said. "No one should be held to ransom or at gunpoint," Mr Hill said. "The club is bigger than any one individual. We would simply say no to any threat."

Peter White, chairman of the Taunton committee, said Botham had told him that he would resign from the club if Richards were not kept on, a message Mr White passed on to Mr Hill and the Press. Botham has been offered a

Martin Crowe interview and other cricket, page 35

new two-year contract and Mr Hill hoped he would accept it. An ultimatum would, he said, only swing undecided Somerset members against Botham.

Campaigners for the retention of Richards and Garner will not force a special general meeting, though they have enough signatures to do so, unless their compromise plan is rejected by the committee. Mr Hill believes that, although letters for and against the sackings are running even, most members would support the committee at any special meeting. "It was the members who kept demanding we should not lose the services of Crowe," he said.

The compromise formula being developed by a leading Somerset figure, Roy Kerslake, has been made possible by a reinterpretation of the rules governing overseas players. It appears that as all three overseas cricketers had been on the club's books before the Test and County Cricket Board stipulated that only two such players could be registered, all three could remain.

When Crowe plays, Richards and Garner would have to drop out but Richards and Garner could play together, as they were registered before the first limitations. The club, it emerges, had initially mooted a reduced role for the two West Indians, which, they say, they had declined until the sackings "concentrated their minds". According to Mr Kerslake, the two men favour a compromise and have indicated that they might benefit from a more restful year. But Tony Brown, the club secretary, expressed deep scepticism that any such compromise could work; it would be up to the proposers to show it.

Another drawback was financial: the club had no desire to pay wages to players seldom used, Mr Hill said. Regarding suggestions that sponsors might be found to pay for Richards and Garner, he said he would welcome such a move for any of his players in less extraordinary circumstances but money was still not the main consideration.

GOLF

Lyle and Stadler hope to expunge bitter memories

From Mitchell Platts, Crans-Mootana

Sandy Lyle has spared the Ebel European Masters, the richest tour event this season apart from the Open championship, the embarrassment of unfolding without Europe's acknowledged top golfers. Lyle swings into action on the Crans-sur-Sierre course today but Severiano Ballesteros and Bernhard Langer are absent and Nick Faldo has withdrawn because of a wrist injury.

The Ebel European Masters is worth £250,000, with a first prize of £42,000, but the Swiss organizers have always leaned towards enticing American golfers to compete rather than persuading Ballesteros and Langer to play in truth the likes of Howard Clark, Sam Torrance and Lyle cannot complain if the defending champion, Craig Stadler, and his American compatriots, Johnny Miller, Donnie Hammond, Sam Randolph and Roger Mahbie are being paid as the sponsors have substantially increased the prize fund. Moreover, Ebel, who has signed a contract to support the championship for a further five years, are likely to force

the prize fund to more than £300,000 next year. What worries PGA officials is the stubbornness of local organizers to accept that the championship would have more prestige if Ballesteros and Langer were not denied their usual appearance money fees of around \$50,000 and \$35,000 respectively.

In essence, appearance money always attracts controversy, yet it is a necessary evil. Nobody can dispute that the agents in the game are not performing the correct role for their clients by engineering such payments, nor that championships take on a new lease of life when Ballesteros and Langer take up.

It will never be systematically erased from the scene, although it might one day wither and die if prize funds on the PGA European Tour continue to climb towards those in the United States. But Ballesteros, resting at home, and Langer, who will be playing in an exhibition match with Greg Norman and Tom Watson in Paris this weekend, will certainly not take a pay cut while American golfers are

receiving huge sums to perform. Meanwhile, the show goes on with Stadler hoping to retain the title and expunge the memory of his two most recent sorties into Europe. He was compelled to retire through injury after the first round of the Open championship, then lost a play-off for the Scandinavian Open after being three shots ahead with three holes to play.

Lyle, too, has bitter memories of this Alpine course which in the winter becomes a nursery slope for hopeful skiers. It was here three years ago that he moved so far clear of the field that winning appeared a formality but he lost his way over the closing 27 holes and Faldo beat him in a play-off.

Gordon J Brand, Clark Torrance and Ian Woosnam bolster the British challenge while Peter Baker, who has now been given an invitation to the Panasonic European Open at Sunningdale next week, will hope to win at least the £1,500 he now requires to earn his tour card for next season.

Wennersten surprises field

By John Hennessy

It was, after all, "the other" Swede who took the lead on the first day of the Bowring Scottish Open women's championship at Dalnashay yesterday.

Liselotte Neumann, aged 20, the runaway leader in the WPGA order of merit, may have been tolerably satisfied with her 73, one over par, but neither she nor anyone else could match the 69 of her elder compatriot, Marie Wennersten.

One shot behind, lurking menacingly, is Laura Davies, winner of the order of merit last year, and, surprisingly, Patricia Gonzalez, the former Colombian champion, and Suzanne Strudwick, the former England junior champion. Miss Wennersten, a good enough golfer to have played on the United States

tour in 1984, produced a model round of 15 par figures and three birdies. Miss Wennersten and Miss Davies had the worst of the conditions yesterday.

Moreover, with the course set up back to front, they had the more difficult half to cope with, first 28, brought her experience and held her game together for 13 successive par figures. The vulnerable 406 yard 14th then came into view and her putt from the edge of the green, after two woods, was only a millimetre away from an eagle, and she finished with two threes, with a nine iron to two yards at the 17th and a fanned iron to four yards at the last.

Miss Davies and Miss Strudwick shared a common

depressing experience in dropping shots at three successive holes. Miss Davies thereafter did not put a foot wrong and Miss Strudwick made amends with an eagle at the 14th and a birdie at the 17th. But both they and Miss Gonzalez missed the obvious chance of a birdie at the 224 yard 18th for a share of the lead.

LEADING SCORES: 69: M Wennersten (Swe), 70: L Davies, P Gonzalez (Col), S Strudwick, 71: M Walker, J Soutby, M Marshall (US), 72: G Stewart, P Conley (US), K Espinosa (Fr), T Fernando (Sri Lanka), B New, 73: A Nicholas, I Neumann (Swe), K Douglas, 74: F Dasau (It), C Friend (US), J Forrest, N Hoins (US), W McCormack, Maxine Burton, R Conesack (US), Sheard (SA), K Lunn (Aus), 75: B Cooper-Luckin, D Henicke (US), J Connaghan, C O'Leary (Aus), Marion Burton, C Waits, M Thomson, B Lewis, D Reid.

SPORT IN BRIEF

Tough test for Britons

Port Cervo, Sardinia—Britain have sent their strongest team yet to capture the Sardinia Cup—Italy's equivalent of the Admiral's Cup—which starts today with a 30-mile inshore race (Barry Pickthall writes). But with 11 other nations also fielding good boats, they face formidable competition over the five-day series, particularly from the Germans, holders of both the Sardinia and Admiral's Cups.

The Humphreys-designed Marionette, skippered by the team leader Chris Dunning, and Mario Gibson's Pocket Battleship, drawn by Ed Dubois, have been modified since failing to be selected for Britain's Admiral's Cup team last year. The third member of the team is Stephen Fein's latest one-tonner Full Pelt, another Dubois design which should prove her potential in the season's strong winds experienced in this part of the Mediterranean.

David Howlett, who finished third in last month's three-quarter-ton cup, has a hand on the helm of Marionette while Pocket Battleship's crew have been strengthened with the inclusion of Edward Heath's former sailing master Owen Parker, together with helmsman Andrew Hurst. America's Cup Diary, page 33

Boulter blow

The British Olympic Association announced yesterday that John Boulter, the former Olympic athlete, has been named as the association's general secretary to the association. In a letter to Charles Palmer, the BOA chairman, Boulter said: "After six weeks of increasingly desperate search, my wife and I are forced to the conclusion that we cannot afford to buy a house in which we would be prepared to live, within a reasonable distance of the BOA office in Wandsworth."

Whitaker tops

James Whitaker, the Leicestershire batsman, has been named the Britannic Assurance player-of-the-month for August. Whitaker, aged 24, returned to the side after injury on August 6 and made three centuries and two fifties. His nine innings produced 551 runs at an average of 91, with a top score of 175. Essex were named team-of-the-month.

Bad break

Phil Hogan, the Hull Kingston Rovers international Rugby League forward, faces another operation on his arm after breaking it for the second time in six months during last Sunday's opening match at Barrow.

Smith samba

Robert Smith, the international showjumper from Yorkshire, will compete at three shows in Brazil this month. His first is at Sao Paulo, starting tomorrow, followed by Belo Horizonte which includes a World Cup qualifying event, between September 11 to 14, and finally at Rio de Janeiro, also a World Cup show, from September 19 to 21.

Albania back

Albania will be represented at the Balkan Games for the first time in 52 years when Ayat Toska, a hammer thrower, competes in this year's Games

Send-off for the Titanic's lifeboat

Simon Barnes

Football is in a pretty bad way at the moment. True, this information does not come as a hold-the-front-page surprise. But football and the Government have got together to do something about it: now that really does come as a shock. They have launched a scheme called "Football in the Community", and they gave it a send-off yesterday m, of all places, Oldham Athletic.

Football is taking it seriously, and so is the Government. Mr Richard Tracey, Minister for Sport, and Ian Lang, Employment Minister, were both at Oldham as cheerleaders. The idea of the scheme is to restore football's image, and to do something about hooliganism and unemployment at the same time. One is at once tempted to scoff. It sounds like an attempt to hail out the Titanic with a pint pot. But actually the scheme seems full of good sense and good intentions.

Since the North-West is equally famous for unemployment and football, it seems the right place to start. Six clubs are involved in this pilot project, which has been launched on a quarter of a million pounds of Government money from the Manpower Services Commission. The clubs involved are Manchester United, Manchester City, Bolton Wanderers, Bury, Preston North End, and, naturally, Oldham.

The scheme has established temporary jobs for the long-term unemployed, jobs which are intended to improve their chances of getting a permanent job later on. At the same time, the six clubs will open their doors to the public for sporting and other leisure activities. The newly-employed people will be there to make it all work.

A football club is a major asset: to use it but once a fortnight has long been an obvious nonsense. Oldham, with their shiny new plastic pitch, can welcome people into their playing surface all day

Converting the mausoleums

long without turning a hair. The other clubs all have a lot of space and other facilities to offer.

A football ground is a mausoleum 13 days of the fortnight: the scheme will turn it into a busy part of town. "Closer links with the community" are what the scheme is all about. It sounds a good deal for both the clubs and the community. There is also an emphasis on bringing in people from inner city areas and, in particular, ethnic minorities.

An anti-hooliganism programme has been built into the project. There will be plenty of visits and talks, which will bring in the footballers themselves. Education and influence, they call it. It is a further aspect of bringing town and club closer together. There is no claim that this is the instant solution, but anyone making any kind of intelligent effort in this direction is doing the right thing.

Mr Tracey was quite keen to talk about the whole thing in terms of image. Image is what football has got to improve, he said. His use of a marketing term was not accidental, the very mention of football now tends to raise a Pavlovian shudder in many people, including those who once went every week.

Football needs people, it needs to be accepted, it needs to be loved again. This is an economic necessity. Football has got to come over as something other than nasty and brutish if it is to regain acceptance. In other words, football's troubles mean that the game is simply forced to become altruistic.

"Football in the Community" is full of honest, earnest endeavour to be just that. The idea is, in the words of Tom Lehrer, "doing well by doing good." If it is seen to work, it will be expanded to bring in all 92 League clubs, which will bring in £4 million of Government money and create 1,000 jobs. Perhaps the whole thing is best regarded not as a pint-pot bailer on the Titanic, but as a lifeboat. Well, if so, God bless all who sail in her.

Norwich loss

Last season's second division champions Norwich City have announced a loss of £410,000 on the season. The club paid a high price for maintaining a first division wage structure during their successful campaign, during which salaries topped £1 million. But Norwich have taken nearly half a million pounds in season ticket sales this summer, and expect to make a large profit this season.

Union King nucle... Race

FREE GOLF AND A GREAT DEAL MORE. Broome Park, Canterbury. ALOHA GOLF MARBELLA. For free colour brochure ring (0227) 831701.